Behind the kitchen, on a level raised six and a half feet, is the boys’ bedroom, at present barely visible. Two beds are dimly seen, and at the back of the room a dormer window. (This bedroom is above the unseen living-room.) At the left a stairway curves up to it from the kitchen.

The entire setting is wholly or, in some places, partially transparent. The roof-line of the house is one-dimensional; under and over it we see the apartment buildings. Before the house lies an apron, curving beyond the forestage into the orchestra. This forward area serves as the back yard as well as the locale of all Willy’s imaginings and of his city scenes. Whenever the action is in the present the actors observe the imaginary wall-lines, entering the house only through its door at the left. But in the scenes of the past these boundaries are broken, and characters enter or leave a room by stepping “through” a wall onto the forestage.

From the right, Willy Loman, the Salesman, enters, carrying two large sample cases. The flute plays on. He hears but is not aware of it. He is past sixty years of age, dressed quietly. Even as he crosses the stage to the doorway of the house, his exhaustion is apparent. He unlocks the door, comes into the kitchen, and thankfully lets his burden down, feeling the soreness of his palms. A word-sigh escapes his lips—it might be “Oh, boy, oh, boy.” He closes the door, then carries his cases out into the living-room, through the draped kitchen doorway.

Linda, his wife, has stirred in her bed at the right. She gets out and puts on a robe, listening. Most often jovial, she has developed an iron repression of her exceptions to Willy’s behavior—she more than loves him, she admires him, as though his mercurial nature, his temper, his massive dreams and little cruelties, served her only as sharp reminders of the turbulent longings within him, longings which she shares but lacks the temperament to utter and follow to their end.

Linda: [Hearing Willy outside the bedroom, calls with some trepidation.] Willy!
Willy: It’s all right. I came back.
Linda: Why? What happened? [Slight pause.] Did something happen, Willy?
Willy: No, nothing happened.
Linda: You didn’t smash the car, did you?
Willy: [With casual irritation.] I said nothing happened. Didn’t you hear me?
Linda: Don’t you feel well?
Willy: I’m tired to the death. [The flute has faded away. He sits on the bed beside her, a little numb.] I couldn’t make it. I just couldn’t make it, Linda.
Linda: [Very carefully, delicately.] Where were you all day? You look terrible.
Willy: I got as far as a little above Yonkers. I stopped for a cup of coffee. Maybe it was the coffee.
Linda: What?
Willy: [After a pause.] I suddenly couldn’t drive any more. The car kept going off onto the shoulder, y’know?
Linda: [Helpfully.] Oh. Maybe it was the steering again. I don’t think Angelo knows the Studebaker.
Willy: No, it’s me, it’s me. Suddenly I realize I’m goin’ sixty miles an hour and I don’t remember the last five minutes. I’m—I can’t seem to—keep my mind to it.
Linda: Maybe it’s your glasses. You never went for your new glasses.
Willy: No, I see everything. I came back ten miles an hour. It took me nearly four hours from Yonkers.
LINDA: [Resigned.] Well, you’ll just have to take a rest, Willy, you can’t continue this way.

WILLY: I just got back from Florida.

LINDA: But you didn’t rest your mind. Your mind is overactive, and the mind is what counts, dear.

WILLY: I’ll start out in the morning. Maybe I’ll feel better in the morning. [She is taking off his shoes.] These goddam arch supports are killing me.

LINDA: Take an aspirin. Should I get you an aspirin? It’ll soothe you.

WILLY: [With wonder.] I was driving along, you understand? And I was fine. I was even observing the scenery. You can imagine, me looking at scenery, on the road every week of my life. But it’s so beautiful up there, Linda, the trees are so thick, and the sun is warm. I opened the windshield and just let the warm air bathe over me. And then all of a sudden I’m goin’ off the road! I’m tellin’ ya, I absolutely forgot I was driving. If I’d’ve gone the other way over the white line I might’ve killed somebody. So I went on again—and five minutes later I’m dreamin’ again, and I nearly—[He presses two fingers against his eyes.] I have such thoughts, I have such strange thoughts.

LINDA: Willy, dear. Talk to them again. There’s no reason why you can’t work in New York.


LINDA: But you’re sixty years old. They can’t expect you to keep traveling every week.

WILLY: I’ll have to send a wire¹ to Portland. I’m supposed to see Brown and Morrison tomorrow morning at ten o’clock to show the line. Goddammit, I could sell them! [He starts putting on his jacket.]

LINDA: [Taking the jacket from him.] Why don’t you go down to the place tomorrow and tell Howard you’ve simply got to work in New York? You’re too accommodating, dear.

WILLY: If old man Wagner was alive I’da been in charge of New York now! That man was a prince, he was a masterful man. But that boy of his, that Howard, he don’t appreciate. When I went north the first time, the Wagner Company didn’t know where New England was!

LINDA: Why don’t you tell those things to Howard, dear?

WILLY: [Encouraged.] I will, I definitely will. Is there any cheese?

LINDA: I’ll make you a sandwich.

WILLY: No, go to sleep. I’ll take some milk. I’ll be up right away. The boys in?

LINDA: They’re sleeping. Happy took Biff on a date tonight.

WILLY: [Interested.] That so?

LINDA: It was so nice to see them shaving together, one behind the other, in the bathroom. And going out together. You notice? The whole house smells of shaving lotion.

WILLY: Figure it out. Work a lifetime to pay off a house. You finally own it, and there’s nobody to live in it.

LINDA: Well, dear, life is a casting off. It’s always that way.

WILLY: No, no, some people—some people accomplish something. Did Biff say anything after I went this morning?

1. Telegram.
LINDA: You shouldn’t have criticized him, Willy, especially after he just got off the train. You mustn't lose your temper with him.

WILLY: When the hell did I lose my temper? I simply asked him if he was making any money. Is that a criticism?

LINDA: But, dear, how could he make any money?

WILLY: [Worried and angered.] There’s such an undercurrent in him. He became a moody man. Did he apologize when I left this morning?

LINDA: He was crestfallen, Willy. You know how he admires you. I think if he finds himself, then you’ll both be happier and not fight any more.

WILLY: How can he find himself on a farm? Is that a life? A farmhand? In the beginning, when he was young, I thought, well, a young man, it’s good for him to tramp around, take a lot of different jobs. But it’s more than ten years now and he has yet to make thirty-five dollars a week!

LINDA: He’s finding himself, Willy.

WILLY: Not finding yourself at the age of thirty-four is a disgrace!

LINDA: Shh!

WILLY: The trouble is he’s lazy, goddammit!

LINDA: Biff is a lazy bum!

WILLY: They’re sleeping. Get something to eat. Go on down.

LINDA: Why did he come home? I would like to know what brought him home.

WILLY: Why do you get American when I like Swiss?

LINDA: I just thought you’d like a change—

WILLY: I don’t want a change! I want Swiss cheese. Why am I always being contradicted?

LINDA: Why don’t you open a window in here, for God’s sake?

WILLY: The street is lined with cars. There’s not a breath of fresh air in the neighborhood. The grass don’t grow any more, you can’t raise a carrot in the back yard. They should’ve had a law against apartment houses. Remember those two beautiful elm trees out there? When I and Biff hung the swing between them?

LINDA: Yeah, like being a million miles from the city.

WILLY: They should’ve arrested the builder for cutting those down. They mas-
sacred the neighborhood. [Lost.] More and more I think of those days, Linda. This time of year it was lilac and wisteria. And then the peonies would come out, and the daffodils. What fragrance in this room!

LINDA: Well, after all, people had to move somewhere.

WILLY: No, there’s more people now.

LINDA: I don’t think there’s more people. I think—

WILLY: There’s more people! That’s what ruining this country! Population is getting out of control. The competition is maddening! Smell the stink from that apartment house! And another one on the other side... How can they whip cheese?

[On willy’s last line, biff and happy raise themselves up in their beds, listening.]

LINDA: Go down, try it. And be quiet.

WILLY: [Turning to LINDA, guiltily.] You’re not worried about me, are you, sweetheart?

BIFF: What’s the matter?

HAPPY: Listen!

LINDA: You’ve got too much on the ball to worry about.

WILLY: You’re my foundation and my support, Linda.

LINDA: Just try to relax, dear. You make mountains out of mole-hills.

WILLY: I won’t fight with him anymore. If he wants to go back to Texas, let him go.

LINDA: He’ll find his way.

WILLY: Sure. Certain men just don’t get started till later in life. Like Thomas Edison, I think. Or B. F. Goodrich. One of them was deaf. [He starts for the bedroom doorway.] I’ll put my money on Biff.

LINDA: And Willy—if it’s warm Sunday we’ll drive in the country. And we’ll open the windshield, and take lunch.

WILLY: No, the windshields don’t open on the new cars.

LINDA: But you opened it today.

WILLY: Me? I didn’t. [He stops.] Now isn’t that peculiar! Isn’t that a remarkable— [He breaks off in amazement and fright as the flute is heard distantly.]

LINDA: What, darling?

WILLY: I was thinking of the Chevvy. [Slight pause.] Nineteen twenty-eight... when I had that red Chevvy—[Breaks off.] That funny? I coulda sworn I was driving that Chevvy today.

LINDA: Well, that’s nothing. Something must’ve reminded you.

WILLY: Remarkable. Ts.2 Remember those days? The way Biff used to simonize that car? The dealer refused to believe there was eighty thousand miles on it. [He shakes his head.] Heh! [To LINDA.] Close your eyes, I’ll be right up. [He walks out of the bedroom.]

HAPPY: [To BIFF.] Jesus, maybe he smashed up the car again!

LINDA: [Calling after willy.] Be careful on the stairs, dear! The cheese is on the

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2. Ford Model Ts, extraordinarily popular cars manufactured from 1908 to 1928. Simonize: polish with car wax.
middle shelf! [She turns, goes over to the bed, takes his jacket, and goes out of the bedroom.]

[Light has risen on the boys’ room. Unseen, willy is heard talking to himself, “Eighty thousand miles,” and a little laugh. biff gets out of bed, comes downstage a bit, and stands attentively. biff is two years older than his brother, happy, well built, but in these days bears a worn air and seems less self-assured. He has succeeded less, and his dreams are stronger and less acceptable than happy’s. happy is tall, powerfully made. Sexuality is like a visible color on him, or a scent that many women have discovered. He, like his brother, is lost, but in a different way, for he has never allowed himself to turn his face toward defeat and is thus more confused and hard-skinned, although seemingly more content.]

happy: [Getting out of bed.] He’s going to get his license taken away if he keeps that up. I’m getting nervous about him, y’know, biff?

biff: His eyes are going.

happy: No, I’ve driven with him. He sees all right. He just doesn’t keep his mind on it. I drove into the city with him last week. He stops at a green light and then it turns red and he goes. [He laughs.]

biff: Maybe he’s color-blind.

happy: Pop? Why he’s got the finest eye for color in the business. You know that.

biff: [Sitting down on his bed.] I’m going to sleep.

happy: You’re not still sour on Dad, are you biff?

biff: He’s all right, I guess.

willy: [Underneath them, in the living-room.] Yes, sir, eighty thousand miles—eighty-two thousand!

biff: You smoking?

happy: [Holding out a pack of cigarettes.] Want one?

biff: [Taking a cigarette.] I can never sleep when I smell it.

willy: What a simonizing job, heh!

happy: [With deep sentiment.] Funny, biff, y’know? Us sleeping in here again? The old beds. [He pats his bed affectionately.] All the talk that went across those two beds, huh? Our whole lives.

biff: Yeah. Lotta dreams and plans.

happy: [With a deep and masculine laugh.] About five hundred women would like to know what was said in this room.

[They share a soft laugh.]

biff: Remember that big Betsy something—what the hell was her name—over on Bushwick Avenue?

happy: [Combing his hair.] With the collie dog!

biff: That’s the one. I got you in there, remember?

happy: Yeah, that was my first time—I think. Boy, there was a pig! [They laugh, almost crudely.] You taught me everything I know about women. Don’t forget that.

biff: I bet you forgot how bashful you used to be. Especially with girls.

happy: Oh, I still am, biff.

biff: Oh, go on.

happy: I just control it, that’s all. I think I got less bashful and you got more so.

What happened, biff? Where’s the old humor, the old confidence? [He shakes
BIFF’s knee. BIFF gets up and moves restlessly about the room.] What’s the matter?

BIFF: Why does Dad mock me all the time?

HAPPY: He’s not mocking you, he—

BIFF: Everything I say there’s a twist of mockery on his face. I can’t get near him.

HAPPY: He just wants you to make good, that’s all. I wanted to talk to you about Dad for a long time, Biff. Something’s—happening to him. He—talks to himself.

BIFF: I noticed that this morning. But he always mumbled.

HAPPY: But not so noticeable. It got so embarrassing I sent him to Florida. And you know something? Most of the time he’s talking to you.

BIFF: What’s he say about me?

HAPPY: I can’t make it out.

BIFF: What’s he say about me?

HAPPY: I think the fact that you’re not settled, that you’re still kind of up in the air . . .

BIFF: There’s one or two things depressing him, Happy.

HAPPY: What do you mean?

BIFF: Never mind. Just don’t lay it all to me.

HAPPY: But I think if you just got started—I mean—is there any future for you out there?

BIFF: I tell ya, Hap, I don’t know what the future is. I don’t know—what I’m supposed to want.

HAPPY: What do you mean?

BIFF: Well, I spent six or seven years after high school trying to work myself up. Shipping clerk, salesman, business of one kind or another. And it’s a measly manner of existence. To get on that subway on the hot mornings in summer. To devote your whole life to keeping stock, or making phone calls, or selling or buying. To suffer fifty weeks of the year for the sake of a two-week vacation, when all you really desire is to be outdoors, with your shirt off. And always to have to get ahead of the next fella. And still—that’s how you build a future.

HAPPY: Well, you really enjoy it on a farm? Are you content out there?

BIFF: [With rising agitation.] Hap, I’ve had twenty or thirty different kinds of jobs since I left home before the war, and it always turns out the same. I just realized it lately. In Nebraska when I herded cattle, and the Dakotas, and Arizona, and now in Texas. It’s why I came home now, I guess, because I realized it. This farm I work on, it’s spring there now, see? And they’ve got about fifteen new colts. There’s nothing more inspiring or—beautiful than the sight of a mare and a new colt. And it’s cool there now, see? Texas is cool now, and it’s spring. And whenever spring comes to where I am, I suddenly get the feeling, my God, I’m not gettin’ anywhere! What the hell am I doing, playing around with horses, twenty-eight dollars a week! I’m thirty-four years old. I oughta be makin’ my future. That’s when I come running home. And now, I get there, and I don’t know what to do with myself. [After a pause.] I’ve always made a point of not wasting my life, and every time I come back here I know that all I’ve done is to waste my life.

HAPPY: You’re a poet, you know that, Biff? You’re a—you’re an idealist!

BIFF: No, I’m mixed up very bad. Maybe I oughta get married. Maybe I oughta get stuck into something. Maybe that’s my trouble. I’m like a boy. I’m not married. I’m not in business, I just—I’m like a boy. Are you content, Hap? You’re a success, aren’t you? Are you content?
HAPPY: Hell, no!

BIFF: Why? You're making money, aren't you?

HAPPY: [Moving about with energy, expressiveness.] All I can do now is wait for the merchandise manager to die. And suppose I get to be merchandise manager? He's a good friend of mine, and he just built a terrific estate on Long Island. And he lived there about two months and sold it, and now he's building another one. He can't enjoy it once it's finished. And I know that's just what I would do. I don't know what the hell I'm workin' for. Sometimes I sit in my apartment—all alone. And I think of the rent I'm paying. And it's crazy. But then, it's what I always wanted. My own apartment, a car, and plenty of women. And still, goddammit, I'm lonely.

BIFF: [With enthusiasm.] Listen, why don't you come out West with me?

HAPPY: You and I, heh?

BIFF: Sure, maybe we could buy a ranch. Raise cattle, use our muscles. Men built like we are should be working out in the open.

HAPPY: [Aridly.] The Loman Brothers, heh?

BIFF: [With vast affection.] Sure, we'd be known all over the counties!

HAPPY: [Enthralled.] That's what I dream about, Biff. Sometimes I want to just rip my clothes off in the middle of the store and outbox that goddam merchandise manager. I mean I can outbox, outrun, and outlift anybody in that store, and I have to take orders from those common, petty sons-of-bitches till I can't stand it any more.

BIFF: I'm tellin' you, kid, if you were with me I'd be happy out there.

HAPPY: [Enthused.] See, Biff, everybody around me is so false that I'm constantly lowering my ideals...

BIFF: Baby, together we'd stand up for one another, we'd have someone to trust.

HAPPY: If I were around you—

BIFF: Hap, the trouble is we weren't brought up to grub for money. I don't know how to do it.

HAPPY: Neither can I!

BIFF: Then let's go!

HAPPY: The only thing is—what can you make out there?

BIFF: But look at your friend. Builds an estate and then hasn't the peace of mind to live in it.

HAPPY: Yeah, but when he walks into the store the waves part in front of him. That's fifty-two thousand dollars a year coming through the revolving door, and I got more in my pinky finger than he's got in his head.

BIFF: Yeah, but you just said—

HAPPY: I gotta show some of those pompous, self-important executives over there that Hap Loman can make the grade. I want to walk into the store the way he walks in. Then I'll go with you, Biff. We'll be together yet, I swear. But take those two we had tonight. Now weren't they gorgeous creatures?

BIFF: Yeah, yeah, most gorgeous I've had in years.

HAPPY: I get that any time I want, Biff. Whenever I feel disgusted. The only trouble is, it gets like bowling or something. I just keep knockin' them over and it doesn't mean anything. You still run around a lot?

BIFF: Naa. I'd like to find a girl—steady, somebody with substance.

HAPPY: That's what I long for.

BIFF: Go on! You'd never come home.

HAPPY: I would! Somebody with character, with resistance! Like Mom, y'know?
You’re gonna call me a bastard when I tell you this. That girl Charlotte I was with tonight is engaged to be married in five weeks. [He tries on his new hat.]

BIFF: No kiddin’!

HAPPY: Sure, the guy’s in line for the vice-presidency of the store. I don’t know what gets into me, maybe I just have an overdeveloped sense of competition or something, but I went and ruined her, and furthermore I can’t get rid of her. And he’s the third executive I’ve done that to. Isn’t that a crummy characteristic? And to top it all, I go to their weddings! [Indignantly, but laughing.] Like I’m not supposed to take bribes. Manufacturers offer me a hundred-dollar bill now and then to throw an order their way. You know how honest I am, but it’s like this girl, see. I hate myself for it. Because I don’t want the girl, and, still, I take it and—I love it!

BIFF: Let’s go to sleep.

HAPPY: I guess we didn’t settle anything, heh?

BIFF: I just got one idea that I’m going to try.

HAPPY: What’s that?

BIFF: Remember Bill Oliver?

HAPPY: Sure, Oliver is very big now. You want to work for him again?

BIFF: No, but when I quit he said something to me. He put his arm on my shoulder, and he said, “Biff, if you ever need anything, come to me.”

HAPPY: I remember that. That sounds good.

BIFF: I think I’ll go to see him. If I could get ten thousand or even seven or eight thousand dollars I could buy a beautiful ranch.

HAPPY: I bet he’d back you. ’Cause he thought highly of you, Biff. I mean, they all do. You’re well liked, Biff. That’s why I say to come back here, and we both have the apartment. And I’m tellin’ you, Biff, any babe you want . . .

BIFF: No, with a ranch I could do the work I like and still be something. I just wonder though. I wonder if Oliver still thinks I stole that carton of basketballs.

HAPPY: Oh, he probably forgot that long ago. It’s almost ten years. You’re too sensitive. Anyway, he didn’t really fire you.

BIFF: Well, I think he was going to. I think that’s why I quit. I was never sure whether he knew or not. I know he thought the world of me, though. I was the only one he’d let lock up the place.

WILLY: [Below.] You gonna wash the engine, Biff?

HAPPY: Shh! [BIFF looks at HAPPY, who is gazing down, listening. WILLY is mumbling in the parlor.] You hear that?

[They listen. WILLY laughs warmly.]

BIFF: [Growing angry.] Doesn’t he know Mom can hear that?

WILLY: Don’t get your sweater dirty, Biff!

[An look of pain crosses BIFF’s face.]

HAPPY: Isn’t that terrible? Don’t leave again, will you? You’ll find a job here. You gotta stick around. I don’t know what to do about him, it’s getting embarrassing.

WILLY: What a simonizing job!

BIFF: Mom’s hearing that!

WILLY: No kiddin’, Biff, you got a date? Wonderful!

HAPPY: Go on to sleep. But talk to him in the morning, will you?
ARTHUR MILLER  Death of a Salesman, Act I  1565

BIFF: [Reluctantly getting into bed.] With her in the house. Brother!
HAPPY: [Getting into bed.] I wish you’d have a good talk with him.

[The light on their room begins to fade.]

BIFF: [To himself in bed.] That selfish, stupid . . .
HAPPY: Sh . . . Sleep, Biff.

[Their light is out. Well before they have finished speaking, WILLY’s form is dimly seen below in the darkened kitchen. He opens the refrigerator, searches in there, and takes out a bottle of milk. The apartment houses are fading out, and the entire house and surroundings become covered with leaves. Music insinuates itself as the leaves appear.]

WILLY: Just wanna be careful with those girls, Biff, that’s all. Don’t make any promises. No promises of any kind. Because a girl, y’know, they always believe what you tell ’em, and you’re very young, Biff, you’re too young to be talking seriously to girls. [Light rises on the kitchen. WILLY, talking, shuts the refrigerator door and comes downstage to the kitchen table. He pours milk into a glass. He is totally immersed in himself, smiling faintly.] Too young entirely, Biff. You want to watch your schooling first. Then when you’re all set, there’ll be plenty of girls for a boy like you. [He smiles broadly at a kitchen chair.] That so? The girls pay for you? [He laughs.] Boy, you must really be makin’ a hit. [WILLY is gradually addressing—physically—a point offstage, speaking through the wall of the kitchen, and his voice has been rising in volume to that of a normal conversation.] I been wondering why you polish the car so careful. Ha! Don’t leave the hubcaps, boys. Get the chamois to the hubcaps. Happy, use newspaper on the windows, it’s the easiest thing. Show him how to do it, Biff! You see, Happy? Pad it up, use it like a pad. That’s it, that’s it, good work. You’re doin’ all right, Hap. [He pauses, then nods in approbation for a few seconds, then looks upward.] Biff, first thing we gotta do when we get time is clip that big branch over the house. Afraid it’s gonna fall in a storm and hit the roof. Tell you what. We get a rope and sling her around, and then we climb up there with a couple of saws and take her down. Soon as you finish the car, boys, I wanna see ya. I got a surprise for you, boys.

BIFF: [Offstage.] Whatta ya got, Dad?
WILLY: No, you finish first. Never leave a job till you’re finished—remember that. [Looking toward the “big trees.”] Biff, up in Albany I saw a beautiful hammock. I think I’ll buy it next trip, and we’ll hang it right between those two elms. Wouldn’t that be something? Just swingin’ there under those branches. Boy, that would be . . .

[Young Biff and Young Happy appear from the direction Willy was addressing. Happy carries rags and a pail of water. Biff, wearing a sweater with a block “S,” carries a football.]

BIFF: [Pointing in the direction of the car offstage.] How’s that, Pop, professional?
HAPPY: Where’s the surprise, Pop?
WILLY: In the back seat of the car.
HAPPY: Boy! [He runs off.]
BIFF: What is it, Dad? Tell me, what’d you buy?
WILLY: [Laughing, cuffs him.] Never mind, something I want you to have.
BIFF: [Turns and starts off.] What is it, Hap?
HAPPY: [Offstage.] It’s a punching bag!
BIFF: Oh, Pop!
WILLY: It’s got Gene Tunney’s signature on it!

[Happy runs onstage with a punching bag]

BIFF: Gee, how’d you know we wanted a punching bag?
WILLY: Well, it’s the finest thing for the timing.
HAPPY: [Lies down on his back and pedals with his feet.] I’m losing weight, you notice, Pop?
WILLY: [To Happy.] Jumping rope is good too.
BIFF: Did you see the new football I got?
WILLY: [Examining the ball.] Where’d you get a new ball?
BIFF: The coach told me to practice my passing.
WILLY: That so? And he gave you the ball, heh?
BIFF: Well, I borrowed it from the locker room. [He laughs confidentially.]
WILLY: [Laughing with him at the theft.] I want you to return that.
HAPPY: I told you he wouldn’t like it!
BIFF: [Angrily.] Well, I’m bringing it back!
WILLY: [Stopping the incipient argument, to Happy.] Sure, he’s gotta practice with a regulation ball, doesn’t he? [To Biff.] Coach’ll probably congratulate you on your initiative!
BIFF: Oh, he keeps congratulating my initiative all the time, Pop.
WILLY: That’s because he likes you. If somebody else took that ball there’d be an uproar. So what’s the report, boys, what’s the report?
BIFF: Where’d you go this time, Dad? Gee we were lonesome for you.
WILLY: [Pleased, puts an arm around each boy and they come down to the apron.] Lonesome, heh?
BIFF: Missed you every minute.
WILLY: Don’t say? Tell you a secret, boys. Don’t breathe it to a soul. Someday I’ll have my own business, and I’ll never have to leave home anymore.
HAPPY: Like Uncle Charley, heh?
WILLY: Bigger than Uncle Charley! Because Charley is not—liked. He’s liked, but he’s not—well liked.
BIFF: Where’d you go this time, Dad?
WILLY: Well, I got on the road, and I went north to Providence. Met the mayor.
BIFF: The mayor of Providence!
WILLY: He was sitting in the hotel lobby.
BIFF: What’d he say?
WILLY: He said, “Morning!” And I said, “You got a fine city here, Mayor.” And then he had coffee with me. And then I went to Waterbury. Waterbury is a fine city. Big clock city, the famous Waterbury clock. Sold a nice bill there. And then Boston—Boston is the cradle of the Revolution. A fine city. And a couple of other towns in Mass., and on to Portland and Bangor and straight home!
BIFF: Gee, I’d love to go with you sometime, Dad.
WILLY: Soon as summer comes.
HAPPY: Promise?

3. Tunney (1897–1978) was world heavyweight boxing champion from 1926 to 1928 and retired undefeated.
WILLY: You and Hap and I, and I'll show you all the towns. America is full of beautiful towns and fine, upstanding people. And they know me, boys, they know me up and down New England. The finest people. And when I bring you fellas up, there'll be open sesame for all of us, 'cause one thing, boys: I have friends. I can park my car in any street in New England, and the cops protect it like their own. This summer, heh?

BIFF and HAPPY: [Together.] Yeah! You bet!

WILLY: We'll take our bathing suits.

HAPPY: We'll carry your bags, Pop!

WILLY: Oh, won't that be something! Me comin' into the Boston stores with you boys carryin' my bags. What a sensation! [BIFF is prancing around, practicing passing the ball.] You nervous, Biff, about the game?

BIFF: Not if you're gonna be there.

WILLY: What do they say about you in school, now that they made you captain?

HAPPY: There's a crowd of girls behind him everytime the classes change.

BIFF: [Taking WILLY's hand.] This Saturday, Pop, this Saturday—just for you, I'm going to break through for a touchdown.

HAPPY: I'm takin' one play for Pop. You watch me, Pop, and when I take off my helmet, that means I'm breakin' out. Then you watch me crash through that line!

WILLY: [Kisses BIFF.] Oh, wait'll I tell this in Boston!

[BERNARD enters in knickers. He is younger than BIFF, earnest and loyal, a worried boy.]

BERNARD: Biff, where are you? You're supposed to study with me today.

WILLY: Hey, looka Bernard. What're you lookin' so anemic about, Bernard?

BERNARD: He's gotta study, Uncle Willy. He's got Regents next week.

HAPPY: [Tauntingly, spinning BERNARD around.] Let's box, Bernard!

BERNARD: Listen, Biff, I heard Mr. Birnbaum say that if you don't start studyin' math he's gonna flunk you, and you won't graduate. I heard him!

WILLY: You better study with him, Biff. Go ahead now.

BERNARD: I heard him.

BIFF: Oh, Pop, you didn't see my sneakers! [He holds up a foot for WILLY to look at.]

WILLY: Hey, that's a beautiful job of printing!

BERNARD: [Wiping his glasses.] Just because he printed University of Virginia on his sneakers doesn't mean they've got to graduate him, Uncle Willy!

WILLY: [Angrily.] What're you talking about? With scholarships to three universities they're gonna flunk him?

BERNARD: But I heard Mr. Birnbaum say—

WILLY: Don't be a pest, Bernard! [To his boys.] What an anemic!

BERNARD: Okay, I'm waiting for you in my house, Biff.

[BERNARD goes off. The LOMANS laugh.]

WILLY: Bernard is not well liked, is he?

BIFF: He's liked, but he's not well liked.

HAPPY: That's right, Pop.

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4. Examinations administered to New York State high-school students.
WILLY: That’s just what I mean. Bernard can get the best marks in school, y’understand, but when he gets out in the business world, y’understand, you are going to be five times ahead of him. That’s why I thank Almighty God you’re both built like Adonises. Because the man who makes an appearance in the business world, the man who creates personal interest, is the man who gets ahead. Be liked and you will never want. You take me, for instance. I never have to wait in line to see a buyer. “Willy Loman is here!” That’s all they have to know, and I go right through.

BIFF: Did you knock them dead, Pop?

WILLY: Knocked ‘em cold in Providence, slaughtered ’em in Boston.

HAPPY: [On bis back, pedaling again.] I’m losing weight, you notice, Pop?

[LINDA enters, as of old, a ribbon in her hair, carrying a basket of washing.]

LINDA: [With youthful energy.] Hello, dear!

WILLY: Sweetheart!

LINDA: How’d the Chevvy run?

WILLY: Chevrolet, Linda, is the greatest car ever built. [To the boys.] Since when do you let your mother carry wash up the stairs?

BIF: Grab hold there, boy!

HAPPY: Where to, Mom?

LINDA: Hang them up on the line. And you better go down to your friends, Biff. The cellar is full of boys. They don’t know what to do with themselves.

BIF: Ah, when Pop comes home they can wait!

WILLY: [Laughs appreciatively.] You better go down and tell them what to do, Biff.

BIF: I think I’ll have them sweep out the furnace room.

WILLY: Good work, Biff.

BIF: [Goes through wall-line of kitchen to doorway at back and calls down.] Fellas! Everybody sweep out the furnace room! I’ll be right down!

VOICES: All right! Okay, Biff.

BIF: George and Sam and Frank, come out back! We’re hangin’ up the wash! Come on, Hap, on the double!

[He and HAPPY carry out the basket.]

LINDA: The way they obey him!

WILLY: Well, that training, the training. I’m tellin’ you, I was sellin’ thousands and thousands and thousands, but I had to come home.

LINDA: Oh, the whole block’ll be at that game. Did you sell anything?

WILLY: I did five hundred gross in Providence and seven hundred gross in Boston.

LINDA: No! Wait a minute, I’ve got a pencil. [She pulls pencil and paper out of her apron pocket.] That makes your commission... Two hundred—my God! Two hundred and twelve dollars!

WILLY: Well, I didn’t figure it yet, but...

LINDA: How much did you do?

WILLY: Well, I— I did—about a hundred and eighty gross in Providence. Well, no—it came to—roughly two hundred gross on the whole trip.

LINDA: [Without hesitation.] Two hundred gross. That’s... [She figures.]

WILLY: The trouble was that three of the stores were half closed for inventory in Boston. Otherwise I woulda broke records.

LINDA: Well, it makes seventy dollars and some pennies. That’s very good.
WILLY: What do we owe?
LINDA: Well, on the first there’s sixteen dollars on the refrigerator—
WILLY: Why sixteen?
LINDA: Well, the fan belt broke, so it was a dollar eighty.
WILLY: But it’s brand new.
LINDA: Well, the man said that’s the way it is. Till they work themselves in, y’know.

[They move through the wall-line into the kitchen.]
WILLY: I hope we didn’t get stuck on that machine.
LINDA: They got the biggest ads of any of them!
WILLY: I know, it’s a fine machine. What else?
LINDA: Well, there’s nine-sixty for the washing machine. And for the vacuum cleaner there’s three and a half due on the fifteenth. Then the roof, you got twenty-one dollars remaining.
WILLY: It don’t leak, does it?
LINDA: No, they did a wonderful job. Then you owe Frank for the carburetor.
WILLY: I’m not going to pay that man! That goddam Chevrolet, they ought to prohibit the manufacture of that car!
LINDA: Well, you owe him three and a half. And odds and ends, comes to around a hundred and twenty dollars by the fifteenth.
WILLY: A hundred and twenty dollars! My God, if business don’t pick up I don’t know what I’m gonna do!
LINDA: Well, next week you’ll do better.
WILLY: Oh, I’ll knock ‘em dead next week. I’ll go to Hartford. I’m very well liked in Hartford. You know, the trouble is, Linda, people don’t seem to take to me.

[They move onto the forestage.]
LINDA: Oh, don’t be foolish.
WILLY: I know it when I walk in. They seem to laugh at me.
LINDA: Why? Why would they laugh at you? Don’t talk that way, Willy.

[Willey moves to the edge of the stage. Linda goes into the kitchen and starts to darn stockings.]
WILLY: I don’t know the reason for it, but they just pass me by. I’m not noticed.
LINDA: But you’re doing wonderful, dear. You’re making seventy to a hundred dollars a week.
WILLY: But I gotta be at it ten, twelve hours a day. Other men—I don’t know—they do it easier. I don’t know why—I can’t stop myself—I talk too much. A man oughta come in with a few words. One thing about Charley. He’s a man of few words, and they respect him.
LINDA: You don’t talk too much, you’re just lively.
WILLY: [Smiling.] Well, I figure, what the hell, life is short, a couple of jokes. [To himself.] I joke too much! [The smile goes.]
LINDA: Why? You’re—
WILLY: I’m fat. I’m very—foolish to look at, Linda. I didn’t tell you, but Christmas time I happened to be calling on F. H. Stewarts, and a salesman I know, as I was going in to see the buyer I heard him say something about—walrus. And
I—I cracked him right across the face. I won’t take that. I simply will not take that. But they do laugh at me. I know that.

LINDA: Darling . . .

WILLY: I gotta overcome it. I know I gotta overcome it. I’m not dressing to advantage, maybe.

LINDA: Willy, darling, you’re the handsomest man in the world—

WILLY: Oh, no, Linda.

LINDA: To me you are. [Slight pause.] The handsomest. [From the darkness is heard the laughter of a woman. WILLY doesn’t turn to it, but it continues through LINDA’s lines.] And the boys, Willy. Few men are idolized by their children the way you are.

[Music is heard as behind a scrim, to the left of the house, THE WOMAN, dimly seen, is dressing.]

WILLY: [With great feeling.] You’re the best there is, Linda, you’re a pal, you know that? On the road—on the road I want to grab you sometimes and just kiss the life outa you. [The laughter is loud now, and he moves into a brightening area at the left, where the woman has come from behind the scrim and is standing, putting on her hat, looking into a “mirror” and laughing.] ’Cause I get so lonely—especially when business is bad and there’s nobody to talk to. I get the feeling that I’ll never sell anything again, that I won’t make a living for you, or a business, a business for the boys. [He talks through the woman’s subsiding laughter. THE WOMAN prims at the “mirror.”] There’s so much I want to make for—

THE WOMAN: Me? You didn’t make me, Willy. I picked you.

WILLY: [Pleased.] You picked me?

THE WOMAN: [Who is quite proper-looking, WILLY’s age.] I did. I’ve been sitting at that desk watching all the salesmen go by, day in, day out. But you’ve got such a sense of humor, and we do have such a good time together, don’t we?

WILLY: Sure, sure. [He takes her in his arms.]

THE WOMAN: Me? You didn’t make me, Willy. I picked you.

WILLY: You picked me, heh?

THE WOMAN: Sure. Because you’re so sweet. And such a kidder.

WILLY: Well, I’ll see you next time I’m in Boston.

THE WOMAN: I’ll put you right through to the buyers.

WILLY: [Slapping her bottom.] Right. Well, bottoms up!

THE WOMAN: [Slaps him gently and laughs.] You just kill me, Willy. [He suddenly grabs her and kisses her roughly.] You kill me. And thanks for the stockings. I love a lot of stockings. Well, good night.

WILLY: Good night. And keep your pores open!

THE WOMAN: Oh, Willy!

[THE WOMAN bursts out laughing, and LINDA’s laughter blends in. THE WOMAN disappears into the dark. Now the area at the kitchen table brightens. LINDA is sitting where she was at the kitchen table, but now is mending a pair of her silk stockings.]
LINDA: You are, Willy. The handsomest man. You’ve got no reason to feel that—
WILLY: [Coming out of THE WOMAN’s dimming area and going over to LINDA.] I’ll make it all up to you, Linda. I’ll—
LINDA: There’s nothing to make up, dear. You’re doing fine, better than—
WILLY: [Noticing her mending.] What’s that?
LINDA: Just mending my stockings. They’re so expensive—
WILLY: [Angrily, taking them from her.] I won’t have you mending stockings in this house! Now throw them out!

[LINDA puts the stockings in her pocket.]

BERNARD: [Entering on the run.] Where is he? If he doesn’t study!
WILLY: [Moving to the forestage, with great agitation.] You’ll give him the answers!
BERNARD: I do, but I can’t on a Regents! That’s a state exam! They’re liable to arrest me!
WILLY: Where is he? I’ll whip him, I’ll whip him!
LINDA: And he’d better give back that football, Willy, it’s not nice.
WILLY: Biff! Where is he? Why is he taking everything?
LINDA: He’s too rough with the girls, Willy. All the mothers are afraid of him!
WILLY: I’ll whip him!
BERNARD: He’s driving the car without a license!

[THE WOMAN’s laugh is heard.]

WILLY: Shut up!
LINDA: All the mothers—
WILLY: Shut up!
BERNARD: [Backing quietly away and out.] Mr. Birnbaum says he’s stuck up.
WILLY: Get outa here!
BERNARD: If he doesn’t buckle down he’ll flunk math! [He goes off.]
LINDA: He’s right, Willy, you’ve gotta—
WILLY: [Exploding at her.] There’s nothing the matter with him! You want him to be a worm like Bernard? He’s got spirit, personality . . . [As he speaks, LINDA, almost in tears, exits into the living room. WILLY is alone in the kitchen, wilting and staring. The leaves are gone. It is night again, and the apartment houses look down from behind.] Loaded with it. Loaded! What is he stealing? He’s giving it back, isn’t he? Why is he stealing? What did I tell him? I never in my life told him anything but decent things.

[HAPPY in pajamas has come down the stairs; WILLY suddenly becomes aware of HAPPY’s presence.]

HAPPY: Let’s go now, come on.
WILLY: [Sitting down at the kitchen table.] Huh! Why did she have to wax the floors herself? Everytime she waxes the floors she keels over. She knows that!
HAPPY: Shh! Take it easy. What brought you back tonight?
WILLY: I got an awful scare. Nearly hit a kid in Yonkers. God! Why didn’t I go to Alaska with my brother Ben that time! Ben! That man was a genius, that man was success incarnate! What a mistake! He begged me to go.
HAPPY: Well, there’s no use in—
WILLY: You guys! There was a man started with the clothes on his back and ended up with diamond mines!
HAPPY: Boy, someday I’d like to know how he did it.
WILLY: What's the mystery? The man knew what he wanted and went out and got it! Walked into a jungle, and comes out, the age of twenty-one, and he's rich! The world is an oyster, but you don't crack it open on a mattress!

HAPPY: Pop, I told you I'm gonna retire you for life.

WILLY: You'll retire me for life on seventy goddam dollars a week? And your women and your car and your apartment, and you'll retire me for life! Christ's sake, I couldn't get past Yonkers today! Where are you guys, where are you? The woods are burning! I can't drive a car!

[CHARLEY has appeared in the doorway. He is a large man, slow of speech, laconic, immovable. In all he says, despite what he says, there is pity, and now, trepidation. He has a robe over pajamas, slippers on his feet. He enters the kitchen.]

CHARLEY: Everything all right?

HAPPY: Yeah, Charley, everything's...

WILLY: What's the matter?

CHARLEY: I heard some noise. I thought something happened. Can't we do something about the walls? You sneeze in here, and in my house hats blow off.

HAPPY: Let's go to bed, Dad. Come on.

[CHARLEY signals to HAPPY to go.]

WILLY: You go ahead, I'm not tired at the moment.

HAPPY: [To WILLY.] Take it easy, huh? [He exits.]

WILLY: What're you doin' up?

CHARLEY: [Sitting down at the kitchen table opposite WILLY.] Couldn't sleep good. I had a heartburn.

WILLY: Well, you don't know how to eat.

CHARLEY: I eat with my mouth.

WILLY: No, you're ignorant. You gotta know about vitamins and things like that.

CHARLEY: Come on, let's shoot. Tire you out a little.

WILLY: [Hesitantly.] All right. You got cards?

CHARLEY: [Taking a deck from his pocket.] Yeah, I got them. Someplace. What is it with those vitamins?

WILLY: [Dealing.] They build up your bones. Chemistry.

CHARLEY: Yeah, but there's no bones in a heartburn.

WILLY: What are you talkin' about? Do you know the first thing about it?

CHARLEY: Don't get insulted.

WILLY: Don't talk about something you don't know anything about.

[They are playing. Pause.]

CHARLEY: What're you doin' home?

WILLY: A little trouble with the car.

CHARLEY: Oh. [Pause.] I'd like to take a trip to California.

WILLY: Don't say.

CHARLEY: You want a job?

WILLY: I got a job, I told you that. [After a slight pause.] What the hell are you offering me a job for?

CHARLEY: Don't get insulted.

WILLY: Don't insult me.

CHARLEY: I don't see no sense in it. You don't have to go on this way.
WILLY: I got a good job. [Slight pause.] What do you keep comin’ in here for?
CHARLEY: You want me to go?
WILLY: [After a pause, withering.] I can’t understand it. He’s going back to Texas again. What the hell is that?
CHARLEY: Let him go.
WILLY: I got nothin’ to give him, Charley, I’m clean, I’m clean.
CHARLEY: He won’t starve. None a them starve. Forget about him.
WILLY: Then what have I got to remember?
CHARLEY: You take it too hard. To hell with it. When a deposit bottle is broken you don’t get your nickel back.
WILLY: That’s easy enough for you to say.
CHARLEY: That ain’t easy for me to say.
WILLY: Did you see the ceiling I put up in the living-room?
CHARLEY: Yeah, that’s a piece of work. To put up a ceiling is a mystery to me. How do you do it?
WILLY: What’s the difference?
CHARLEY: Well, talk about it.
WILLY: You gonna put up a ceiling?
CHARLEY: How could I put up a ceiling?
WILLY: Then what the hell are you botherin’ me for?
CHARLEY: You’re insulated again.
WILLY: A man who can’t handle tools is not a man. You’re disgusting.
CHARLEY: Don’t call me disgusting, Willy.

[Uncle Ben, carrying a valise and an umbrella, enters the forestage from around the right corner of the house. He is a stolid man, in his sixties, with a mustache and an authoritative air. He is utterly certain of his destiny, and there is an aura of far places about him. He enters exactly as Willy speaks.]

WILLY: I’m getting awfully tired, Ben.

[Ben’s music is heard. Ben looks around at everything.]
CHARLEY: Good, keep playing; you’ll sleep better. Did you call me Ben?

[Ben looks at his watch.]
WILLY: That’s funny. For a second there you reminded me of my brother Ben. BEN: I only have a few minutes. [He strolls, inspecting the place. Willy and Charley continue playing.]
CHARLEY: You never heard from him again, heh? Since that time?
WILLY: Didn’t Linda tell you? Couple of weeks ago we got a letter from his wife in Africa. He died.
CHARLEY: That so.
BEN: [Chuckling.] So this is Brooklyn, eh?
CHARLEY: Maybe you’re in for some of his money.
WILLY: Naa, he had seven sons. There’s just one opportunity I had with that man . . .
BEN: I must make a train, William. There are several properties I’m looking at in Alaska.
WILLY: Sure, sure! If I’d gone with him to Alaska that time, everything would’ve been totally different.
CHARLEY: Go on, you'da froze to death up there.
WILLY: What're you talking about?
BEN: Opportunity is tremendous in Alaska, William. Surprised you're not up there.
WILLY: Sure, tremendous.
CHARLEY: Heh?
WILLY: There was the only man I ever met who knew the answers.
CHARLEY: Who?
BEN: How are you all?
WILLY: [Taking a pot, smiling.] Fine, fine.
CHARLEY: Pretty sharp tonight.
BEN: Is Mother living with you?
WILLY: No, she died a long time ago.
CHARLEY: Who?
BEN: That's too bad. Fine specimen of a lady, Mother.
WILLY: [To CHARLEY.] Heh?
BEN: I'd hoped to see the old girl.
CHARLEY: Who died?
BEN: Heard anything from Father, have you?
WILLY: [Unnerved.] What do you mean, who died?
CHARLEY: [Taking a pot.] What're you talkin' about?
BEN: [Looking at his watch.] William, it's half-past eight!
WILLY: [As though to dispel his confusion he angrily stops CHARLEY's hand.] That's my build!
CHARLEY: I put the ace—
WILLY: If you don't know how to play the game I'm not gonna throw my money away on you!
CHARLEY: [Rising.] It was my ace, for God's sake!
WILLY: I'm through, I'm through!
BEN: When did Mother die?
WILLY: Long ago. Since the beginning you never knew how to play cards.
CHARLEY: [Picks up the cards and goes to the door.] All right! Next time I'll bring a deck with five aces.
WILLY: I don't play that kind of game!
CHARLEY: [Turning to him.] You ought to be ashamed of yourself!
WILLY: Yeah?
CHARLEY: Yeah! [He goes out.]
WILLY: [Slamming the door after him.] Ignoramus!
BEN: [As WILLY comes toward him through the wall-line of the kitchen.] So you're William.
WILLY: [Shaking BEN's hand.] Ben! I've been waiting for you so long! What's the answer? How did you do it?
BEN: Oh, there's a story in that.

[LINDA enters the forestage, as of old, carrying the wash basket.]

LINDA: Is this Ben?
BEN: [Gallantly.] How do you do, my dear.
LINDA: Where've you been all these years? Willy's always wondered why you—
WILLY: [Pulling BEN away from her impatiently.] Where is Dad? Didn't you follow him? How did you get started?
BEN: Well, I don’t know how much you remember.
WILLY: Well, I was just a baby, of course, only three or four years old—
BEN: Three years and eleven months.
WILLY: What a memory, Ben!
BEN: I have many enterprises, William, and I have never kept books.
WILLY: I remember I was sitting under the wagon in—was it Nebraska?
BEN: It was South Dakota, and I gave you a bunch of wild flowers.
WILLY: I remember you walking away down some open road.
BEN: [Laughing] I was going to find Father in Alaska.
WILLY: Where is he?
BEN: At that age I had a very faulty view of geography, William. I discovered after
a few days that I was heading due south, so instead of Alaska, I ended up in
Africa.
LINDA: Africa!
WILLY: The Gold Coast!
BEN: Principally diamond mines.
LINDA: Diamond mines!
BEN: Yes, my dear. But I’ve only a few minutes—
WILLY: No! Boys! Boys! [Young BIFF and HAPPY appear.] Listen to this. This is your
Uncle Ben, a great man! Tell my boys, Ben!
BEN: Why, boys, when I was seventeen I walked into the jungle, and when I was
twenty-one I walked out. [He laughs.] And by God I was rich.
WILLY: [To the boys.] You see what I been talking about? The greatest things can
happen!
BEN: [Glancing at his watch.] I have an appointment in Ketchikan Tuesday week.
WILLY: No, Ben! Please tell about Dad. I want my boys to hear. I want them to
know the kind of stock they spring from. All I remember is a man with a big
beard, and I was in Mamma’s lap, sitting around a fire, and some kind of high
music.
BEN: His flute. He played the flute.
WILLY: Sure, the flute, that’s right!

[New music is heard, a high, rollicking tune.]

BEN: Father was a very great and a very wild-hearted man. We would start in
Boston, and he’d toss the whole family into the wagon, and then he’d drive
the team right across the country; through Ohio, and Indiana, Michigan,
Illinois, and all the Western states. And we’d stop in the towns and sell the
flutes that he’d made on the way. Great inventor, Father. With one gadget he
made more in a week than a man like you could make in a lifetime.
WILLY: That’s just the way I’m bringing them up, Ben—rugged, well liked, all-
around.
BEN: Yeah? [To BIFF.] Hit that, boy—hard as you can. [He pounds his stomach.]
BIFF: Oh, no, sir!
BEN: [Taking boxing stance.] Come on, get to me! [He laughs.]
WILLY: Go to it, Biff! Go ahead, show him!
BIFF: Okay! [He cocks his fist and starts in.]
LINDA: [To WILLY.] Why must he fight, dear?
BEN: [Sparring with BIFF.] Good boy! Good boy!
WILLY: How’s that, Ben, heh?
HAPPY: Give him the left, Biff!
LINDA: Why are you fighting?
BEN: Good boy! [Suddenly comes in, trips BIFF, and stands over him, the point of his umbrella poised over BIFF’s eye.]
LINDA: Look out, Biff!
BIFF: Gee!
BEN: [Patting BIFF’s knee.] Never fight fair with a stranger, boy. You’ll never get out of the jungle that way. [Taking LINDA’s hand and bowing.] It was an honor and a pleasure to meet you, Linda.
LINDA: [Withdrawing her hand coldly, frightened.] Have a nice—trip.
BEN: [To WILLY.] And good luck with your—what do you do?
WILLY: Selling.
BEN: Yes. Well... [He raises his hand in farewell to all.]
WILLY: No, Ben, I don’t want you to think... [He takes BEN’s arm to show him.]
It’s Brooklyn, I know, but we hunt too.
BEN: Really, now.
WILLY: Oh, sure, there’s snakes and rabbits and—that’s why I moved out here. Why, Biff can fell any one of these trees in no time! Boys! Go right over to where they’re building the apartment house and get some sand. We’re gonna rebuild the entire front stoop right now! Watch this, Ben!
BIFF: Yes, sir! On the double, Hap!
HAPPY: [As he and BIFF run off.] I lost weight, Pop, you notice?
[CHARLEY enters in knickers, even before the boys are gone.]
CHARLEY: Listen, if they steal any more from that building the watchman’ll put the cops on them!
LINDA: [To WILLY.] Don’t let Biff...
[Ben laughs lustily.]
WILLY: You shoulda seen the lumber they brought home last week. At least a dozen six-by-tens worth all kinds a money.
CHARLEY: Listen, if that watchman—
WILLY: I gave them hell, understand. But I got a couple of fearless characters there.
CHARLEY: Willy, the jails are full of fearless characters.
BEN: [Clapping WILLY on the back, with a laugh at CHARLEY.] And the stock exchange, friend!
WILLY: [Joining in BEN’s laughter.] Where are the rest of your pants?
CHARLEY: My wife bought them.
WILLY: Now all you need is a golf club and you can go upstairs and go to sleep.
[To BEN.] Great athlete! Between him and his son Bernard they can’t hammer a nail!
BERNARD: [Rushing in.] The watchman’s chasing Biff!
WILLY: [Angrily.] Shut up! He’s not stealing anything!
LINDA: [Alarmed, hurrying off left.] Where is he? Biff, dear! [She exits.]
WILLY: [Moving toward the left, away from BEN.] There’s nothing wrong. What’s the matter with you?
BEN: Nervy boy. Good!
WILLY: [Laughing.] Oh, nerves of iron, that Biff!
CHARLEY: Don’t know what it is. My New England man comes back and he’s bleedin’, they murdered him up there.
ARTHUR MILLER  Death of a Salesman, Act I  1577

WILLY: It’s contacts, Charley, I got important contacts!
CHARLEY: [Sarcastically.] Glad to hear it, Willy. Come in later, we’ll shoot a little casino. I’ll take some of your Portland money. [He laughs at WILLY and exits.]
WILLY: [Turning to BEN.] Business is bad, it’s murderous. But not for me, of course.
BEN: I’ll stop by on my way back to Africa.
WILLY: [Longingly.] Can’t you stay a few days? You’re just what I need, Ben, because I—I have a fine position here, but I—well, Dad left when I was such a baby and I never had a chance to talk to him and I still feel—kind of temporary about myself.
BEN: I’ll be late for my train.

[They are at opposite ends of the stage.]

WILLY: Ben, my boys—can’t we talk? They’d go into the jaws of hell for me, see, but I—
BEN: William, you’re being first-rate with your boys. Outstanding, manly chaps!
WILLY: [Hanging on to his words.] Oh, Ben, that’s good to hear! Because sometimes I’m afraid that I’m not teaching them the right kind of—Ben, how should I teach them?
BEN: [Giving great weight to each word, and with a certain vicious audacity.] William, when I walked into the jungle, I was seventeen. When I walked out I was twenty-one. And, by God, I was rich! [He goes off into darkness around the right corner of the house.]
WILLY: . . .was rich! That’s just the spirit I want to imbue them with! To walk into a jungle! I was right! I was right! I was right!

[Ben is gone, but willy is still speaking to him as LINDA, in nightgown and robe, enters the kitchen, glances around for WILLY, then goes to the door of the house, looks out and sees him. Comes down to his left. He looks at her.]

LINDA: Willy, dear? Willy?
WILLY: I was right!
LINDA: Did you have some cheese? [He can’t answer.] It’s very late, darling. Come to bed, heh?
WILLY: [Looking straight up.] Gotta break your neck to see a star in this yard.
LINDA: You coming in?
WILLY: Whatever happened to that diamond watch fob? Remember? When Ben came from Africa that time? Didn’t he give me a watch fob with a diamond in it?
LINDA: You pawned it, dear. Twelve, thirteen years ago. For Biff’s radio correspondence course.
WILLY: Gee, that was a beautiful thing. I’ll take a walk.
LINDA: But you’re in your slippers.
WILLY: [Starting to go around the house at the left.] I was right! I was! [Half to LINDA, as he goes, shaking his head.] What a man! There was a man worth talking to. I was right!
LINDA: [Calling after WILLY.] But in your slippers, Willy!

[Willey is almost gone when BIFF, in his pajamas, comes down the stairs and enters the kitchen.]

BIF: What is he doing out there?
LINDA: Sh!
BIFF: God Almighty, Mom, how long has he been doing this?
LINDA: Don't, he'll hear you.
BIFF: What the hell is the matter with him?
LINDA: It'll pass by morning.
BIFF: Shouldn't we do anything?
LINDA: Oh, my dear, you should do a lot of things, but there's nothing to do, so go to sleep.

[HAPPY comes down the stairs and sits on the steps.]

HAPPY: I never heard him so loud, Mom.
LINDA: Well, come around more often; you'll hear him. [She sits down at the table and mends the lining of WILLY's jacket.]
BIFF: Why didn't you ever write me about this, Mom?
LINDA: How would I write to you? For over three months you had no address.
BIFF: I was on the move. But you know I thought of you all the time. You know that, don't you, pal?
LINDA: I know, dear, I know. But he likes to have a letter. Just to know that there's still a possibility for better things.
BIFF: He's not like this all the time, is he?
LINDA: It's when you come home he's always the worst.
BIFF: When I come home?
LINDA: When you write you're coming, he's all smiles, and talks about the future, and—he's just wonderful. And then the closer you seem to come, the more shaky he gets, and then, by the time you get here, he's arguing, and he seems angry at you. I think it's just that maybe he can't bring himself to—to open up to you. Why are you so hateful to each other? Why is that?
BIFF: [Evasively.] I'm not hateful, Mom.
LINDA: But you no sooner come in the door than you're fighting!
BIFF: I don't know why. I mean to change. I'm tryin', Mom, you understand?
LINDA: Are you home to stay now?
BIFF: I don't know. I want to look around, see what's doin'.
LINDA: Biff, you can't look around all your life, can you?
BIFF: I just can't take hold, Mom. I can't take hold of some kind of a life.
LINDA: Biff, a man is not a bird, to come and go with the springtime.
BIFF: Your hair... [He touches her hair.] Your hair got so gray.
LINDA: Oh, it's been gray since you were in high school. I just stopped dyeing it, that's all.
BIFF: Dye it again, will ya? I don't want my pal looking old. [He smiles.]
LINDA: You're such a boy! You think you can go away for a year and... You've got to get it into your head now that one day you'll knock on this door and there'll be strange people here—
BIFF: What are you talking about? You're not even sixty, Mom.
LINDA: But what about your father?
BIFF: [Lamely.] Well, I meant him too.
HAPPY: He admires Pop.
LINDA: Biff, dear, if you don't have any feeling for him, then you can't have any feeling for me.
BIFF: Sure I can, Mom.
LINDA: No. You can't just come to see me, because I love him. [With a threat, but
only a threat, of tears.] He’s the dearest man in the world to me, and I won’t have anyone making him feel unwanted and low and blue. You’ve got to make up your mind now, darling, there’s no leeway anymore. Either he’s your father and you pay him that respect, or else you’re not to come here. I know he’s not easy to get along with—nobody knows that better than me—but...

WILLY: [From the left, with a laugh.] Hey, hey, Biffo!

BIFF: [Starting to go out after WILLY.] What the hell is the matter with him? [HAPPY stops him.]

LINDA: Don’t—don’t go near him!

BIFF: Stop making excuses for him! He always, always wiped the floor with you.

Never had an ounce of respect for you.

HAPPY: He’s always had respect for—

BIFF: What the hell do you know about it?

HAPPY: [Surlily.] Just don’t call him crazy!

BIFF: He’s got no character—Charley wouldn’t do this. Not in his own house—spewing out that vomit from his mind.

HAPPY: Charley never had to cope with what he’s got to.

BIFF: People are worse off than Willy Loman. Believe me, I’ve seen them!

LINDA: Then make Charley your father, Biff. You can’t do that, can you? I don’t say he’s a great man. Willy Loman never made a lot of money. His name was never in the paper. He’s not the finest character that ever lived. But he’s a human being, and a terrible thing is happening to him. So attention must be paid. He’s not to be allowed to fall into his grave like an old dog. Attention, attention must be finally paid to such a person. You called him crazy—

BIFF: I didn’t mean—

LINDA: No, a lot of people think he’s lost his—balance. But you don’t have to be very smart to know what his trouble is. The man is exhausted.

HAPPY: Sure!

LINDA: A small man can be just as exhausted as a great man. He works for a company thirty-six years this March, opens up unheard-of territories to their trademark, and now in his old age they take his salary away.

HAPPY: [Indignantly.] I didn’t know that, Mom.

LINDA: You never asked, my dear! Now that you get your spending money somewhere else you don’t trouble your mind with him.

HAPPY: But I gave you money last—

LINDA: Christmas time, fifty dollars! To fix the hot water it cost ninety-seven fifty! For five weeks he’s been on straight commission, like a beginner, an unknown!

BIFF: Those ungrateful bastards!

LINDA: Are they any worse than his sons? When he brought them business, when he was young, they were glad to see him. But now his old friends, the old buyers that loved him so and always found some order to hand him in a pinch—they’re all dead, retired. He used to be able to make six, seven calls a day in Boston. Now he takes his valises out of the car and puts them back and takes them out again and he’s exhausted. Instead of walking he talks now. He drives seven hundred miles, and when he gets there no one knows him anymore, no one welcomes him. And what goes through a man’s mind, driving seven hundred miles home without having earned a cent? Why shouldn’t he talk to himself? Why? When he has to go to Charley and borrow fifty dollars
a week and pretend to me that it’s his pay? How long can that go on? How long? You see what I’m sitting here and waiting for? And you tell me he has no character? The man who never worked a day but for your benefit? When does he get the medal for that? Is this his reward—to turn around at the age of sixty-three and find his sons, who he loved better than his life, one a philandering bum—

HAPPY: Mom!

LINDA: That’s all you are, my baby! [To BIFF.] And you! What happened to the love you had for him? You were such pals! How you used to talk to him on the phone every night! How lonely he was till he could come home to you!

BIFF: All right, Mom. I’ll live here in my room, and I’ll get a job. I’ll keep away from him, that’s all.

LINDA: No, Biff. You can’t stay here and fight all the time.

BIFF: He threw me out of this house, remember that.

LINDA: Why did he do that? I never knew why.

BIFF: Because I know he’s a fake and he doesn’t like anybody around who knows!

LINDA: Why a fake? In what way? What do you mean?

BIFF: Just don’t lay it all at my feet. It’s between me and him—that’s all I have to say. I’ll chip in from now on. He’ll settle for half my paycheck. He’ll be all right. I’m going to bed. [He starts for the stairs.]

LINDA: He won’t be all right.

BIFF: [Turning on the stairs, furiously.] I hate this city and I’ll stay here. Now what do you want?

LINDA: He’s dying, Biff.

[Happy turns quickly to her, shocked.]

BIFF: [After a pause.] Why is he dying?

LINDA: He’s been trying to kill himself.

BIFF: [With great horror.] How?

LINDA: I live from day to day.

BIFF: What’re you talking about?

LINDA: Remember I wrote you that he smashed up the car again? In February?

BIFF: Well?

LINDA: The insurance inspector came. He said that they have evidence. That all these accidents in the last year—weren’t—weren’t—accidents.

HAPPY: How can they tell that? That’s a lie.

LINDA: It seems there’s a woman . . . . [She takes a breath as . . . .]

[BIFF: [Sharply but contained.] What woman?

LINDA: [Simultaneously.] . . . and this woman . . .

LINDA: What?


LINDA: What did you say?

BIFF: Nothing. I just said what woman?

HAPPY: What about her?

LINDA: Well, it seems she was walking down the road and saw his car. She says that he wasn’t driving fast at all, and that he didn’t skid. She says he came to that little bridge, and then deliberately smashed into the railing, and it was only the shallowness of the water that saved him.

BIFF: Oh, no, he probably just fell asleep again.
LINDA: I don’t think he fell asleep.

BIFF: Why not?

LINDA: Last month . . . [With great difficulty.] Oh, boys, it’s so hard to say a thing like this! He’s just a big stupid man to you, but I tell you there’s more good in him than in many other people. [She chokes, wipes her eyes.] I was looking for a fuse. The lights blew out, and I went down the cellar. And behind the fuse box—it happened to fall out—was a length of rubber pipe—just short.

HAPPY: No kidding?

LINDA: There’s a little attachment on the end of it. I knew right away. And sure enough, on the bottom of the water heater there’s a new little nipple on the gas pipe.

HAPPY: [Angrily.] That—jerk.

BIFF: Did you have it taken off?

LINDA: I’m—I’m ashamed to. How can I mention it to him? Every day I go down and take away that little rubber pipe. But, when he comes home, I put it back where it was. How can I insult him that way? I don’t know what to do. I live from day to day, boys. I tell you, I know every thought in his mind. It sounds so old-fashioned and silly, but I tell you he put his whole life into you and you’ve turned your backs on him. [She is bent over in the chair, weeping, her face in her hands.] Biff, I swear to God! Biff, his life is in your hands!

HAPPY: [To BIFF.] How do you like that damned fool!

BIFF: [Against HAPPY.] So what? I like to whistle sometimes.

HAPPY: You don’t raise a guy to a responsible job who whistles in the elevator! LINDA: Well, don’t argue about it now.

HAPPY: Like when you’d go off and swim in the middle of the day instead of taking the line around.

BIFF: [His resentment rising.] Well, don’t you run off? You take off sometimes, don’t you? On a nice summer day?

HAPPY: Yeah, but I cover myself!

LINDA: Boys!

HAPPY: If I’m going to take a fade the boss can call any number where I’m supposed to be and they’ll swear to him that I just left. I’ll tell you something that I hate to say, Biff, but in the business world some of them think you’re crazy.

BIFF: [Angered.] Screw the business world!

HAPPY: All right, screw it! Great, but cover yourself!

LINDA: Hap, Hap!

BIFF: I don’t care what they think! They’ve laughed at Dad for years, and you know why? Because we don’t belong in this nuthouse of a city! We should be
mixing cement on some open plain, or—or carpenters. A carpenter is allowed to whistle!

[WILLY walks in from the entrance of the house, at left.]

WILLY: Even your grandfather was better than a carpenter. [Pause. They watch him.] You never grew up. Bernard does not whistle in the elevator, I assure you.

BIFF: [As though to laugh WILLY out of it.] Yeah, but you do, Pop.

WILLY: I never in my life whistled in an elevator! And who in the business world thinks I’m crazy?

BIFF: I didn’t mean it like that, Pop. Now don’t make a whole thing out of it, will ya?

WILLY: Go back to the West! Be a carpenter, a cowboy, enjoy yourself!

LINDA: Willy, he was just saying—

WILLY: I heard what he said!

HAPPY: [Trying to quiet WILLY.] Hey, Pop, come on now . . .

WILLY: [Continuing over HAPPY’s line.] They laugh at me, heh? Go to Filene’s, go to the Hub, go to Slattery’s Boston. Call out the name Willy Loman and see what happens! Big shot!

BIFF: All right, Pop.

WILLY: Big!

BIFF: All right!

WILLY: Why do you always insult me?

BIFF: I didn’t say a word. [To LINDA.] Did I say a word?

LINDA: He didn’t say anything, Willy.

WILLY: [Going to the doorway of the living-room.] All right, good night, good night.

LINDA: Willy, dear, he just decided . . .

WILLY: [To BIFF.] If you get tired hanging around tomorrow, paint the ceiling I put up in the living-room.

BIFF: I’m leaving early tomorrow.

HAPPY: He’s going to see Bill Oliver, Pop.

WILLY: [Interestedly.] Oliver? For what?

BIFF: [With reserve, but trying, trying.] He always said he’d stake me. I’d like to go into business, so maybe I can take him up on it.

LINDA: Isn’t that wonderful?

WILLY: Don’t interrupt. What’s wonderful about it? There’s fifty men in the City of New York who’d stake him. [To BIFF.] Sporting goods?

BIFF: I guess so. I know something about it and—

WILLY: He knows something about it! You know sporting goods better than Spalding,5 for God’s sake! How much is he giving you?

BIFF: I don’t know, I didn’t even see him yet, but—

WILLY: Then what’re you talkin’ about?

BIFF: [Getting angry.] Well, all I said was I’m gonna see him, that’s all!

WILLY: [Turning away.] Ah, you’re counting your chickens again.

BIFF: [Starting left for the stairs.] Oh, Jesus, I’m going to sleep!

WILLY: [Calling after him.] Don’t curse in this house!

BIFF: [Turning.] Since when did you get so clean?

HAPPY: [Trying to stop them.] Wait a . . .

WILLY: Don’t use that language to me! I won’t have it!
HAPPY: [Grabbing BIFF, shouts.] Wait a minute! I got an idea. I got a feasible idea.
Come here, Biff, let’s talk this over now, let’s talk some sense here. When I was down in Florida last time, I thought of a great idea to sell sporting goods.
It just came back to me. You and I, Biff—we have a line, the Loman Line. We train a couple of weeks, and put on a couple of exhibitions, see?
WILLY: That’s an idea!
HAPPY: Wait! We form two basketball teams, see? Two water-polo teams. We play each other. It’s a million dollars’ worth of publicity. Two brothers, see? The Loman Brothers. Displays in the Royal Palms—all the hotels. And banners over the ring and the basketball court: “Loman Brothers.” Baby, we could sell sporting goods!
WILLY: That is a one-million-dollar idea!
LINDA: Marvelous!
BIFF: I’m in great shape as far as that’s concerned.
HAPPY: And the beauty of it is, Biff, it wouldn’t be like a business. We’d be out playin’ ball again…
BIFF: [Enthused.] Yeah, that’s…
WILLY: Million-dollar…
HAPPY: And you wouldn’t get fed up with it, Biff. It’d be the family again. There’d be the old honor, and comradeship, and if you wanted to go off for a swim or somethin’—well, you’d do it! Without some smart cooky gettin’ up ahead of you!
WILLY: Lick the world! You guys together could absolutely lick the civilized world.
BIFF: I’ll see Oliver tomorrow. Hap, if we could work that out…
LINDA: Maybe things are beginning to—
WILLY: [Wildly enthused, to LINDA.] Stop interrupting! [To BIFF.] But don’t wear sport jacket and slacks when you see Oliver.
BIFF: No, I'll—
WILLY: A business suit, and talk as little as possible, and don’t crack any jokes.
BIFF: He did like me. Always liked me.
LINDA: He loved you!
WILLY: [To LINDA.] Will you stop! [To BIFF.] Walk in very serious. You are not applying for a boy’s job. Money is to pass. Be quiet, fine, and serious. Everybody likes a kidder, but nobody lends him money.
HAPPY: I’ll try to get some myself, Biff. I’m sure I can.
WILLY: I see great things for you kids, I think your troubles are over. But remember, start big and you’ll end big. Ask for fifteen. How much you gonna ask for?
BIFF: Gee, I don’t know—
WILLY: And don’t say “Gee.” “Gee” is a boy’s word. A man walking in for fifteen thousand dollars does not say “Gee!”
BIFF: Ten, I think, would be top though.
WILLY: Don’t be so modest. You always started too low. Walk in with a big laugh. Don’t look worried. Start off with a couple of your good stories to lighten things up. It’s not what you say, it’s how you say it—because personality always wins the day.
LINDA: Oliver always thought the highest of him—
WILLY: Will you let me talk?
BIFF: Don’t yell at her, Pop, will ya?
WILLY: [Angrily.] I was talking, wasn’t I?
BIFF: I don’t like you yelling at her all the time, and I’m tellin’ you, that’s all.
WILLY: What’re you, takin’ over this house?
LINDA: Willy—
WILLY: [Turning on her.] Don’t take his side all the time, goddammit!
BIFF: [Furiously.] Stop yelling at her!
WILLY: [Suddenly pulling on his cheek, beaten down, guilt ridden.] GivemybesttoBill
Oliver—he may remember me. [He exits through the living-room doorway.]
LINDA: [Her voice subdued.] What’d you have to start that for? [BIFF turns away.]
You see how sweet he was as soon as you talked hopefully? [She goes over to
BIFF.] Come up and say good night to him. Don’t let him go to bed that way.
HAPPY: Come on, Biff, let’s buck him up.
LINDA: Please, dear. Just say good night. It takes so little to make him happy.
Come. [She goes through the living-room doorway, calling upstairs from within the
living-room.] Your pajamas are hanging in the bathroom, Willy!
HAPPY: [Looking toward where LINDA went out.] What a woman! They broke the
mold when they made her. You know that, Biff?
BIFF: He’s off salary. My God, working on commission!
HAPPY: Well, let’s face it: he’s no hot-shot selling man. Except that sometimes,
you have to admit, he’s a sweet personality.
BIFF: [Deciding.] Lend me ten bucks, will ya? I want to buy some new ties.
HAPPY: I’ll take you to a place I know. Beautiful stuff. Wear one of my striped
shirts tomorrow.
BIFF: She got gray. Mom got awful old. Gee, I’m gonna go in to Oliver tomorrow
and knock him for a—
HAPPY: Come on up. Tell that to Dad. Let’s give him a whirl. Come on.
BIFF: [Steamed up.] You know, with ten thousand bucks, boy!
HAPPY: [As they go into the living-room.] That’s the talk, Biff, that’s the first time
I’ve heard the old confidence out of you! [From within the living-room, fading
off.] You’re gonna live with me, kid, and any babe you want just say the
word . . .

[The last lines are hardly heard. They are mounting the stairs to their parents’
bedroom.]

LINDA: [Entering her bedroom and addressing WILLY, who is in the bathroom. She is
straightening the bed for him.] Can you do anything about the shower? It drips.
WILLY: [From the bathroom.] All of a sudden everything falls to pieces! Goddam
plumbing, oughta be sued, those people. I hardly finished putting it in and
the thing . . . [His words rumble off.]
LINDA: I’m just wondering if Oliver will remember him. You think he might?
WILLY: [Coming out of the bathroom in his pajamas.] Remember him? What’s the
matter with you, you crazy? If he’d’ve stayed with Oliver he’d be on top by
now! Wait’ll Oliver gets a look at him. You don’t know the average caliber
anymore. The average young man today—[He is getting into bed.]—is got a caliber
of zero. Greatest thing in the world for him was to bum around. [BIFF and
HAPPY enter the bedroom. Slight pause. WILLY stops short, looking at BIFF.] Glad to
hear it, boy.
HAPPY: He wanted to say good night to you, sport.
WILLY: [To BIFF.] Yeah. Knock him dead, boy. What’d you want to tell me?

BIFF: Just take it easy, Pop. Good night. [He turns to go.]

WILLY: [Unable to resist.] And if anything falls off the desk while you’re talking to him—like a package or something—don’t you pick it up. They have office boys for that.

LINDA: I’ll make a big breakfast—

WILLY: Will you let me finish? [To BIFF.] Tell him you were in the business in the West. Not farm work.

BIFF: All right, Dad.

LINDA: I think everything—

WILLY: [Going right through her speech.] And don’t undersell yourself. No less than fifteen thousand dollars.

BIFF: [Unable to bear him.] Okay. Good night, Mom. [He starts moving.]

WILLY: Because you got a greatness in you, Biff, remember that. You got all kinds of greatness . . . [He lies back, exhausted. BIFF walks out.]

LINDA: [Calling after BIFF.] Sleep well, darling!

HAPPY: I’m gonna get married, Mom. I wanted to tell you.

LINDA: Go to sleep, dear.

HAPPY: [Going.] I just wanted to tell you.

WILLY: Keep up the good work. [HAPPY exits.] God . . . remember that Ebbets Field⁶ game? The championship of the city?

LINDA: Just rest. Should I sing to you?

WILLY: Yeah. Sing to me. [LINDA hums a soft lullaby.] When that team came out—he was the tallest, remember?

LINDA: Oh, yes. And in gold.

[BIFF enters the darkened kitchen, takes a cigarette, and leaves the house. He comes downstage into a golden pool of light. He smokes, staring at the night.]

WILLY: Like a young god. Hercules—something like that. And the sun, the sun all around him. Remember how he waved to me? Right up from the field, with the representatives of three colleges standing by? And the buyers I brought, and the cheers when he came out—Loman, Loman, Loman! God Almighty, he’ll be great yet. A star like that, magnificent, can never really fade away!

[The light on WILLY is fading. The gas heater begins to glow through the kitchen wall, near the stairs, a blue flame beneath red coils.]

LINDA: [Timidly.] Willy dear, what has he got against you?

WILLY: I’m so tired. Don’t talk anymore.

[BIFF slowly returns to the kitchen. He stops, stares toward the heater.]

LINDA: Will you ask Howard to let you work in New York?

WILLY: First thing in the morning. Everything’ll be all right.

[BIFF reaches behind the heater and draws out a length of rubber tubing. He is horrified and turns his head toward WILLY’s room, still dimly lit, from which the strains of LINDA’s desperate but monotonous humming rise.]

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⁶ Stadium where the Dodgers, Brooklyn's major-league baseball team, played from 1913 to 1957.
WILLY: [Staring through the window into the moonlight.] Gee, look at the moon moving between the buildings!

[BIFF wraps the tubing around his hand and quickly goes up the stairs.]

CURTAIN

ACT II

Music is heard, gay and bright. The curtain rises as the music fades away. WILLY, in shirt sleeves, is sitting at the kitchen table, sipping coffee, his hat in his lap. LINDA is filling his cup when she can.

WILLY: Wonderful coffee. Meal in itself.
LINDA: Can I make you some eggs?
WILLY: No. Take a breath.
LINDA: You look so rested, dear.
WILLY: I slept like a dead one. First time in months. Imagine, sleeping till ten on a Tuesday morning. Boys left nice and early, heh?
LINDA: They were out of here by eight o’clock.
WILLY: Good work!
LINDA: It was so thrilling to see them leaving together. I can’t get over the shaving lotion in this house!
WILLY: [Smiling.] Mmm—
LINDA: Biff was very changed this morning. His whole attitude seemed to be hopeful. He couldn’t wait to get downtown to see Oliver.
WILLY: He’s heading for a change. There’s no question, there simply are certain men that take longer to get—solidified. How did he dress?
LINDA: His blue suit. He’s so handsome in that suit. He could be a—anything in that suit!

[WILLY gets up from the table. LINDA holds his jacket for him.]

WILLY: There’s no question, no question at all. Gee, on the way home tonight I’d like to buy some seeds.
LINDA: [Laughing.] That’d be wonderful. But not enough sun gets back there. Nothing’ll grow any more.
WILLY: You wait, kid, before it’s all over we’re gonna get a little place out in the country, and I’ll raise some vegetables, a couple of chickens . . .
LINDA: You’ll do it yet, dear.

[WILLY walks out of his jacket. LINDA follows him.]

WILLY: And they’ll get married, and come for a weekend. I’d build a little guest house. ‘Cause I got so many fine tools, all I’d need would be a little lumber and some peace of mind.
LINDA: [Joyfully.] I sewed the lining . . .
WILLY: I could build two guest houses, so they’d both come. Did he decide how much he’s going to ask Oliver for?
LINDA: [Getting him into the jacket.] He didn’t mention it, but I imagine ten or fifteen thousand. You going to talk to Howard today?
WILLY: Yeah. I'll put it to him straight and simple. He'll just have to take me off
the road.
LINDA: And Willy, don’t forget to ask for a little advance, because we've got the
insurance premium. It's the grace period now.
WILLY: That's a hundred . . . ?
LINDA: A hundred and eight, sixty-eight. Because we're a little short again.
WILLY: Why are we short?
LINDA: Well, you had the motor job on the car . . .
WILLY: That goddam Studebaker!
LINDA: And you got one more payment on the refrigerator . . .
WILLY: But it just broke again!
LINDA: Well, it's old, dear.
WILLY: I told you we should've bought a well-advertised machine. Charley bought
a General Electric and it's twenty years old and it's still good, that son-of-a-
bitch.
LINDA: But, Willy—
WILLY: Whoever heard of a Hastings refrigerator? Once in my life I would like to
own something outright before it's broken! I'm always in a race with the
junkyard! I just finished paying for the car and it's on its last legs. The refrig-
erator consumes belts like a goddam maniac. They time those things. They
time them so when you finally paid for them, they're used up.
LINDA: [Buttoning up his jacket as he unbuttons it.] All told, about two hundred
dollars would carry us, dear. But that includes the last payment on the mort-
gage. After this payment, Willy, the house belongs to us.
WILLY: It's twenty-five years!
LINDA: Biff was nine years old when we bought it.
WILLY: Well, that's a great thing. To weather a twenty-five year mortgage is—
LINDA: It's an accomplishment.
WILLY: All the cement, the lumber, the reconstruction I put in this house! There
ain't a crack to be found in it anymore.
LINDA: Well, it served its purpose.
WILLY: What purpose? Some stranger'll come along, move in, and that's that. If
only Biff would take this house, and raise a family . . . [He starts to go.] Good-
bye, I'm late.
LINDA: [Suddenly remembering.] Oh, I forgot! You're supposed to meet them for
dinner.
WILLY: Me?
LINDA: At Frank's Chop House on Forty-eighth near Sixth Avenue.
WILLY: Is that so! How about you?
LINDA: No, just the three of you. They're gonna blow you to a big meal!
WILLY: Don't say! Who thought of that?
LINDA: Biff came to me this morning, Willy, and he said, "Tell Dad, we want to
blow him to a big meal." Be there six o'clock. You and your two boys are going
to have dinner.
WILLY: Gee whiz! That's really somethin'. I'm gonna knock Howard for a loop,
kid. I'll get an advance, and I'll come home with a New York job. Goddammit,
now I'm gonna do it!
LINDA: Oh, that's the spirit, Willy!
WILLY: I will never get behind a wheel the rest of my life!
LINDA: It’s changing, Willy, I can feel it changing!
WILLY: Beyond a question. G’bye, I’m late. [He starts to go again.]
LINDA: [Calling after him as she runs to the kitchen table for a handkerchief.] You got your glasses?
WILLY: [Feels for them, then comes back in.] Yeah, yeah, got my glasses.
LINDA: [Giving him the handkerchief.] And a handkerchief.
WILLY: Yeah, handkerchief.
LINDA: And your saccharine?
WILLY: Yeah, my saccharine.
LINDA: Be careful on the subway stairs.

[She kisses him, and a silk stocking is seen hanging from her hand. Willy notices it.]
WILLY: Will you stop mending stockings? At least while I’m in the house. It gets me nervous. I can’t tell you. Please.

[Linda hides the stocking in her hand as she follows Willy across the forestage in front of the house.]
LINDA: Remember, Frank’s Chop House.
WILLY: [Passing the apron.] Maybe beets would grow out there.
LINDA: [Laughing.] But you tried so many times.
WILLY: Yeah. Well, don’t work hard today. [He disappears around the right corner of the house.]
LINDA: Be careful! [As Willy vanishes, Linda waves to him. Suddenly the phone rings. She runs across the stage and into the kitchen and lifts it.] Hello? Oh, Biff! I’m so glad you called, I just . . . Yes, sure, I just told him. Yes, he’ll be there for dinner at six o’clock, I didn’t forget. Listen, I was just dying to tell you. You know that little rubber pipe I told you about? That he connected to the gas heater? I finally decided to go down the cellar this morning and take it away and destroy it. But it’s gone! Imagine? He took it away himself, it isn’t there! [She listens.] When? Oh, then you took it. Oh—nothing, it’s just that I’d hoped he’d taken it away himself. Oh, I’m not worried, darling, because this morning he left in such high spirits, it was like the old days! I’m not afraid anymore. Did Mr. Oliver see you? . . . Well, you wait there then. And make a nice impression on him, darling. Just don’t perspire too much before you see him. And have a nice time with Dad. He may have big news too! . . . That’s right, a New York job. And be sweet to him tonight, dear. Be loving to him. Because he’s only a little boat looking for a harbor. [She is trembling with sorrow and joy.] Oh, that’s wonderful, Biff, you’ll save his life. Thanks, darling. Just put your arm around him when he comes into the restaurant. Give him a smile. That’s the boy . . . Good-bye, dear . . . You got your comb? . . . That’s fine. Good-bye, Biff dear.

[In the middle of her speech, Howard Wagner, thirty-six, wheels on a small typewriter table on which is a wire-recording machine and proceeds to plug it in. This is on the left forestage. Light slowly fades on Linda as it rises on Howard. Howard is intent on threading the machine and only glances over his shoulder as Willy appears.]

7. Artificial sweetener once recommended as a healthy alternative to sugar.
ARTHUR MILLER  
*Death of a Salesman*, Act II  
1589

WILLY: Pst! Pst!
HOWARD: Hello, Willy, come in.
WILLY: Like to have a little talk with you, Howard.
HOWARD: Sorry to keep you waiting. I’ll be with you in a minute.
WILLY: What’s that, Howard?
HOWARD: Didn’t you ever see one of these? Wire recorder.
WILLY: Oh. Can we talk a minute?
HOWARD: Records things. Just got delivery yesterday. Been driving me crazy, the most terrific machine I ever saw in my life. I was up all night with it.
WILLY: What do you do with it?
HOWARD: I bought it for dictation, but you can do anything with it. Listen to this. I had it home last night. Listen to what I picked up. The first one is my daughter. Get this. [He flicks the switch and “Roll out the Barrel” is heard being whistled.] Listen to that kid whistle.
WILLY: That is lifelike, isn’t it?
HOWARD: Seven years old. Get that tone.
WILLY: Ts, ts. Like to ask a little favor if you . . .

[The whistling breaks off, and the voice of Howard’s daughter is heard.]

HIS DAUGHTER: “Now you, Daddy.”
HOWARD: She’s crazy for me! [Again the same song is whistled.] That’s me! Ha! [He winks.]
WILLY: You’re very good!

[The whistling breaks off again. The machine runs silent for a moment.]

HOWARD: Sh! Get this now, this is my son.
HIS SON: “The capital of Alabama is Montgomery; the capital of Arizona is Phoenix; the capital of Arkansas is Little Rock; the capital of California is Sacramento . . .” [And on, and on.]
HOWARD: [Holding up five fingers.] Five years old, Willy!
WILLY: He’ll make an announcer some day!
HIS SON: [Continuing] “The capital . . .”
HOWARD: Get that—alphabetical order! [The machine breaks off suddenly.] Wait a minute. The maid kicked the plug out.
WILLY: It certainly is a—
HOWARD: Sh, for God’s sake!
HIS SON: “It’s nine o’clock, Bulova watch time.8 So I have to go to sleep.”
WILLY: That really is—
HOWARD: Wait a minute! The next is my wife.

[They wait.]

HOWARD’S VOICE: “Go on, say something.” [Pause.] “Well, you gonna talk?”
HIS WIFE: “I can’t think of anything.”
HOWARD’S VOICE: “Well, talk—it’s turning.”
HIS WIFE: [Shyly, beaten.] “Hello.” [Silence.] “Oh, Howard, I can’t talk into this . . .”
HOWARD: [Snapping the machine off.] That was my wife.
WILLY: That is a wonderful machine. Can we—

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8. Phrase commonly heard on radio programs sponsored by the Bulova Watch Company.
Howard: I tell you, Willy, I’m gonna take my camera, and my bandsaw, and all
my hobbies, and out they go. This is the most fascinating relaxation I ever
found.
Willy: I think I’ll get one myself.
Howard: Sure, they’re only a hundred and a half. You can’t do without it. Sup-
posing you wanna hear Jack Benny, see? But you can’t be at home at that
hour. So you tell the maid to turn the radio on when Jack Benny comes on,
and this automatically goes on with the radio . . .
Willy: And when you come home you . . .
Howard: You can come home twelve o’clock, one o’clock, any time you like, and
you get yourself a Coke and sit yourself down, throw the switch, and there’s
Jack Benny’s program in the middle of the night!
Willy: I’m definitely going to get one. Because lots of time I’m on the road, and
I think to myself, what I must be missing on the radio!
Howard: Don’t you have a radio in the car?
Willy: Well, yeah, but who ever thinks of turning it on?
Howard: Say, aren’t you supposed to be in Boston?
Willy: That’s what I want to talk to you about, Howard. You got a minute? [He
draws a chair in from the wing.]
Howard: What happened? What’re you doing here?
Willy: Well . . .
Howard: You didn’t crack up again, did you?
Willy: Oh, no. No . . .
Howard: Geez, you had me worried there for a minute. What’s the trouble?
Willy: Well, tell you the truth, Howard. I’ve come to the decision that I’d rather
not travel anymore.
Howard: Not travel! Well, what’ll you do?
Willy: Remember, Christmas time, when you had the party here? You said you’d
try to think of some spot for me here in town.
Howard: With us?
Willy: Well, sure.
Howard: Oh, yeah, yeah. I remember. Well, I couldn’t think of anything for you,
Willy.
Willy: I tell ya, Howard. The kids are all grown up, y’know. I don’t need much
anymore. If I could take home—well, sixty-five dollars a week, I could swing
it.
Howard: Yeah, but Willy, see I—
Willy: I tell ya why, Howard. Speaking frankly and between the two of us,
y’know—I’m just a little tired.
Howard: Oh, I could understand that, Willy. But you’re a road man, Willy, and
we do a road business. We’ve only got a half-dozen salesmen on the floor here.
Willy: God knows, Howard, I never asked a favor of any man. But I was with
the firm when your father used to carry you in here in his arms.
Howard: I know that, Willy, but—
Willy: Your father came to me the day you were born and asked me what I
thought of the name of Howard, may he rest in peace.

9. A vaudeville, radio, television, and movie star (1894–1974); he hosted America’s most popular radio show
from 1932 to 1955.
HOWARD: I appreciate that, Willy, but there just is no spot here for you. If I had a spot I’d slam you right in, but I just don’t have a single solitary spot.

[He looks for his lighter. WILLY has picked it up and gives it to him. Pause.]

WILLY: [With increasing anger.] Howard, all I need to set my table is fifty dollars a week.

HOWARD: But where am I going to put you, kid?

WILLY: Look, it isn’t a question of whether I can sell merchandise, is it?

HOWARD: No, but it’s a business, kid, and everybody’s gotta pull his own weight.

WILLY: [Desperately.] Just let me tell you a story, Howard—

HOWARD: ‘Cause you gotta admit, business is business.

WILLY: [Angrily.] Business is definitely business, but just listen for a minute. You don’t understand this. When I was a boy—eighteen, nineteen—I was already on the road. And there was a question in my mind as to whether selling had a future for me. Because in those days I had a yearning to go to Alaska. See, there were three gold strikes in one month in Alaska, and I felt like going out. Just for the ride, you might say.

HOWARD: [Barely interested.] Don’t say.

WILLY: Oh, yeah, my father lived many years in Alaska. He was an adventurous man. We’ve got quite a little streak of self-reliance in our family. I thought I’d go out with my older brother and try to locate him, and maybe settle in the North with the old man. And I was almost decided to go, when I met a salesman in the Parker House. His name was Dave Singleman. And he was eighty-four years old, and he’d drummed merchandise in thirty-one states. And old Dave, he’d go up to his room, y’understand, put on his green velvet slippers—I’ll never forget—and pick up his phone and call the buyers, and without ever leaving his room, at the age of eighty-four, he made a living. And when I saw that, I realized that selling was the greatest career a man could want. ‘Cause what could be more satisfying than to be able to go, at the age of eighty-four, into twenty or thirty different cities, and pick up his phone and be remembered and loved and helped by so many different people? Do you know? When he died—and by the way he died the death of a salesman, in his green velvet slippers in the smoker of the New York, New Haven and Hartford, going into Boston—when he died, hundreds of salesmen and buyers were at his funeral. Things were sad on a lotta trains for months after that. [He stands up. HOWARD has not looked at him.]

In those days there was personality in it, Howard. There was respect, and comradeship, and gratitude in it. Today, it’s all cut and dried, and there’s no chance for bringing friendship to bear—or personality. You see what I mean? They don’t know me anymore.

HOWARD: [Moving away, toward the right.] That’s just the thing, Willy.

WILLY: If I had forty dollars a week—that’s all I’d need. Forty dollars, Howard.

HOWARD: Kid, I can’t take blood from a stone, I—

WILLY: [Desperation is on him now.] Howard, the year Al Smith1 was nominated, your father came to me and—

HOWARD: [Starting to go off.] I’ve got to see some people, kid.

WILLY: [Stopping him.] I’m talking about your father! There were promises made across this desk! You mustn’t tell me you’ve got people to see—I put thirty-

1. Alfred E. Smith (1873–1944), Democratic presidential nominee who lost to Herbert Hoover in 1928.
four years into this firm, Howard, and now I can’t pay my insurance! You can’t eat the orange and throw the peel away—a man is not a piece of fruit! [After a pause.] Now pay attention. Your father—in 1928 I had a big year. I averaged a hundred and seventy dollars a week in commissions.

H: [Impatiently.] Now, Willy, you never averaged—

W: [Banging his hand on the desk.] I averaged a hundred and seventy dollars a week in the year of 1928! And your father came to me—or rather, I was in the office here—it was right over this desk—and he put his hand on my shoulder—

H: [Getting up.] You’ll have to excuse me, Willy, I gotta see some people.

Pull yourself together. [Going out.] I’ll be back in a little while.

[On H’s exit, the light on his chair grows very bright and strange.]

W: Pull myself together! What the hell did I say to him? My God, I was yelling at him! How could I! [Willy breaks off, staring at the light, which occupies the chair, animating it. He approaches this chair, standing across the desk from it.] Frank, Frank, don’t you remember what you told me that time? How you put your hand on my shoulder, and Frank . . . [He leans on the desk and as he speaks the dead man’s name he accidentally switches on the recorder, and instantly.]

H’S SON: “. . . of New York is Albany. The capital of Ohio is Cincinnati, the capital of Rhode Island is . . .” [The recitation continues.]

W: [Leaping away with fright, shouting.] Ha! Howard! Howard! Howard!

H: [Rushing in.] What happened?

W: [Pointing at the machine, which continues nasally, childishly, with the capital cities.] Shut it off! Shut it off!

H: [Pulling the plug out.] Look, Willy . . .

W: [Pressing his hands to his eyes.] I gotta get myself some coffee. I’ll get some coffee . . .

[Will starts to walk out. Howard stops him.]

H: [Rolling up the cord.] Willy, look . . .

W: I’ll go to Boston.

H: Willy, you can’t go to Boston for us.

W: Why can’t I go?

H: I don’t want you to represent us. I’ve been meaning to tell you for a long time now.

W: Howard, are you firing me?

H: I think you need a good long rest, Willy.

W: Howard—

H: And when you feel better, come back, and we’ll see if we can work something out.

W: But I gotta earn money, Howard. I’m in no position to—

H: Where are your sons? Why don’t your sons give you a hand?

W: They’re working on a very big deal.

H: This is no time for false pride, Willy. You go to your sons and you tell them that you’re tired. You’ve got two great boys, haven’t you?

W: Oh, no question, no question, but in the meantime . . .

H: Then that’s that, heh?

W: All right, I’ll go to Boston tomorrow.

H: No, no.

W: I can’t throw myself on my sons. I’m not a cripple!
HOWARD: Look, kid, I'm busy, I'm busy this morning.
WILLY: [Grasping Howard's arm.] Howard, you've got to let me go to Boston!
HOWARD: [Hard, keeping himself under control.] I've got a line of people to see this morning. Sit down, take five minutes, and pull yourself together, and then go home, will ya? I need the office, Willy. [He starts to go, turns, remembering the recorder, starts to push off the table holding the recorder.] Oh, yeah. Whenever you can this week, stop by and drop off the samples. You'll feel better, Willy, and then come back and we'll talk. Pull yourself together, kid, there's people outside.

[HOWARD exits, pushing the table off left. WILLY stares into space, exhausted. Now the music is heard—BEN'S music—first distantly, then closer, closer. As WILLY speaks, BEN enters from the right. He carries valise and umbrella.]

WILLY: Oh, Ben, how did you do it? What is the answer? Did you wind up the Alaska deal already?
WILLY: Ben, I've got to talk to you.
BEN: [Glancing at his watch.] Haven't the time, William.
WILLY: [Crossing the apron to BEN.] Ben, nothing's working out. I don't know what to do.
BEN: Now, look here, William. I've bought timberland in Alaska and I need a man to look after things for me.
WILLY: God, timberland! Me and my boys in those grand outdoors!
BEN: You've a new continent at your doorstep, William. Get out of these cities, they're full of talk and time payments and courts of law. Screw on your fists and you can fight for a fortune up there.
WILLY: Yes, yes! Linda, Linda!

[LINDA enters as of old, with the wash.]

LINDA: Oh, you're back?
BEN: I haven't much time.
WILLY: No, wait! Linda, he's got a proposition for me in Alaska.
LINDA: But you've got—[To BEN.] He's got a beautiful job here.
WILLY: But in Alaska, kid, I could—
LINDA: You're doing well enough, Willy!
BEN: [To LINDA.] Enough for what, my dear?
LINDA: [Frightened of BEN and angry at him.] Don't say those things to him! Enough to be happy right here, right now. [To WILLY, while BEN laughs.] Why must everybody conquer the world? You're well liked, and the boys love you, and someday—[To BEN.]—why, old man Wagner told him just the other day that if he keeps it up he'll be a member of the firm, didn't he, Willy?
WILLY: Sure, sure. I am building something with this firm, Ben, and if a man is building something he must be on the right track, mustn't he?
BEN: What are you building? Lay your hand on it. Where is it?
WILLY: [Hesitantly.] That's true, Linda, there's nothing.
LINDA: Why? [To BEN.] There's a man eighty-four years old—
WILLY: That's right, Ben, that's right. When I look at that man I say, what is there to worry about?
BEN: Bah!
WILLY: It’s true, Ben. All he has to do is go into any city, pick up the phone, and
he’s making his living and you know why?
BEN: [Picking up his valise.] I’ve got to go.
WILLY: [Holding BEN back.] Look at this boy! [Biff, in his high school sweater, enters
carrying suitcase. HAPPY carries BIFF’s shoulder guards, gold helmet, and football pants.] Without a penny to his name, three great universities are begging for him, and
from there the sky’s the limit, because it’s not what you do, Ben. It’s who
you know and the smile on your face! It’s contacts, Ben, contacts! The whole
wealth of Alaska passes over the lunch table at the Commodore Hotel, and
that’s the wonder, the wonder of this country, that a man can end with dia-
monds here on the basis of being liked! [He turns to BIFF.] And that’s why
when you get out on that field today it’s important. Because thousands of
people will be rooting for you and loving you. [To BEN, who has again begun to
leave.] And Ben! when he walks into a business office his name will sound out
like a bell and all the doors will open to him! I’ve seen it, Ben, I’ve seen it a
thousand times! You can’t feel it with your hand like timber, but it’s there!
BEN: Good-by, William.
WILLY: Ben, am I right? Don’t you think I’m right? I value your advice.
BEN: There’s a new continent at your doorstep, William. You could walk out rich.
Rich! [He is gone.]
WILLY: We’ll do it here, Ben! You hear me? We’re gonna do it here!

[Young BERNARD rushes in. The gay music of the Boys is heard.]

BERNARD: Oh, gee, I was afraid you left already!
WILLY: Why? What time is it?
BERNARD: It’s half-past one!
WILLY: Well, come on, everybody! Ebbets Field next stop! Where’s the pennants?
[Bernard rushes through the wall-line of the kitchen and out into the living room.]
LINDA: [To BIFF.] Did you pack fresh underwear?
BIFF: [Who has been limbering up.] I want to go!
BERNARD: Biff, I’m carrying your helmet, ain’t I?
HAPPY: No, I’m carrying the helmet.
BERNARD: Oh, Biff, you promised me.
HAPPY: I’m carrying the helmet.
BERNARD: How am I going to get in the locker room?
LINDA: Let him carry the shoulder guards. [She puts her coat and hat on in the
kitchen.]
BERNARD: Can I, Biff? ‘Cause I told everybody I’m going to be in the locker room.
HAPPY: In Ebbets Field it’s the clubhouse.
BERNARD: I meant the clubhouse, Biff!
HAPPY: Biff!
BIFF: [Grandly, after a slight pause.] Let him carry the shoulder guards.
HAPPY: [As he gives BERNARD the shoulder guards.] Stay close to us now.

[WilLY rushes in with the pennants.]
WILLY: [Handing them out.] Everybody wave when Biff comes out on the field.
[HAPPY and BERNARD run off.] You set now, boy?

[The music has died away.]
BIFF: Ready to go, Pop. Every muscle is ready.

WILLY: [At the edge of the apron.] You realize what this means?

BIFF: That’s right, Pop.

WILLY: [Feeling Biff’s muscles.] You’re comin’ home this afternoon captain of the All-Scholastic Championship Team of the City of New York.

BIFF: I got it, Pop. And remember, pal, when I take off my helmet, that touchdown is for you.

WILLY: Let’s go! [He is starting out, with his arm around BIFF, when CHARLEY enters, as of old, in knickers.] I got no room for you, Charley.

CHARLEY: Room? For what?

WILLY: In the car.

CHARLEY: You goin’ for a ride? I wanted to shoot some casino.

WILLY: [Furiously.] Casino! [Incredulously.] Don’t you realize what today is?

LINDA: Oh, he knows, Willy. He’s just kidding you.

WILLY: That’s nothing to kid about!

CHARLEY: No, Linda, what’s goin’ on?

LINDA: He’s playing in Ebbets Field.

CHARLEY: Baseball in this weather?

WILLY: Don’t talk to him. Come on, come on! [He is pushing them out.]

CHARLEY: Wait a minute, didn’t you hear the news?

WILLY: What?

CHARLEY: In the car.

WILLY: [As they go.] Knock a homer, Biff, knock a homer! [CHARLEY laughs. Pushing them out.] Come on, come on! We’re late.

CHARLEY: [At they go.] Knock a homer, Biff, knock a homer!

WILLY: [The last to leave, turning to CHARLEY.] I don’t think that was funny, Charley. This is the greatest day of my life.

CHARLEY: Willy, when are you going to grow up?

WILLY: Yeah, heh? When this game is over, Charley, you’ll be laughing out of the other side of your face. They’ll be calling him another Red Grange.² Twenty-five thousand a year.

CHARLEY: [Kidding.] Is that so?

WILLY: Yeah, that’s so.

CHARLEY: Well, then, I’m sorry, Willy. But tell me something.

WILLY: What?

CHARLEY: Who is Red Grange?

WILLY: Put up your hands. Goddam you, put up your hands! [CHARLEY, chuckling, shakes his head and walks away, around the left corner of the stage. WILLY follows him. The music rises to a mocking frenzy.] Who the hell do you think you are, better than everybody else? You don’t know everything, you big, ignorant, stupid . . .

[Light rises, on the right side of the forestage, on a small table in the reception room of CHARLEY’s office. Traffic sounds are heard. BERNARD, now mature, sits whispering to himself. A pair of tennis rackets and an overnight bag are on the floor beside him.]

² Harold Edward Grange (1903–1991), All-American halfback at the University of Illinois from 1923 to 1925; he played professionally for the Chicago Bears.
WILLY: [Offstage.] What are you walking away for? Don’t walk away! If you’re going to say something say it to my face! I know you laugh at me behind my back. You’ll laugh out of the other side of your goddam face after this game. Touchdown! Touchdown! Eighty thousand people! Touchdown! Right between the goal posts.

[BERNARD is a quiet, earnest, but self-assured young man. WILLY’s voice is coming from right upstage now. BERNARD lowers his feet off the table and listens. JENNY, his father’s secretary, enters.]

JENNY: [Distressed.] Say, Bernard, will you go out in the hall?
BERNARD: What is that noise? Who is it?
JENNY: Mr. Loman. He just got off the elevator.
BERNARD: [Getting up.] Who’s he arguing with?
JENNY: Nobody. There’s nobody with him. I can’t deal with him anymore, and your father gets all upset everytime he comes. I’ve got a lot of typing to do, and your father’s waiting to sign it. Will you see him?
WILLY: [Entering.] Touchdown! Touch—[He sees JENNY.] Jenny, Jenny, good to see you. How’re ya? Workin’? Or still honest?
JENNY: Fine. How’ve you been feeling?
WILLY: Not much anymore, Jenny. Ha, ha! [He is surprised to see the rackets.]
BERNARD: Hello, Uncle Willy.
WILLY: [Almost shocked.] Bernard! Well, look who’s here! [He comes quickly, guiltily to BERNARD and warmly shakes his hand.]
BERNARD: How are you? Good to see you.
WILLY: What are you doing here?
BERNARD: Oh, just stopped by to see Pop. Get off my feet till my train leaves. I’m going to Washington in a few minutes.
WILLY: Is he in?
BERNARD: Yes, he’s in his office with the accountant. Sit down.
WILLY: [Sitting down.] What’re you going to do in Washington?
BERNARD: Oh, just a case I’ve got there, Willy.
WILLY: That so? [Indicating the rackets.] You going to play tennis there?
BERNARD: I’m staying with a friend who’s got a court.
WILLY: Don’t say. His own tennis court. Must be fine people, I bet.
BERNARD: They are, very nice. Dad tells me Biff’s in town.
WILLY: [With a big smile.] Yeah, Biff’s in. Working on a very big deal, Bernard.
BERNARD: What’s Biff doing?
WILLY: Well, he’s been doing very big things in the West. But he decided to establish himself here. Very big. We’re having dinner. Did I hear your wife had a boy?
BERNARD: That’s right. Our second.
WILLY: Two boys! What do you know!
BERNARD: What kind of a deal has Biff got?
WILLY: Well, Bill Oliver—very big sporting-goods man—he wants Biff very badly. Called him in from the West. Long distance, carte blanche, special deliveries. Your friends have their own private tennis court?
BERNARD: You still with the old firm, Willy?
WILLY: [After a pause.] I’m—I’m overjoyed to see how you made the grade, Bernard, overjoyed. It’s an encouraging thing to see a young man really—really—Looks
very good for Biff—very—[He breaks off, then.] Bernard—[He is so full of emotion, he breaks off again.]

BERNARD: What is it, Willy?
WILLY: Small and alone. What—what’s the secret?
BERNARD: What secret?
WILLY: How—how did you? Why didn’t he ever catch on?
BERNARD: I wouldn’t know that, Willy.
WILLY: [Confidentially, desperately.] You were his friend, his boyhood friend. There’s something I don’t understand about it. His life ended after that Ebbets Field game. From the age of seventeen nothing good ever happened to him.

BERNARD: He never trained himself for anything.
WILLY: But he did, he did. After high school he took so many correspondence courses. Radio mechanics; television; God knows what, and never made the slightest mark.

BERNARD: [Taking off his glasses.] Willy, do you want to talk candidly?
WILLY: [Rising, faces BERNARD.] I regard you as a very brilliant man, Bernard. I value your advice.
BERNARD: Oh, the hell with the advice, Willy. I couldn’t advise you. There’s just one thing I’ve always wanted to ask you. When he was supposed to graduate, and the math teacher flunked him—

WILLY: Oh, that son-of-a-bitch ruined his life.
BERNARD: Yeah, but, Willy, all he had to do was go to summer school and make up that subject.
WILLY: That’s right, that’s right.
BERNARD: Did you tell him not to go to summer school?
WILLY: Me? I begged him to go. I ordered him to go!
BERNARD: Then why wouldn’t he go?
WILLY: Why? Why! Bernard, that question has been trailing me like a ghost for the last fifteen years. He flunked the subject, and laid down and died like a hammer hit him!

BERNARD: Take it easy, kid.
WILLY: Let me talk to you—I got nobody to talk to. Bernard, Bernard, was it my fault? Y’see? It keeps going around in my mind, maybe I did something to him. I got nothing to give him.
BERNARD: Don’t take it so hard.
WILLY: Why did he lay down? What is the story there? You were his friend!
BERNARD: Willy, I remember, it was June, and our grades came out. And he’d flunked math.

WILLY: That son-of-a-bitch!
BERNARD: No, it wasn’t right then. Biff just got very angry, I remember, and he was ready to enroll in summer school.
WILLY: [Surprised.] He was?
BERNARD: He wasn’t beaten by it at all. But then, Willy, he disappeared from the block for almost a month. And I got the idea that he’d gone up to New England to see you. Did he have a talk with you then? [WILLY stares in silence.]

WILLY: [With a strong edge of resentment in his voice.] Yeah, he came to Boston. What about it?
BERNARD: Well, just that when he came back—I'll never forget this, it always mystifies me. Because I'd thought so well of Biff, even though he'd always taken advantage of me. I loved him, Willy, y'know? And he came back after that month and took his sneakers—remember those sneakers with “University of Virginia” printed on them? He was so proud of those, wore them every day. And he took them down in the cellar, and burned them up in the furnace. We had a fist fight. It lasted at least half an hour. Just the two of us, punching each other down the cellar, and crying right through it. I've often thought of how strange it was that I knew he'd given up his life. What happened in Boston, Willy? [WILLY looks at him as at an intruder.] I just bring it up because you asked me.

WILLY: [Angrily.] Nothing. What do you mean, “What happened?” What's that got to do with anything?

BERNARD: Well, don't get sore.

WILLY: What are you trying to do, blame it on me? If a boy lays down is that my fault?

BERNARD: Now, Willy, don't get—

WILLY: Well, don't—don't talk to me that way! What does that mean, “What happened?”

CHARLEY enters. He is in his vest, and he carries a bottle of bourbon.

CHARLEY: Hey, you're going to miss that train. [He waves the bottle.]

BERNARD: Yeah, I'm going. [He takes the bottle.] Thanks, Pop. [He picks up his rackets and bag.] Good-bye, Willy, and don't worry about it. You know, “If at first you don't succeed...”

WILLY: Yes, I believe in that.

BERNARD: But sometimes, Willy, it's better for a man just to walk away.

WILLY: Walk away?

BERNARD: That's right.

WILLY: But if you can't walk away?

BERNARD: [After a slight pause.] I guess that's when it's tough. [Extending his hand.] Good-bye, Willy.

WILLY: [Shaking BERNARD's hand.] Good-bye, boy.

CHARLEY: [An arm on BERNARD's shoulder.] How do you like this kid? Gonna argue a case in front of the Supreme Court.

BERNARD: [Protesting.] Pop!

WILLY: [Genuinely shocked, pained, and happy.] No! The Supreme Court! I gotta run. 'Bye, Dad!

CHARLEY: Knock 'em dead, Bernard!

[BERNARD goes off.]

WILLY: [As CHARLEY takes out his wallet.] The Supreme Court! And he didn't even mention it!

CHARLEY: [Counting out money on the desk.] He don't have to—he's gonna do it.

WILLY: And you never told him what to do, did you? You never took any interest in him.

CHARLEY: My salvation is that I never took any interest in anything. There's some money—fifty dollars. I got an accountant inside.

WILLY: Charley, look... [With difficulty.] I got my insurance to pay. If you can...
manage it—I need a hundred and ten dollars. [CHARLEY doesn’t reply for a moment; merely stops moving.] I’d draw it from my bank but Linda would know, and I . . .

CHARLEY: Sit down, Willy.

WILLY: [Moving toward the chair.] I’m keeping an account of everything, remember. I’ll pay every penny back. [He sits.]

CHARLEY: Now listen to me, Willy.

WILLY: I want you to know I appreciate . . .

CHARLEY: [Sitting down on the table.] Willy, what’re you doin’? What the hell is goin’ on in your head?

WILLY: Why? I’m simply . . .

CHARLEY: I offered you a job. You can make fifty dollars a week. And I won’t send you on the road.

WILLY: I’ve got a job.

CHARLEY: Without pay? What kind of job is a job without pay? [He rises.] Now, look kid, enough is enough. I’m no genius but I know when I’m being insulted.

WILLY: Insulted!

CHARLEY: Why don’t you want to work for me?

WILLY: What’s the matter with you? I’ve got a job.

CHARLEY: Then what’re you walkin’ in here every week for?

WILLY: [Getting up.] Well, if you don’t want me to walk in here—

CHARLEY: I am offering you a job!

WILLY: I don’t want your goddam job!

CHARLEY: When the hell are you going to grow up?

WILLY: [Furiously.] You big ignoramus, if you say that to me again I’ll rap you one! I don’t care how big you are! [He’s ready to fight. Pause.]

CHARLEY: Kindly, going to him. How much do you need, Willy?

WILLY: Charley, I’m strapped, I’m strapped. I don’t know what to do. I was just fired.

CHARLEY: Howard fired you?


CHARLEY: Willy, when’re you gonna realize that them things don’t mean anything? You named him Howard, but you can’t sell that. The only thing you got in this world is what you can sell. And the funny thing is that you’re a salesman, and you don’t know that.

WILLY: I’ve always tried to think otherwise, I guess. I always felt that if a man was impressive, and well liked, that nothing—

CHARLEY: Why must everybody like you? Who liked J. P. Morgan? Was he impressive? In a Turkish bath he’d look like a butcher. But with his pockets on he was very well liked. Now listen, Willy, I know you don’t like me, and nobody can say I’m in love with you, but I’ll give you a job because—just for the hell of it, put it that way. Now what do you say?

WILLY: I—I just can’t work for you, Charley.

CHARLEY: What’re you, jealous of me?

WILLY: I can’t work for you, that’s all, don’t ask me why.

CHARLEY: [Angered, takes out more bills.] You been jealous of me all your life,

3. American financier (1837–1890), widely criticized for his business dealings with the U.S. government.
you damned fool! Here, pay your insurance. [He puts the money in Willy’s hand.]

Willy: I’m keeping strict accounts.

Charlie: I’ve got some work to do. Take care of yourself. And pay your insurance.

Willy: [Moving to the right.] Funny, y’know? After all the highways and the trains, and the appointments, and the years, you end up worth more dead than alive.

Charlie: Willy, nobody’s worth nothin’ dead. [After a slight pause.] Did you hear what I said? [Willy stands still, dreaming.] Willy!

Willy: Apologize to Bernard for me when you see him. I didn’t mean to argue with him. He’s a fine boy. They’re all fine boys, and they’ll end up big—all of them. Someday they’ll all play tennis together. Wish me luck, Charlie. He saw Bill Oliver today.

Charlie: Good luck.

Willy: [On the verge of tears.] Charlie, you’re the only friend I got. Isn’t that a remarkable thing? [He goes out.]

Charlie: Jesus!

[Charlie stares after him a moment and follows. All light blacks out. Suddenly raucous music is heard, and a red glow rises behind the screen at right. Stanley, a young waiter, appears, carrying a table, followed by Happy, who is carrying two chairs.]

Stanley: [Putting the table down.] That’s all right, Mr. Loman, I can handle it myself. [He turns and takes the chairs from Happy and places them at the table.]

Happy: [Glancing around.] Oh, this is better.

Stanley: Sure, in the front there you’re in the middle of all kinds a noise. Whenever you got a party. Mr. Loman, you just tell me and I’ll put you back here. Y’know, there’s a lotta people they don’t like it private, because when they go out they like to see a lotta action around them because they’re sick and tired to stay in the house by theirself. But I know you, you ain’t from Hackensack. You know what I mean?

Happy: [Sitting down.] So how’s it coming, Stanley?

Stanley: Ah, it’s a dog life. I only wish during the war they’d a took me in the Army. I couda been dead by now.

Happy: My brother’s back, Stanley.

Stanley: Oh, he come back, heh? From the Far West.

Happy: Yeah, big cattle man, my brother, so treat him right. And my father’s coming too.

Stanley: Oh, your father too!

Happy: You got a couple of nice lobsters?

Stanley: Hundred per cent, big.

Happy: I want them with the claws.

Stanley: Don’t worry, I don’t give you no mice. [Happy laughs.] How about some wine? I’ll put a head on the meal.

Happy: No. You remember, Stanley, that recipe I brought you from overseas? With the champagne in it?

Stanley: Oh, yeah, sure. I still got it tucked up yet in the kitchen. But that’ll have to cost a buck apiece anyways.

Happy: That’s all right.

Stanley: What’d you, hit a number or somethin’?
HAPPY: No, it’s a little celebration. My brother is—I think he pulled off a big deal today. I think we’re going into business together.

STANLEY: Great! That’s the best for you. Because a family business, you know what I mean—that’s the best.

HAPPY: That’s what I think.

STANLEY: ’Cause what’s the difference? Somebody steals? It’s in the family. Know what I mean? [Sotto voce.] Like this bartender here. The boss is goin’ crazy what kinda leak he’s got in the cash register. You put it in but it don’t come out.

HAPPY: [Raising his head.] Sh!

STANLEY: What?

HAPPY: You notice I wasn’t lookin’ right or left, was I?

STANLEY: No.

HAPPY: And my eyes are closed.

STANLEY: So what’s the—?

HAPPY: Strudel’s comin’.

STANLEY: [Catching on, looks around.] Ah, no, there’s no—[He breaks off as a furred, lavishly dressed GIRL enters and sits at the next table. Both follow her with their eyes.]

GIRL: Geez, how’d ya know?

HAPPY: I got radar or something. [Staring directly at her profile.] Oooooo...

STANLEY: I think, that’s for you, Mr. Loman.

HAPPY: Look at that mouth. Oh, God. And the binoculars.

STANLEY: Geez, you got a life, Mr. Loman.

HAPPY: Wait on her.

STANLEY: [Going to the GIRL’s table.] Would you like a menu, ma’am?

GIRL: I’m expecting someone, but I’d like a—

HAPPY: Why don’t you bring her—excuse me, miss, do you mind? I sell champagne, and I’d like you to try my brand. Bring her a champagne, Stanley.

GIRL: That’s a charming product to be selling, isn’t it?

HAPPY: Oh, gets to be like everything else. Selling is selling, y’know.

GIRL: I suppose.

HAPPY: You don’t happen to sell, do you?

GIRL: No, I don’t sell.

HAPPY: Would you object to a compliment from a stranger? You ought to be on a magazine cover.

GIRL: [Looking at him a little archly.] I have been.

[STANLEY comes in with a glass of champagne.]

HAPPY: What’d I say before, Stanley? You see? She’s a cover girl.

STANLEY: Oh, I could see, I could see.

HAPPY: [To the GIRL.] What magazine?

GIRL: Oh, a lot of them. [She takes the drink.] Thank you.

HAPPY: You know what they say in France, don’t you? “Champagne is the drink of the complexion”—Hya, Biff!

[BIFF has entered and sits with HAPPY.]
BIFF: Hello, kid. Sorry I'm late.
HAPPY: I just got here. Uh, Miss—?
GIRL: Forsythe.
HAPPY: Miss Forsythe, this is my brother.
BIFF: Is Dad here?
HAPPY: His name is Biff. You might've heard of him. Great football player.
GIRL: Really? What team?
HAPPY: Are you familiar with football?
GIRL: No, I'm afraid I'm not.
HAPPY: Biff is quarterback with the New York Giants.
GIRL: Well, that's nice, isn't it? [She drinks.]
HAPPY: Good health.
GIRL: I'm happy to meet you.
HAPPY: That's my name, Hap. It's really Harold, but at West Point they called me Happy.
GIRL: [Now really impressed.] Oh, I see. How do you do? [She turns her profile.]
BIFF: Isn't Dad coming?
HAPPY: You want her?
BIFF: Oh, I could never make that.
HAPPY: I remember the time that idea would never come into your head. Where's the old confidence, Biff?
BIFF: I just saw Oliver—
HAPPY: Wait a minute. I've got to see that old confidence again. Do you want her? She's on call.
BIFF: Oh, no. [He turns to look at the GIRL.]
HAPPY: I'm telling you. Watch this. [Turning to see the GIRL.] Honey? [She turns to him.] Are you busy?
GIRL: Well, I am...but I could make a phone call.
HAPPY: Do that, will you, honey? And see if you can get a friend. We'll be here for a while. Biff is one of the greatest football players in the country.
GIRL: [Standing up.] Well, I'm certainly happy to meet you.
HAPPY: Come back soon.
GIRL: I'll try.
HAPPY: Don't try, honey, try hard. [The GIRL exits. STANLEY follows, shaking his head in bewildered admiration.] Isn't that a shame now? A beautiful girl like that? That's why I can't get married. There's not a good woman in a thousand. New York is loaded with them, kid!
BIFF: Hap, look—
HAPPY: I told you she was on call!
BIFF: [Strangely unnerved.] Cut it out, will ya? I want to say something to you.
HAPPY: Did you see Oliver?
BIFF: I saw him all right. Now look, I want to tell Dad a couple of things and I want you to help me.
HAPPY: What? Is he going to back you?
BIFF: Are you crazy? You're out of your goddam head, you know that?
HAPPY: Why? What happened?
BIFF: [Breathlessly.] I did a terrible thing today, Hap. It's been the strangest day I ever went through. I'm all numb, I swear.
HAPPY: You mean he wouldn't see you?
BIFF: Well, I waited six hours for him, see? All day. Kept sending my name in. Even tried to date his secretary so she’d get me to him, but no soap.

HAPPY: Because you’re not showin’ the old confidence, Biff. He remembered you, didn’t he?

BIFF: [Stopping HAPPY with a gesture.] Finally, about five o’clock, he comes out. Didn’t remember who I was or anything. I felt like such an idiot, Hap.

HAPPY: Did you tell him my Florida idea?

BIFF: He walked away. I saw him for one minute. I got so mad I could’ve torn the walls down! How the hell did I ever get the idea I was a salesman there? I even believed myself that I’d been a salesman for him! And then he gave me one look and—I realized what a ridiculous lie my whole life has been! We’ve been talking in a dream for fifteen years. I was a shipping clerk.

HAPPY: What’d you do?

BIFF: [With great tension and wonder.] Well, he left, see. And the secretary went out. I was all alone in the waiting-room. I don’t know what came over me, Hap. The next thing I know I’m in his office—paneled walls, everything. I can’t explain it. I—Hap, I took his fountain pen.

HAPPY: Geez, did he catch you?

BIFF: I ran out. I ran down all eleven flights. I ran and ran and ran.

HAPPY: That was an awful dumb—what’d you do that for?

BIFF: [Agonized.] I don’t know, I just—wanted to take something, I don’t know. You gotta help me, Hap, I’m gonna tell Pop.

HAPPY: You crazy? What for?

BIFF: Hap, he’s got to understand that I’m not the man somebody lends that kind of money to. He thinks I’ve been spiting him all these years and it’s eating him up.

HAPPY: That’s just it. You tell him something nice.

BIFF: I can’t.

HAPPY: Say you got a lunch date with Oliver tomorrow.

BIFF: So what do I do tomorrow?

HAPPY: You leave the house tomorrow and come back at night and say Oliver is thinking it over. And he thinks it over for a couple of weeks, and gradually it fades away and nobody’s the worse.

BIFF: But it’ll go on forever!

HAPPY: Dad is never so happy as when he’s looking forward to something! [WILLY enters.] Hello, scout!

WILLY: Gee, I haven’t been here in years!

[STANLEY has followed WILLY in and sets a chair for him. STANLEY starts off but HAPPY stops him.]

HAPPY: Stanley!

[STANLEY stands by, waiting for an order.]

BIFF: [Going to WILLY with guilt, as to an invalid.] Sit down, Pop. You want a drink?

WILLY: Sure, I don’t mind.

BIFF: Let’s get a load on.

WILLY: You look worried.

BIFF: N-no. [To STANLEY.] Scotch all around. Make it doubles.

STANLEY: Doubles, right. [He goes.]
WILLY: You had a couple already, didn’t you?

BIFF: Just a couple, yeah.

WILLY: Well, what happened, boy? [Nodding affirmatively, with a smile.] Everything go all right?

BIFF: [Takes a breath, then reaches out and grasps Willy’s hand.] Pal... [He is smiling bravely, and Willy is smiling too.] I had an experience today.

HAPPY: Terrific, Pop.

WILLY: That so? What happened?

BIFF: [High, slightly alcoholic, above the earth.] I’m going to tell you everything from first to last. It’s been a strange day. [Silence. He looks around, composes himself as best he can, but his breath keeps breaking the rhythm of his voice.] I had to wait quite a while for him, and—

WILLY: Oliver?

BIFF: Yeah, Oliver. All day, as a matter of cold fact. And a lot of—instances—facts, Pop, facts about my life came back to me. Who was it, Pop? Who ever said I was a salesman with Oliver?

WILLY: Well, you were.

BIFF: No, Dad, I was shipping clerk.

WILLY: But you were practically—

BIFF: [With determination.] Dad, I don’t know who said it first, but I was never a salesman for Bill Oliver.

WILLY: What’re you talking about?

BIFF: Let’s hold on to the facts tonight, Pop. We’re not going to get anywhere bullin’ around. I was a shipping clerk.

WILLY: [Angrily.] All right, now listen to me—

BIFF: Why don’t you let me finish?

WILLY: I’m not interested in stories about the past or any crap of that kind because the woods are burning, boys, you understand? There’s a big blaze going on all around. I was fired today.

BIFF: [Shocked.] How could you be?

WILLY: I was fired, and I’m looking for a little good news to tell your mother, because the woman has waited and the woman has suffered. The gist of it is that I haven’t got a story left in my head, Biff. So don’t give me a lecture about facts and aspects. I am not interested. Now what’ve you got to say to me? [STANLEY enters with three drinks. They wait until he leaves.] Did you see Oliver?

BIFF: Jesus, Dad!

WILLY: You mean you didn’t go up there?

HAPPY: Sure he went up there.

BIFF: I did. I—saw him. How could they fire you?

WILLY: [On the edge of his chair.] What kind of a welcome did he give you?

BIFF: He won’t even let you work on commission?

WILLY: I’m out. [Driving.] So tell me, he gave you a warm welcome?

HAPPY: Sure, Pop, sure!

BIFF: [Driven.] Well, it was kind of—

WILLY: I was wondering if he’d remember you. [To HAPPY.] Imagine, man doesn’t see him for ten, twelve years and gives him that kind of a welcome!

HAPPY: Damn right!

BIFF: [Trying to return to the offensive.] Pop, look—
WILLY: You know why he remembered you, don’t you? Because you impressed him in those days.

BIFF: Let’s talk quietly and get this down to the facts, huh?

WILLY: *As though Biff had been interrupting.* Well, what happened? It’s great news, Biff. Did he take you into his office or’d you talk in the waiting-room?

BIFF: Well, he came in, see and—

WILLY: *With a big smile.* What’d he say? Betcha he threw his arm around you.

BIFF: Well, he kinda—

WILLY: He’s a fine man. *To HAPPY.* Very hard man to see, y’know.

HAPPY: *Agreeing.* Oh, I know.

WILLY: *To BIFF.* Is that where you had the drinks?

BIFF: Yeah, he gave me a couple of—no, no!

HAPPY: *Cutting in.* He told him my Florida idea.

WILLY: Don’t interrupt. *To BIFF.* How’d he react to the Florida idea?

BIFF: Dad, will you give me a minute to explain?

WILLY: *To BIFF.* I’ve been waiting for you to explain since I sat down here! What happened? He took you into his office and what?

BIFF: Well—I talked. And—he listened, see.

WILLY: Famous for the way he listens, y’know. What was his answer?

BIFF: His answer was—*He breaks off, suddenly angry.* Dad, you’re not letting me tell you what I want to tell you!

WILLY: *Accusing, angered.* You didn’t see him, did you?

BIFF: I did see him!

WILLY: What’d you insult him or something? You insulted him, didn’t you?

BIFF: Listen, will you let me out of it, will you just let me out of it!

HAPPY: What the hell!

WILLY: Tell me what happened!

BIFF: *To HAPPY.* I can’t talk to him!

WILLY: *Wildly.* Math, math, math!

BIFF: *To HAPPY.* Shut up and leave me alone!

WILLY: No, no. You had to go and flunk math!

BIFF: What math? What’re you talking about?

YOUNG BERNARD: Mrs. Loman, Mrs. Loman!

HAPPY: Tell him what happened!

BIFF: *To HAPPY.* Shut up and leave me alone!

WILLY: No, no. You had to go and flunk math!

BIFF: What math? What’re you talking about?

YOUNG BERNARD: Mrs. Loman, Mrs. Loman!

WILLY: *Wildly.* Math, math, math!

BIFF: Take it easy, Pop!

YOUNG BERNARD: Mrs. Loman!

WILLY: *Furioulsy.* If you hadn’t flunked you’d’ve been set by now!

BIFF: Now, look, I’m gonna tell you what happened, and you’re going to listen to me.

YOUNG BERNARD: Mrs. Loman!

BIFF: I waited six hours—

HAPPY: What the hell are you saying?
BIFF: I kept sending in my name but he wouldn’t see me. So finally he... [He continues unheard as light fades low on the restaurant.]

YOUNG BERNARD: Biff flunked math!

LINDA: No!

YOUNG BERNARD: Birnbaum flunked him! They won’t graduate him!

LINDA: But they have to. He’s gotta go to the university. Where is he? Biff! Biff!

YOUNG BERNARD: No, he left. He went to Grand Central.

LINDA: Grand—You mean he went to Boston!

YOUNG BERNARD: Is Uncle Willy in Boston?

LINDA: Oh, maybe Willy can talk to the teacher. Oh, the poor, poor boy!

[Light on house area snaps out.]

BIFF: [At the table, now audible, holding up a gold fountain pen.]...so I’m washed up with Oliver, you understand? Are you listening to me?

WILLY: [At a loss.] Yeah, sure. If you hadn’t flunked—

BIFF: Flunked what? What’re you talking about?

WILLY: Don’t blame everything on me! I didn’t flunk math—you did! What pen?

HAPPY: That was awful dumb, Biff, a pen like that is worth—

WILLY: [Seeing the pen for the first time.] You took Oliver’s pen?

BIFF: [Weakening] Dad, I just explained it to you.

WILLY: You stole Bill Oliver’s fountain pen!

BIFF: I didn’t exactly steal it! That’s just what I’ve been explaining to you!

HAPPY: He had it in his hand and just then Oliver walked in, so he got nervous and stuck it in his pocket!

WILLY: My God, Biff!

BIFF: I never intended to do it, Dad!

OPERATOR’S VOICE: Standish Arms, good evening!

WILLY: [Shouting] I’m not in my room!

BIFF: [Horrified, gets down on one knee before WILLY.] Dad, I’ll make good, I’ll make good. [WILLY tries to get to his feet. BIFF holds him down.] Sit down now.

WILLY: No, you’re no good, you’re no good for anything.

BIFF: I am, Dad, I’ll find something else, you understand? Now don’t worry about anything. [He holds up WILLY’s face] Talk to me, Dad.

OPERATOR: Mr. Loman does not answer. Shall I page him?

WILLY: [Attempting to stand, as though to rush and silence the OPERATOR.] No, no, no!

HAPPY: He’ll strike something, Pop.

WILLY: No, no...

BIFF: [Desperately, standing over WILLY.] Pop, listen! Listen to me! I’m telling you something good. Oliver talked to his partner about the Florida idea. You listening? He—he talked to his partner, and he came to me... I’m going to be all right, you hear? Dad, listen to me, he said it was just a question of the amount!

WILLY: Then you... got it?

HAPPY: He’s gonna be terrific, Pop!

WILLY: [Trying to stand.] Then you got it, haven’t you? You got it! You got it!

BIFF: [Agonized, holds WILLY down.] No, no. Look, Pop. I’m supposed to have lunch with them tomorrow. I’m just telling you this so you’ll know that I can still
make an impression, Pop. And I'll make good somewhere, but I can't go
 tomorrow, see?
WILLY: Why not? You simply—
BIFF: But the pen, Pop!
WILLY: You give it to him and tell him it was an oversight!
HAPPY: Sure, have lunch tomorrow!
BIFF: I can't say that—
WILLY: You were doing a crossword puzzle and accidentally used his pen!
BIFF: Listen, kid, I took those balls years ago, now I walk in with his fountain
 pen? That clinches it, don't you see? I can't face him like that! I'll try elsewhere.
PAGE'S VOICE: Paging Mr. Loman!
WILLY: Don't you want to be anything?
BIFF: Pop, how can I go back?
WILLY: You don't want to be anything, is that what's behind it?
BIFF: [Now angry at WILLY for not crediting his sympathy.] Don't take it that way!
 You think it was easy walking into that office after what I'd done to him? A
 team of horses couldn't have dragged me back to Bill Oliver!
WILLY: Then why'd you go?
BIFF: Why did I go? Why did I go! Look at you! Look at what's become of you!
[Off left, THE WOMAN laughs.]
WILLY: Biff, you're going to go to that lunch tomorrow, or—
BIFF: I can't go. I've got an appointment!
HAPPY: Biff, for . . . !
WILLY: Are you spiting me?
BIFF: Don't take it that way! Goddammit!
WILLY: [Strikes BIFF and falls away from the table.] You rotten little louse! Are you
 spiting me?
THE WOMAN: Someone's at the door, Willy!
BIFF: [Ignoring WILLY.] How're ya, miss, sit down. What do you drink?
LETTA: I gotta get up early tomorrow. I got jury duty. I'm so excited! Were you
 fellows ever on a jury?
BIFF: No, but I been in front of them! [The GIRLS laugh.] This is my father.
LETTA: Isn't he cute? Sit down with us, Pop.
HAPPY: Sit him down, Biff!
BIFF: [Going to him.] Come on, slugger, drink us under the table. To hell with it!
 Come on, sit down, pal.
[On BIFF's last insistence, WILLY is about to sit.]
THE WOMAN: [Now urgently.] Willy, are you going to answer the door!
Call pulls Willy back. He starts right, befuddled.

BIFF: Hey, where are you going?
WILLY: Open the door.
BIFF: The door?
WILLY: The washroom... the door... where’s the door?
BIFF: [Leading willy to the left.] Just go straight down.

THE WOMAN: Willy, Willy, are you going to get up, get up, get up, get up?

WILLY moves left.

THE WOMAN exits left.

LETTA: I think it’s sweet you bring your daddy along.
MISS FORSYTHE: Oh, he isn’t really your father!
BIFF: [At left, turning to her resentfully.] Miss Forsythe, you’ve just seen a prince walk by. A fine, troubled prince. A hardworking, unappreciated prince. A pal, you understand? A good companion. Always for his boys.

LETTA: That’s so sweet.
HAPPY: Well, girls, what’s the program? We’re wasting time. Come on, Biff. Gather round. Where would you like to go?
BIFF: Why don’t you do something for him?
HAPPY: Me!
BIFF: Don’t you give a damn for him, Hap?
HAPPY: What’re you talking about? I’m the one who—
BIFF: I sense it, you don’t give a good goddam about him. [He takes the rolled-up hose from his pocket and puts it on the table in front of HAPPY.] Look what I found in the cellar, for Christ’s sake. How can you bear to let it go on?
HAPPY: Me? Who goes away? Who runs off and—
BIFF: Yeah, but he doesn’t mean anything to you. You could help him—I can’t! Don’t you understand what I’m talking about? He’s going to kill himself, don’t you know that?
HAPPY: Don’t I know it! Me!
BIFF: Hap, help him! Jesus... help him... Help me, help me, I can’t bear to look at his face! [Ready to weep, he hurries out, up right.]
HAPPY: [Starting after him.] Where are you going?
MISS FORSYTHE: What’s he so mad about?
HAPPY: Come on, girls, we’ll catch up with him.
MISS FORSYTHE: [As HAPPY pushes her out.] Say, I don’t like that temper of his!
HAPPY: He’s just a little overstrung, he’ll be all right!
WILLY: [Off left, as THE WOMAN laughs.] Don’t answer! Don’t answer!

LETTA: Don’t you want to tell your father—
HAPPY: No, that’s not my father. He’s just a guy. Come on, we’ll catch Biff, and, honey, we’re going to paint this town! Stanley, where’s the check! Hey, Stanley!

[They exit. STANLEY looks toward left.]

STANLEY: [Calling to HAPPY indignantly.] Mr. Loman! Mr. Loman!

[STANLEY picks up a chair and follows them off. Knocking is heard off left. THE WOMAN enters, laughing. WILLY follows her. She is in a black slip; he is buttoning his shirt. Raw, sensuous music accompanies their speech.]
ARTHUR MILLER  Death of a Salesman, Act II  1609

WILLY: Will you stop laughing? Will you stop?
THE WOMAN: Aren’t you going to answer the door? He’ll wake the whole hotel.
WILLY: I’m not expecting anybody.
THE WOMAN: Why don’t you have another drink, honey, and stop being so damn self-centered?
WILLY: I’m so lonely.
THE WOMAN: You know you ruined me, Willy? From now on, whenever you come to the office, I’ll see that you go right through to the buyers. No waiting at my desk anymore, Willy. You ruined me.
WILLY: That’s nice of you to say that.
THE WOMAN: Gee, you are self-centered! Why so sad? You are the saddest, self-centeredest soul I ever did see-saw. [She laughs. He kisses her.] Come on inside, drummer boy. It’s silly to be dressing in the middle of the night. [As knocking is heard.] Aren’t you going to answer the door?
WILLY: They’re knocking on the wrong door.
THE WOMAN: But I felt the knocking. And he heard us talking in here. Maybe the hotel’s on fire!
WILLY: [His terror rising.] It’s a mistake.
THE WOMAN: Then tell them to go away!
WILLY: There’s nobody there.
THE WOMAN: It’s getting on my nerves, Willy. There’s somebody standing out there and it’s getting on my nerves!
WILLY: [Pushing her away from him.] All right, stay in the bathroom here, and don’t come out. I think there’s a law in Massachusetts about it, so don’t come out. It may be that new room clerk. He looked very mean. So don’t come out. It’s a mistake, there’s no fire.

[The knocking is heard again. He takes a few steps away from her, and she vanishes into the wing. The light follows him, and now he is facing YOUNG BIFF, who carries a suitcase. BIFF steps toward him. The music is gone.]

BIFF: Why didn’t you answer?
WILLY: Biff! What are you doing in Boston?
BIFF: Why didn’t you answer? I’ve been knocking for five minutes, I called you on the phone—
WILLY: I just heard you. I was in the bathroom and had the door shut. Did anything happen home?
BIFF: Dad—I let you down.
WILLY: What do you mean?
BIFF: Dad . . .
WILLY: Biff, what’s this about? [Putting his arm around BIFF.] Come on, let’s go downstairs and get you a malted.
BIFF: Dad, I flunked math.
WILLY: Not for the term?
BIFF: The term. I haven’t got enough credits to graduate.
WILLY: You mean to say Bernard wouldn’t give you the answers?
BIFF: He did, he tried, but I only got a sixty-one.
WILLY: And they wouldn’t give you four points?
BIFF: Birnbaum refused absolutely. I begged him, Pop, but he won’t give me those points. You gotta talk to him before they close the school. Because if he saw
the kind of man you are, and you just talked to him in your way, I’m sure he’d come through for me. The class came right before practice, see, and I didn’t go enough. Would you talk to him? He’d like you, Pop. You know the way you could talk.

WILLY: You’re on. We’ll drive right back.

BIFF: Oh, Dad, good work! I’m sure he’ll change for you!

WILLY: Go downstairs and tell the clerk I’m checkin’ out. Go right down.

BIFF: Yes, sir! See, the reason he hates me, Pop—one day he was late for class so I got up at the blackboard and imitated him. I crossed my eyes and talked with a lisp.

WILLY: [Laughing.] You did? The kids like it?

BIFF: They nearly died laughing!

WILLY: Yeah? What’d you do?

BIFF: The square root of thirty-two is... [Willy bursts out laughing; Biff joins him.] And in the middle of it he walked in!

[Willy laughs and the woman joins in offstage.]

WILLY: [Without hesitation.] Hurry downstairs and—

BIFF: Somebody in there?

WILLY: No, that was next door.

[The woman laughs offstage.]

BIFF: Somebody got in your bathroom!

WILLY: No, it’s the next room, there’s a party—

THE WOMAN: [Enters laughing. She lisp this.] Can I come in? There’s something in the bathtub, Willy, and it’s moving!

[Willy looks at Biff, who is staring open-mouthed and horrified at the woman.]

WILLY: Ah—you better go back to your room. They must be finished painting by now. They’re painting her room so I let her take a shower here. Go back, go back... [He pushes her.]

THE WOMAN: [Resisting.] But I’ve got to get dressed, Willy, I can’t—

WILLY: Get out of here! Go back, go back... [Suddenly striving for the ordinary.]

This is Miss Francis, Biff, she’s a buyer. They’re painting her room. Go back, Miss Francis, go back... 

THE WOMAN: But my clothes, I can’t go out naked in the hall!

WILLY: [Pushing her offstage.] Get outa here! Go back, go back!

[BIFF slowly sits down on his suitcase as the argument continues offstage.]

THE WOMAN: Where’s my stockings? You promised me stockings, Willy!

WILLY: I have no stockings here!

THE WOMAN: You had two boxes of size nine sheers for me, and I want them!

WILLY: Here, for God’s sake, will you get outa here!

THE WOMAN: [Enters holding a box of stockings.] I just hope there’s nobody in the hall. That’s all I hope. [To Biff.] Are you football or baseball?

BIFF: Football.

THE WOMAN: [Angry, humiliated.] That’s me too. G’night. [She snatches her clothes from Willy, and walks out.]

WILLY: [After a pause.] Well, better get going. I want to get to the school first thing
in the morning. Get my suits out of the closet. I'll get my valise. [BIFF doesn't move.] What's the matter? BIFF remains motionless, tears falling. She's a buyer. Buys for J. H. Simmons. She lives down the hall—they're painting. You don't imagine—[He breaks off. After a pause.] Now listen, pal, she's just a buyer. She sees merchandise in her room and they have to keep it looking just so... [Pause. Assuming command.] All right, get my suits. [BIFF doesn't move.] Now stop crying and do as I say. I gave you an order. Biff, I gave you an order! Is that what you do when I give you an order? How dare you cry! [Putting his arm around BIFF.] Now look, Biff, when you grow up you'll understand about these things. You mustn't—you mustn't overemphasize a thing like this. I'll see Birnbaum first thing in the morning.

BIFF: Never mind.

WILLY: [Getting down beside BIFF.] Never mind! He's going to give you those points. I'll see to it.

BIFF: He wouldn't listen to you.

WILLY: He certainly will listen to me. You need those points for the U. of Virginia.

BIFF: I'm not going there.

WILLY: Heh? If I can't get him to change that mark you'll make it up in summer school. You've got all summer to—

BIFF: [His weeping breaking from him.] Dad...

WILLY: [Infected by it.] Oh, my boy...

BIFF: Dad...

WILLY: She's nothing to me, Biff. I was lonely, I was terribly lonely.

BIFF: You—you gave her Mama's stockings! [His tears break through and he rises to go.]

WILLY: [Grabbing for BIFF.] I gave you an order!

BIFF: Don't touch me, you—liar!

WILLY: Apologize for that!

BIFF: You fake! You phony little fake! You fake!

[Overcome, he turns quickly and weeping fully goes out with his suitcase. WILLY is left on the floor on his knees.]

WILLY: I gave you an order! Biff, come back here or I'll beat you! Come back here! I'll whip you! [STANLEY comes quickly in from the right and stands in front of WILLY. WILLY shouts at STANLEY.] I gave you an order... STANLEY: Hey, let's pick it up, pick it up, Mr. Loman. [He helps WILLY to his feet.]

Your boys left with the chippies. They said they'll see you home.

[A SECOND WAITER watches some distance away.]

WILLY: But we were supposed to have dinner together.

[Music is heard, WILLY's theme.]

STANLEY: Can you make it?

WILLY: I'll—sure, I can make it. [Suddenly concerned about his clothes.] Do I—I look all right?

STANLEY: Sure, you look all right. [He flicks a speck off WILLY's lapel.]

WILLY: Here—here's a dollar.

STANLEY: Oh, your son paid me. It's all right.

WILLY: [Putting it in STANLEY's hand.] No, take it. You're a good boy.
STANLEY: Oh, no, you don’t have to . . .

WILLY: Here—here’s some more, I don’t need it anymore. [After a slight pause.] Tell me—is there a seed store in the neighborhood?

STANLEY: Seeds? You mean like to plant?

[As WILLY turns, STANLEY slips the money back into his jacket pocket.]

WILLY: Yes. Carrots, peas . . .

STANLEY: Well, there’s hardware stores on Sixth Avenue, but it may be too late now.

WILLY: [Anxiously.] Oh, I’d better hurry. I’ve got to get some seeds. [He starts off to the right.] I’ve got to get some seeds, right away. Nothing’s planted. I don’t have a thing in the ground.

[WILLY hurries out as the light goes down. STANLEY moves over to the right after him, watches him off. The other WAITER has been staring at WILLY.]

STANLEY: [To the WAITER.] Well, whatta you looking at?

[The WAITER picks up the chairs and moves off right. STANLEY takes the table and follows him. The light fades on this area. There is a long pause, the sound of the flute coming over. The light gradually rises on the kitchen, which is empty. HAPPY appears at the door of the house, followed by BIFF. HAPPY is carrying a large bunch of long-stemmed roses. He enters the kitchen, looks around for LINDA. Not seeing her, he turns to BIFF, who is just outside the house door, and makes a gesture with his hands, indicating “Not here, I guess.” He looks into the living-room and freezes. Inside, LINDA, unseen, is seated, WILLY’s coat on her lap. She rises ominously and quietly and moves toward HAPPY, who backs up into the kitchen, afraid.]

HAPPY: Hey, what’re you doing up? [LINDA says nothing but moves toward him implacably.]

LINDA: Where’s Pop? [He keeps backing to the right, and now LINDA is in full view in the doorway to the living-room.] Is he sleeping?

HAPPY: Where were you?

LINDA: [Trying to laugh it off.] We met two girls, Mom, very fine types. Here, we brought you some flowers. [Offering them to her.] Put them in your room, Ma. [She knocks them to the floor at BIFF’s feet. He has now come inside and closed the door behind him. She stares at BIFF, silent.] Now what’d you do that for? Mom, I want you to have some flowers—

HAPPY: [Going to the stairs.] Come upstairs, Biff.

BIFF: [With a flare of disgust, to HAPPY.] Go away from me! [To LINDA.] What do you mean, lives or dies? Nobody’s dying around here, pal.

LINDA: Get out of my sight! Get out of here!

BIFF: I wanna see the boss.

LINDA: You’re not going near him!

BIFF: Where is he? [He moves into the living-room and LINDA follows.]

LINDA: [Shouting after BIFF.] You invite him for dinner. He looks forward to it all day—[BIFF appears in his parents’ bedroom, looks around and exits.]—and then you desert him there. There’s no stranger you’d do that to!

HAPPY: Why? He had a swell time with us. Listen, when I—[LINDA comes back into the kitchen.]—desert him I hope I don’t outlive the day!
LINDA: Get out of here!
HAPPY: Now look, Mom . . .
LINDA: Did you have to go to women tonight? You and your lousy rotten whores!

[BIFF re-enters the kitchen.]

HAPPY: Mom, all we did was follow Biff around trying to cheer him up! [To BIFF.]
Boy, what a night you gave me!
LINDA: Get out of here, both of you, and don’t come back! I don’t want you tormenting him anymore. Go on now, get your things together! [To BIFF.] You can sleep in his apartment. [She starts to pick up the flowers and stops herself.] Pick up this stuff, I’m not your maid anymore. Pick it up, you bum, you! [HAPPY turns his back to her in refusal. BIFF slowly moves over and gets down on his knees, picking up the flowers.] You’re a pair of animals! Not one, not another living soul would have had the cruelty to walk out on that man in a restaurant!
BIFF: [Not looking at her.] Is that what he said?
LINDA: He didn’t have to say anything. He was so humiliated he nearly limped when he came in.
HAPPY: But, Mom, he had a great time with us—
BIFF: [Cutting him off violently.] Shut up!

[Without another word, HAPPY goes upstairs.]

LINDA: You! You didn’t even go in to see if he was all right!
BIFF: [Still on the floor in front of LINDA, the flowers in his hand; with self-loathing.] No. Didn’t. Didn’t do a damned thing. How do you like that, heh? Left him babbling in a toilet.
LINDA: You louse. You . . .
BIFF: Now you hit it on the nose! [He gets up, throws the flowers in the wastebasket.]
The scum of the earth, and you’re looking at him!
LINDA: Get out of here!
BIFF: I gotta talk to the boss, Mom. Where is he?
LINDA: You’re not going near him. Get out of this house!
BIFF: [With absolute assurance, determination.] No. We’re gonna have an abrupt conversation, him and me.
LINDA: You’re not talking to him! [Hammering is heard from outside the house, off right. BIFF turns toward the noise. Suddenly pleading.] Will you please leave him alone?
BIFF: What’s he doing out there?
LINDA: He’s planting the garden!
BIFF: [Quietly.] Now? Oh, my God!

[BIFF moves outside, LINDA following. The light dies down on them and comes up on the center of the apron as WILLY walks into it. He is carrying a flashlight, a hoe, and a handful of seed packets. He raps the top of the hoe sharply to fix it firmly, and then moves to the left, measuring off the distance with his foot. He holds the flashlight to look at the seed packets, reading off the instructions. He is in the blue of night.]

WILLY: Carrots . . . quarter-inch apart. Rows . . . one-foot rows. [He measures it off.]
One foot. [He puts down a package and measures off.] Beets. [He puts down another package and measures again.] Lettuce. [He reads the package, puts it down.] One
foot—[He breaks off as Ben appears at the right and moves slowly down to him.] What a proposition, ts, ts. Terrific, terrific. 'Cause she's suffered, Ben, the woman has suffered. You understand me? A man can't go out the way he came in, Ben, a man has got to add up to something. You can't, you can't—[Ben moves toward him as though to interrupt.] You gotta consider, now. Don't answer so quick. Remember, it's a guaranteed twenty-thousand-dollar proposition. Now look, Ben, I want you to go through the ins and outs of this thing with me. I've got nobody to talk to, Ben, and the woman has suffered, you hear me?

Ben: [Standing still, considering] What's the proposition?
Willy: It's twenty thousand dollars on the barrelhead. Guaranteed, gilt-edged, you understand?
Ben: You don't want to make a fool of yourself. They might not honor the policy.
Willy: How can they dare refuse? Didn't I work like a coolie to meet every premium on the nose? And now they don't pay off! Impossible!
Ben: It's called a cowardly thing, William.
Willy: Why? Does it take more guts to stand here the rest of my life ringing up a zero?
Ben: [Yielding] That's a point, William. [He moves, thinking, turns.] And twenty thousand—that is something one can feel with the hand, it is there.
Willy: [Now assured, with rising power] Oh, Ben, that's the whole beauty of it! I see it like a diamond, shining in the dark, hard and rough, that I can pick up and touch in my hand. Not like—like an appointment! This would not be another damned-fool appointment, Ben, and it changes all the aspects. Because he thinks I'm nothing, see, and so he spites me. But the funeral—[Straightening up.] Ben, that funeral will be massive! They'll come from Maine, Massachusetts, Vermont, New Hampshire! All the old-timers with the strange license plates—that boy will be thunder-struck, Ben, because he never realized—I am known! Rhode Island, New York, New Jersey—I am known, Ben, and he'll see it with his eyes once and for all. He'll see what I am, Ben! He's in for a shock, that boy!
Ben: [Coming down to the edge of the garden.] He'll call you a coward.
Willy: [Suddenly fearful] No, that would be terrible.
Ben: Yes. And a damned fool.
Willy: No, no, he mustn't, I won't have that! [He is broken and desperate.]
Ben: He'll hate you, William.

[The gay music of the Boys is heard.]

Willy: Oh, Ben, how do we get back to all the great times? Used to be so full of light, and comradeship, the sleigh-riding in winter, and the ruddiness on his cheeks. And always some kind of good news coming up, always something nice coming up ahead. And never even let me carry the valises in the house, and simonizing, simonizing that little red car! Why, why can't I give him something and not have him hate me?
Ben: Let me think about it. [He glances at his watch.] I still have a little time. Remarkable proposition, but you've got to be sure you're not making a fool of yourself.

[Ben drifts off upstage and goes out of sight. Biff comes down from the left.]
WILLY: [Suddenly conscious of BIFF, turns and looks up at him, then begins picking up the packages of seeds in confusion.] Where the hell is that seed? [Indignantly.] You can’t see nothing out here! They boxed in the whole goddam neighborhood!

BIFF: There are people all around here. Don’t you realize that?

WILLY: I’m busy. Don’t bother me.

BIFF: [Taking the hoe from WILLY.] I’m saying good-bye to you, Pop. [WILLY looks at him, silent, unable to move.] I’m not coming back anymore.

WILLY: You’re not going to see Oliver tomorrow?

BIFF: I’ve got no appointment, Dad.

WILLY: He put his arm around you, and you’ve got no appointment?

BIFF: Pop, get this now, will you? Everytime I’ve left it’s been a fight that sent me out of here. Today I realized something about myself and you’ve got no appointment?

WILLY: I’m busy. Don’t bother me.

BIFF: [Highly nervous.] No, no, I don’t want to see her.

WILLY: [More harshly now.] What do you want to see her?

BIFF: What do you want to see her? You don’t want them calling you yellow, do you? This isn’t your fault; it’s me, I’m a bum. Now come inside! [WILLY strains to get away.] Did you hear what I said to you?

[BIFF pulls away and quickly goes by himself into the house. BIFF follows.]

LINDA: [To WILLY.] Did you plant, dear?

BIFF: [At the door, to LINDA.] All right, we had it out. I’m going and I’m not writing anymore.

LINDA: [Going to WILLY in the kitchen.] I think that’s the best way, dear. ’Cause there’s no use drawing it out, you’ll just never get along.

[BIFF doesn’t respond.]

BIFF: People ask where I am and what I’m doing, you don’t know, and you don’t care. That way it’ll be off your mind and you can start brightening up again. All right? That clears it, doesn’t it? [WILLY is silent, and BIFF goes to him.] You gonna wish me luck, scout? [He extends his hand.] What do you say?

LINDA: Shake his hand, Willy.

WILLY: [Turning to her, seething with hurt.] There’s no necessity to mention the pen at all, y’know.

BIFF: [Gently.] I’ve got no appointment, Dad.

WILLY: [Erupting fiercely.] He put his arm around . . .?

BIFF: Dad, you’re never going to see what I am, so what’s the use of arguing? If I strike oil I’ll send you a check. Meantime forget I’m alive.

WILLY: [To LINDA.] Spite, see?

BIFF: Shake hands, Dad.

WILLY: Not my hand.

BIFF: I was hoping not to go this way.
WILLY: Well, this is the way you’re going. Good-bye. [BIFF looks at him a moment, then turns sharply and goes to the stairs. WILLY stops him with.] May you rot in hell if you leave this house!

BIFF: [Turning.] Exactly what is it that you want from me?

WILLY: I want you to know, on the train, in the mountains, in the valleys, wherever you go, that you cut down your life for spite!

BIFF: No, no.

WILLY: Spite, spite, is the word of your undoing! And when you’re down and out, remember what did it. When you’re rotting somewhere beside the railroad tracks, remember, and don’t you dare blame it on me!

BIFF: I’m not blaming it on you!

WILLY: I won’t take the rap for this, you hear?

[Happy comes down the stairs and stands on the bottom step, watching.]

BIFF: That’s just what I’m telling you!

WILLY: [Sinking into a chair at the table, with full accusation.] You’re trying to put a knife in me—don’t think I don’t know what you’re doing!

BIFF: All right, phony! Then let’s lay it on the line. [He whips the rubber tube out of his pocket and puts it on the table.]

HAPPY: You crazy—

LINDA: Biff!

[She moves to grab the hose, but BIFF holds it down with his hand.]

BIFF: Leave it there! Don’t move it!

WILLY: [Not looking at it.] What is that?

BIFF: You know goddam well what that is.

WILLY: [Caged, wanting to escape.] I never saw that.

BIFF: You saw it. The mice didn’t bring it into the cellar! What is this supposed to do, make a hero out of you? This supposed to make me sorry for you?

WILLY: Never heard of it.

BIFF: There’ll be no pity for you, you hear it? No pity!

WILLY: [To LINDA.] You hear the spite!

BIFF: No, you’re going to hear the truth—what you are and what I am!

LINDA: Stop it!

WILLY: Spite!

HAPPY: [Coming down toward BIFF.] You cut it now!

BIFF: [To HAPPY.] The man don’t know who we are! The man is gonna know! [To WILLY.] We never told the truth for ten minutes in this house!

HAPPY: We always told the truth!

BIFF: [Turning on him.] You big blow, are you the assistant buyer? You’re one of the two assistants to the assistant, aren’t you?

HAPPY: Well, I’m practically—

BIFF: You’re practically full of it! We all are! And I’m through with it. [To WILLY.]

Now hear this, Willy, this is me.

WILLY: I know you!

BIFF: You know why I had no address for three months? I stole a suit in Kansas City and I was in jail. [To LINDA, who is sobbing.] Stop crying. I’m through with it.
[LINDA turns away from them, her hands covering her face.]

WILLY: I suppose that’s my fault!

BIFF: I stole myself out of every good job since high school!

WILLY: And whose fault is that?

BIFF: And I never got anywhere because you blew me so full of hot air I could never stand taking orders from anybody! That’s whose fault it is!

WILLY: I hear that!

LINDA: Don’t, Biff!

BIFF: It’s goddam time you heard that! I had to be boss big shot in two weeks, and I’m through with it!

WILLY: Then hang yourself! For spite, hang yourself!

BIFF: No! Nobody’s hanging himself, Willy! I ran down eleven flights with a pen in my hand today. And suddenly I stopped, you hear me? And in the middle of that office building, do you hear this? I stopped in the middle of that building and I saw—the sky. I saw the things that I love in this world. The work and the food and time to sit and smoke. And I looked at the pen and said to myself, what the hell am I grabbing this for? Why am I trying to become what I don’t want to be? What am I doing in an office, making a contemptuous, begging fool of myself, when all I want is out there, waiting for me the minute I say I know who I am! Why can’t I say that, Willy? [He tries to make WILLY face him, but WILLY pulls away and moves to the left.]

WILLY: [With hatred, threateningly.] The door of your life is wide open!

BIFF: Pop! I’m a dime a dozen, and so are you!

WILLY: [Turning on him now in an uncontrolled outburst.] I am Willy Loman, and you are Biff Loman!

[BIFF starts for WILLY, but is blocked by HAPPY. In his fury, BIFF seems on the verge of attacking his father.]

BIFF: I am not a leader of men, Willy, and neither are you. You were never anything but a hard-working drummer who landed in the ash can like all the rest of them! I’m one dollar an hour, Willy! I tried seven states and couldn’t raise it. A buck an hour! Do you gather my meaning? I’m not bringing home any prizes anymore, and you’re going to stop waiting for me to bring them home!

WILLY: [Directly to BIFF.] You vengeful, spiteful mut!

[BIFF breaks from HAPPY. WILLY, in fright, starts up the stairs. BIFF grabs him.]

BIFF: [At the peak of his fury.] Pop, I’m nothing! I’m nothing, Pop. Can’t you understand that? There’s no spite in it anymore. I’m just what I am, that’s all.

[BIFF’s fury has spent itself, and he breaks down, sobbing, holding on to WILLY, who dumbly fumbles for BIFF’s face.]

WILLY: [Astonished.] What’re you doing? What’re you doing? [To LINDA.] Why is he crying?

BIFF: [Crying, broken.] Will you let me go, for Christ’s sake? Will you take that phony dream and burn it before something happens? [Struggling to contain himself, he pulls away and moves to the stairs.] I’ll go in the morning. Put him—put him to bed. [Exhausted, BIFF moves up the stairs to his room.]
WILLY: [After a long pause, astonished, elevated.] Isn’t that—isn’t that remarkable? Biff—he likes me!

LINDA: He loves you, Willy!

HAPPY: [Deeply moved.] Always did, Pop.

WILLY: Oh, Biff! [Staring wildly.] He cried! Cried to me. [He is choking with his love, and now cries out his promise.] That boy—that boy is going to be magnificent!

[Ben appears in the light just outside the kitchen.]

BEN: Yes, outstanding, with twenty thousand behind him.

LINDA: [Sensing the racing of his mind, fearfully, carefully.] Now come to bed, Willy. It’s all settled now.

WILLY: [Finding it difficult not to rush out of the house.] Yes, we’ll sleep. Come on. Go to sleep, Hap.

BEN: And it does take a great kind of man to crack the jungle.

[In accents of dread, Ben’s idyllic music starts up.]

HAPPY: [His arm around Linda.] I’m getting married, Pop, don’t forget it. I’m changing everything. I’m gonna run that department before the year is up. You’ll see, Mom. [He kisses her.]

BEN: The jungle is dark but full of diamonds, Willy.

[LILLY turns, moves, listening to Ben.]

LINDA: Be good. You’re both good boys, just act that way, that’s all.

HAPPY: ’Night, Pop. [He goes upstairs.]

LINDA: [To Willy.] Come, dear.

BEN: [With greater force.] One must go in to fetch a diamond out.

WILLY: [To Linda, as he moves slowly along the edge of the kitchen, toward the door.] I just want to get settled down, Linda. Let me sit alone for a little.

LINDA: [Almost uttering her fear.] I want you upstairs.

WILLY: [Taking her in his arms.] In a few minutes, Linda. I couldn’t sleep right now. Go on, you look awful tired. [He kisses her.]

BEN: Not like an appointment at all. A diamond is rough and hard to the touch.

WILLY: Go on now. I’ll be right up.

LINDA: I think this is the only way, Willy.

WILLY: Sure, it’s the best thing.

BEN: Best thing!

WILLY: The only way. Everything is gonna be—go on, kid, get to bed. You look so tired.

LINDA: Come right up.

WILLY: Two minutes. [Linda goes into the living-room, then reappears in her bedroom. Willy moves just outside the kitchen door.] Loves me. [Wonderingly.] Always loved me. Isn’t that a remarkable thing? Ben, he’ll worship me for it!

BEN: [With promise.] It’s dark there, but full of diamonds.

WILLY: Can you imagine that magnificence with twenty thousand dollars in his pocket?

LINDA: [Calling from her room.] Willy! Come up!

WILLY: [Calling into the kitchen.] Yes! Yes. Coming! It’s very smart, you realize that, don’t you, sweetheart? Even Ben sees it. I gotta go, baby. ‘Bye! ’Bye! [Going over to Ben, almost dancing.] Imagine? When the mail comes he’ll be ahead of Bernard again!
BEN: A perfect proposition all around.

WILLY: Did you see how he cried to me? Oh, if I could kiss him, Ben!

BEN: Time, William, time!

WILLY: Oh, Ben, I always knew one way or another we were gonna make it, Biff and I!

BEN: [Looking at his watch.] The boat. We’ll be late. [He moves slowly off into the darkness.]

WILLY: [Elegiacally, turning to the house.] Now when you kick off, boy, I want a seventy-yard boot, and get right down the field under the ball, and when you hit, hit low and hit hard, because it’s important, boy. [He swings around and faces the audience.] There’s all kinds of important people in the stands, and the first thing you know . . . [Suddenly realizing he is alone.] Ben! Ben, where do I . . . ? [He makes a sudden movement of search.] Ben, how do I . . . ?

LINDA: [Calling.] Willy, you coming up?

WILLY: [Uttering a gasp of fear, whirling about as if to quiet her.] Sh! [He turns around as if to find his way; sounds, faces, voices, seem to be swarming in upon him and he flicks at them, crying.] Sh! Sh! [Suddenly music, faint and high, stops him. It rises in intensity, almost to an unbearable scream. He goes up and down on his toes, and rushes off around the house.] Shhh!

LINDA: Willy? [There is no answer. LINDA waits. BIFF gets up off his bed. He is still in his clothes. HAPPY sits up. BIFF stands listening.] [With real fear.] Willy, answer me! Willy! [There is the sound of a car starting and moving away at full speed.] No!

BIFF: [Rushing down the stairs.] Pop!

[As the car speeds off, the music crashes down in a frenzy of sound, which becomes the soft pulsation of a single cello string. BIFF slowly returns to his bedroom. He and HAPPY gravely don their jackets. LINDA slowly walks out of her room. The music has developed into a dead march. The leaves of day are appearing over everything. CHARLEY and BERNARD, somberly dressed, appear and knock on the kitchen door. BIFF and HAPPY slowly descend the stairs to the kitchen as CHARLEY and BERNARD enter. All stop a moment when LINDA, in clothes of mourning, bearing a little bunch of roses, comes through the draped doorway into the kitchen. She goes to CHARLEY and takes his arm. Now all move toward the audience, through the wall-line of the kitchen. At the limit of the apron, LINDA lays down the flowers, kneels, and sits back on her heels. All stare down at the grave.]

REQUIEM

CHARLEY: It’s getting dark, Linda.

[LINDA doesn’t react. She stares at the grave.]

BIFF: How about it, Mom? Better get some rest, heh? They’ll be closing the gate soon.

[LINDA makes no move. Pause.]

HAPPY: [Deeply angered.] He had no right to do that. There was no necessity for it. We would’ve helped him.

CHARLEY: [Grunting] Hmm.

BIFF: Come along, Mom.

LINDA: Why didn’t anybody come?
CHARLEY: It was a very nice funeral.
LINDA: But where are all the people he knew? Maybe they blame him.
CHARLEY: Naa. It's a rough world, Linda. They wouldn't blame him.
LINDA: I can't understand it. At this time especially. First time in thirty-five years we were just about free and clear. He only needed a little salary. He was even finished with the dentist.
CHARLEY: No man only needs a little salary.
LINDA: I can't understand it.
BIFF: There were a lot of nice days. When he'd come home from a trip; or on Sundays, making the stoop; finishing the cellar; putting on the new porch; when he built the extra bathroom; and put up the garage. You know something, Charley, there's more of him in that front stoop than in all the sales he ever made.
CHARLEY: Yeah. He was a happy man with a batch of cement.
LINDA: He was so wonderful with his hands.
BIFF: He had the wrong dreams. All, all, wrong.
HAPPY: [Almost ready to fight BIFF.] Don't say that!
BIFF: He never knew who he was.
CHARLEY: [Stopping HAPPY's movement and reply. To BIFF.] Nobody dast blame this man. You don't understand: Willy was a salesman. And for a salesman, there is no rock bottom to the life. He don't put a bolt to a nut, he don't tell you the law or give you medicine. He's a man way out there in the blue, riding on a smile and a shoeshine. And when they start not smiling back—that's an earthquake. And then you get yourself a couple of spots on your hat, and you're finished. Nobody dast blame this man. A salesman is got to dream, boy. It comes with the territory.
BIFF: Charley, the man didn't know who he was.
HAPPY: [Infuriated.] Don't say that!
BIFF: Why don't you come with me, Happy?
HAPPY: I'm not licked that easily. I'm staying right in this city, and I'm gonna beat this racket! [He looks at BIFF, his chin set.] The Loman Brothers!
BIFF: I know who I am, kid.
HAPPY: All right, boy. I'm gonna show you and everybody else that Willy Loman did not die in vain. He had a good dream. It's the only dream you can have—to come out number-one-man. He fought it out here, and this is where I'm gonna win it for him.
BIFF: [With a hopeless glance at HAPPY, bends toward his mother.] Let's go, Mom.
LINDA: I'll be with you in a minute. Go on, Charley. [He hesitates.] I want to, just for a minute. I never had a chance to say good-bye. [CHARLEY moves away, followed by HAPPY. BIFF remains a slight distance up and left of LINDA. She sits there, summoning herself. The flute begins, not far away, playing behind her speech.] Forgive me, dear. I can't cry. I don't know what it is, but I can't cry. I don't understand it. Why did you ever do that? Help me, Willy, I can't cry. It seems to me that you're just on another trip. I keep expecting you. Willy, dear, I can't cry. Why did you do it? I search and search and I search, and I can't understand it, Willy. I made the last payment on the house today. Today, dear. And there'll be nobody home. [A sob rises in her throat.] We're free and clear. [Sobbing more fully, released.] We're free. [BIFF comes slowly toward her.] We're free... We're free...
[BIFF lifts her to her feet and moves out up right with her in his arms. LINDA sobs quietly. BERNARD and CHARLEY come together and follow them, followed by HAPPY. Only the music of the flute is left on the darkening stage as over the house the hard towers of the apartment buildings rise into sharp focus.]

CURTAIN

LORRAINE HANSBERRY

A Raisin in the Sun

What happens to a dream deferred?

Does it dry up
Like a raisin in the sun?
Or fester like a sore—
And then run?
Does it stink like rotten meat?
Or crust and sugar over—
Like a syrupy sweet?

Maybe it just sags
Like a heavy load.

Or does it explode?

—LANGSTON HUGHES

CAST OF CHARACTERS

RUTH YOUNGER
TRAVIS YOUNGER
WALTER LEE YOUNGER (BROTHER)
BENEATHA YOUNGER
LENA YOUNGER (MAMA)

JOSEPH ASAGAI
GEORGE MURCHISON
KARL LINDNER
BOBO
MOVING MEN

The action of the play is set in Chicago’s Southside, sometime between World War II and the present.

ACT I

Scene One

The Younger living room would be a comfortable and well-ordered room if it were not for a number of indestructible contradictions to this state of being. Its furnishings are typical and undistinguished and their primary feature now is that they have clearly had to accommodate the living of too many people for too many years—and they are tired. Still, we can see that at some time, a time probably no longer remembered by the family (except perhaps for MAMA), the furnishings of this room were actually selected with care and love and even

1. Hughes’s poem, published in 1951, is entitled “Harlem (A Dream Deferred).”
hope—and brought to this apartment and arranged with taste and pride.

That was a long time ago. Now the once loved pattern of the couch upholstery has to fight to show itself from under acres of crocheted doilies and couch covers which have themselves finally come to be more important than the upholstery. And here a table or a chair has been moved to disguise the worn places in the carpet; but the carpet has fought back by showing its weariness, with depressing uniformity, elsewhere on its surface.

Weariness has, in fact, won in this room. Everything has been polished, washed, sat on, used, scrubbed too often. All pretenses but living itself have long since vanished from the very atmosphere of this room.

Moreover, a section of this room, for it is not really a room unto itself, though the landlord’s lease would make it seem so, slopes backward to provide a small kitchen area, where the family prepares the meals that are eaten in the living room proper, which must also serve as dining room. The single window that has been provided for these “two” rooms is located in this kitchen area. The sole natural light the family may enjoy in the course of a day is only that which fights its way through this little window.

At left, a door leads to a bedroom which is shared by MAMA and her daughter, BENEATHA. At right, opposite, is a second room (which in the beginning of the life of this apartment was probably a breakfast room) which serves as a bedroom for WALTER and his wife, RUTH.

Time: Sometime between World War II and the present.
Place: Chicago’s Southside.

At Rise: It is morning dark in the living room. TRAVIS is asleep on the make-down bed at center. An alarm clock sounds from within the bedroom at right, and presently RUTH enters from that room and closes the door behind her. She crosses sleepily toward the window. As she passes her sleeping son she reaches down and shakes him a little. At the window she raises the shade and a dusky Southside morning light comes in feebly. She fills a pot with water and puts it on to boil. She calls to the boy, between yawns, in a slightly muffled voice.

RUTH is about thirty. We can see that she was a pretty girl, even exceptionally so, but now it is apparent that life has been little that she expected, and disappointment has already begun to hang in her face. In a few years, before thirty-five even, she will be known among her people as a “settled woman.”

She crosses to her son and gives him a good, final, rousing shake.

RUTH: Come on now, boy, it’s seven thirty! [Her son sits up at last, in a stupor of sleepiness.] I say hurry up, Travis! You ain’t the only person in the world got to use a bathroom! [The child, a sturdy, handsome little boy of ten or eleven, drags himself out of the bed and almost blindly takes his towels and “today’s clothes” from drawers and a closet and goes out to the bathroom, which is in an outside hall and which is shared by another family or families on the same floor. RUTH crosses to the bedroom door at right and opens it and calls in to her husband.] Walter Lee! . . . It’s after seven thirty! Lemme see you do some waking up in there now! [She waits.] You better get up from there, man! It’s after seven thirty I tell you. [She waits again.] All right, you just go ahead and lay there and next thing you know Travis be finished and Mr. Johnson’ll be in there and you’ll be fussing and cussing round here like a mad man! And be late too! [She waits, at the end of patience.] Walter Lee—it’s time for you to get up!

[She waits another second and then starts to go into the bedroom, but is apparently satisfied that her husband has begun to get up. She stops, pulls the door to, and
returns to the kitchen area. She wipes her face with a moist cloth and runs her fingers through her sleep-disheveled hair in a vain effort and ties an apron around her housecoat. The bedroom door at right opens and her husband stands in the doorway in his pajamas, which are rumpled and mismated. He is a lean, intense young man in his middle thirties, inclined to quick nervous movements and erratic speech habits—and always in his voice there is a quality of indictment.

WALTER: Is he out yet?
RUTH: What you mean out? He ain’t hardly got in there good yet.
WALTER: [Wandering in, still more oriented to sleep than to a new day.] Well, what was you doing all that yelling for if I can’t even get in there yet? [Stopping and thinking.] Check coming today?
RUTH: They said Saturday and this is just Friday and I hopes to God you ain’t going to get up here first thing this morning and start talking to me ‘bout no money—’cause I ‘bout don’t want to hear it.
WALTER: Something the matter with you this morning?
RUTH: No—I’m just sleepy as the devil. What kind of eggs you want?
WALTER: Not scrambled. [RUTH starts to scramble eggs.] Paper come? [RUTH points impatiently to the rolled up Tribune on the table, and he gets it and spreads it out and vaguely reads the front page.] Set off another bomb yesterday.
RUTH: [Maximum indifference.] Did they?
WALTER: [Looking up.] What’s the matter with you?
RUTH: Ain’t nothing the matter with me. And don’t keep asking me that this morning.
WALTER: Ain’t nobody bothering you. [Reading the news of the day absently again.] Say Colonel McCormick2 is sick.
RUTH: [Affecting tea-party interest.] Is he now? Poor thing.
WALTER: [Sighing and looking at his watch.] Oh, me. [He waits.] Now what is that boy doing in that bathroom all this time? He just going to have to start getting up earlier. I can’t be late to work on account of him fooling around in there.
RUTH: [Turning on him.] Oh, no he ain’t going to be getting up no earlier no such thing! It ain’t his fault that he can’t get to bed no earlier nights ‘cause he got a bunch of crazy good-for-nothing clowns sitting up running their mouths in what is supposed to be his bedroom after ten o’clock at night . . .
WALTER: That’s what you mad about, ain’t it? The things I want to talk about with my friends just couldn’t be important in your mind, could they?

[He rises and finds a cigarette in her handbag on the table and crosses to the little window and looks out, smoking and deeply enjoying this first one.]

RUTH: [Almost matter of factly, a complaint too automatic to deserve emphasis.] Why you always got to smoke before you eat in the morning?
WALTER: [At the window.] Just look at ‘em down there . . . Running and racing to work . . . [He turns and faces his wife and watches her a moment at the stove, and then, suddenly.] You look young this morning, baby.
RUTH: [Indifferently.] Yeah?
WALTER: Just for a second—stirring them eggs. It’s gone now—just for a second it was—you looked real young again. [Then, drily.] It’s gone now—you look like yourself again.

RUTH: Man, if you don't shut up and leave me alone.

WALTER: [Looking out to the street again.] First thing a man ought to learn in life is not to make love to no colored woman first thing in the morning. You all some evil people at eight o'clock in the morning.

[TRAVIS appears in the hall doorway, almost fully dressed and quite wide awake now, his towels and pajamas across his shoulders. He opens the door and signals for his father to make the bathroom in a hurry.]

TRAVIS: [Watching the bathroom.] Daddy, come on!

[WALTER gets his bathroom utensils and flies out to the bathroom.]

RUTH: Sit down and have your breakfast, Travis.

TRAVIS: Mama, this is Friday. [Gleefully.] Check coming tomorrow, huh?

RUTH: You get your mind off money and eat your breakfast.

TRAVIS: [Eating.] This is the morning we supposed to bring the fifty cents to school.

RUTH: Well, I ain't got no fifty cents this morning.

TRAVIS: Teacher say we have to.

RUTH: I don't care what teacher say. I ain't got it. Eat your breakfast, Travis.

TRAVIS: I am eating.

RUTH: Hush up now and just eat!

[The boy gives her an exasperated look for her lack of understanding, and eats grudgingly.]

TRAVIS: You think Grandmama would have it?

RUTH: No! And I want you to stop asking your grandmother for money, you hear me?

TRAVIS: [Outraged.] Gaaaleee! I don't ask her, she just gimme it sometimes!

RUTH: Travis Willard Younger—I got too much on me this morning to be—

TRAVIS: Maybe Daddy—

RUTH: Travis!

[The boy hushes abruptly. They are both quiet and tense for several seconds.]

TRAVIS: [Presently.] Could I maybe go carry some groceries in front of the supermarket for a little while after school then?

RUTH: Just hush, I said. [TRAVIS jabs his spoon into his cereal bowl viciously, and rests his head in anger upon his fists.] If you through eating, you can get over there and make up your bed.

[The boy obeys stiffly and crosses the room, almost mechanically, to the bed and more or less carefully folds the covering. He carries the bedding into his mother's room and returns with his books and cap.]

TRAVIS: [Sulking and standing apart from her unnaturally.] I'm gone.

RUTH: [Looking up from the stove to inspect him automatically.] Come here. [He crosses to her and she studies his head.] If you don't take this comb and fix this here head, you better! [TRAVIS puts down his books with a great sigh of oppression, and crosses to the mirror. His mother mutters under her breath about his "stubbornness."] 'Bout to march out of here with that head looking just like chickens slept in
it! I just don’t know where you get your slubborn ways . . . And get your jacket, too. Looks chilly out this morning.

TRAVIS: [With conspicuously brushed hair and jacket.] I’m gone.

RUTH: Get carfare and milk money—[Waving one finger]—and not a single penny for no caps, you hear me?

TRAVIS: [With sullen politeness.] Yes’m.

[He turns in outrage to leave. His mother watches after him as in his frustration he approaches the door almost comically. When she speaks to him, her voice has become a very gentle tease.]

RUTH: [Mocking, as she thinks he would say it.] Oh, Mama makes me so madsome-times, I don’t know what to do! [She waits and continues to his back as he stands stock-still in front of the door.] I wouldn’t kiss that woman good-bye for nothing in this world this morning! [The boy finally turns around and rolls his eyes at her, knowing the mood has changed and he is vindicated; he does not, however, move toward her yet.] Not for nothing in this world! [She finally laughs aloud at him and holds out her arms to him and we see that it is a way between them, very old and practiced. He crosses to her and allows her to embrace him warmly but keeps his face fixed with masculine rigidity. She holds him back from her presently and looks at him and runs her fingers over the features of his face. With utter gentleness—] Now—whose little old angry man are you?

TRAVIS: [The masculinity and gruffness start to fade at last.] Aw gaalee—Mama . . .

RUTH: [Mimicking.] Aw—gaaaaalleeeeee, Mama! [She pushes him, with rough playfulness and finality, toward the door.] Get on out of here or you going to be late.

TRAVIS: [In the face of love, new aggressiveness.] Mama, could I please go carry gro-cerries?

RUTH: Honey, it’s starting to get so cold evenings.

WALTER: [Coming in from the bathroom and drawing a make-believe gun from a make-believe holster and shooting at his son.] What is it he wants to do?

RUTH: Go carry groceries after school at the supermarket.

WALTER: Well, let him go . . .

TRAVIS: [Quickly, to the ally.] I have to—she won’t gimme the fifty cents . . .

WALTER: [To his wife only.] Why not?

RUTH: [Simply, and with flavor.] ’Cause we don’t have it.

WALTER: [To Ruth only.] What you tell the boy things like that for? [Reaching down into his pants with a rather important gesture.] Here, son—

[He hands the boy the coin, but his eyes are directed to his wife’s. TRAVIS takes the money happily.]

TRAVIS: Thanks, Daddy.

[He starts out. RUTH watches both of them with murder in her eyes. WALTER stands and stares back at her with defiance, and suddenly reaches into his pocket again on an afterthought.]

WALTER: [Without even looking at his son, still staring hard at his wife.] In fact, here’s another fifty cents . . . Buy yourself some fruit today—or take a taxicab to school or something!

TRAVIS: Whooppee—
He leaps up and clasps his father around the middle with his legs, and they face each other in mutual appreciation; slowly WALTER LEE peeks around the boy to catch the violent rays from his wife’s eyes and draws his head back as if shot.

WALTER: You better get down now—and get to school, man.

TRAVIS: [At the door.] O.K. Good-bye.

[He exits.]

WALTER: [After him, pointing with pride.] That’s my boy. [She looks at him in disgust and turns back to her work.] You know what I was thinking ’bout in the bathroom this morning?

RUTH: No.

WALTER: How come you always try to be so pleasant!

RUTH: What is there to be pleasant ’bout!

WALTER: You want to know what I was thinking ’bout in the bathroom or not!

RUTH: I know what you thinking ’bout.

WALTER: [Ignoring her.] ’Bout what me and Willy Harris was talking about last night.

RUTH: [Immediately—a refrain.] Willy Harris is a good-for-nothing loud mouth.

WALTER: Anybody who talks to me has got to be a good-for-nothing loud mouth, ain’t he? And what you know about who is just a good-for-nothing loud mouth? Charlie Atkins was just a “good-for-nothing loud mouth” too, wasn’t he! When he wanted me to go in the dry-cleaning business with him. And now—he’s grossing a hundred thousand a year. A hundred thousand dollars a year! You still call him a loud mouth!

RUTH: [Bitterly.] Oh, Walter Lee . . .

[She folds her head on her arms over the table.]

WALTER: [Rising and coming to her and standing over her.] You tired, ain’t you? Tired of everything. Me, the boy, the way we live—this beat-up hole—everything. Ain’t you? [She doesn’t look up, doesn’t answer.] So tired—moaning and groaning all the time, but you wouldn’t do nothing to help, would you? You couldn’t be on my side that long for nothing, could you?

RUTH: Walter, please leave me alone.

WALTER: A man needs for a woman to back him up . . .

RUTH: Walter—

WALTER: Mama would listen to you. You know she listen to you more than she do me and Bennie. She think more of you. All you have to do is just sit down with her when you drinking your coffee one morning and talking ’bout things like you do and— [He sits down beside her and demonstrates graphically what he thinks her methods and tone should be.] —you just sip your coffee, see, and say easy like that you been thinking ’bout that deal Walter Lee is so interested in, ’bout the store and all, and sip some more coffee, like what you saying ain’t really that important to you—And the next thing you know, she be listening good and asking you questions and when I come home—I can tell her the details. This ain’t no fly-by-night proposition, baby. I mean we figured it out, me and Willy and Bobo.

RUTH: [With a frown.] Bobo?

WALTER: Yeah. You see, this little liquor store we got in mind cost seventy-five
thousand and we figured the initial investment on the place be 'bout thirty thousand, see. That be ten thousand each. Course, there's a couple of hundred you got to pay so's you don't spend your life just waiting for them clowns to let your license get approved—

RUTH: You mean graft?

WALTER: [Frowning impatiently.] Don't call it that. See there, that just goes to show you what women understand about the world. Baby, don't nothing happen for you in this world 'less you pay somebody off!

RUTH: Walter, leave me alone! [She raises her head and stares at him vigorously—then says, more quietly.] Eat your eggs, they gonna be cold.

WALTER: [Straightening up from her and looking off.] That's it. There you are. Man say to his woman: I got me a dream. His woman say: Eat your eggs. [Sadly, but gaining in power.] Man say: I got to take hold of this here world, baby! And a woman will say: Eat your eggs and go to work. [Passionately now.] Man say: I got to change my life, I'm choking to death, baby! And his woman say— [In utter anguish as he brings his fists down on his thighs.] —Your eggs is getting cold!

RUTH: [Softly.] Walter, that ain't none of our money.

WALTER: [Not listening at all or even looking at her.] This morning, I was lookin' in the mirror and thinking about it...I'm thirty-five years old; I been married eleven years and I got a boy who sleeps in the living room— [Very, very quietly.] —and all I got to give him is stories about how rich white people live . . .

RUTH: Eat your eggs, Walter.

WALTER: Damn my eggs . . . damn all the eggs that ever was!

RUTH: Then go to work.

WALTER: [Looking up at her.] See—I’m trying to talk to you 'bout myself— [Shaking his head with the repetition.] —and all you can say is eat them eggs and go to work.

RUTH: [Wearily.] Honey, you never say nothing new. I listen to you every day, every night and every morning, and you never say nothing new. [ Shrugging. ] So you would rather be Mr. Arnold than be his chauffeur. So—I would rather be living in Buckingham Palace.3

WALTER: That is just what is wrong with the colored woman in this world . . . Don’t understand about building their men up and making ’em feel like they somebody. Like they can do something.

RUTH: [Drily, but to hurt.] There are colored men who do things.

WALTER: No thanks to the colored woman.

RUTH: Well, being a colored woman, I guess I can’t help myself none.

[She rises and gets the ironing board and sets it up and attacks a huge pile of rough-dried clothes, sprinkling them in preparation for the ironing and then rolling them into tight fat balls.]

WALTER: [Mumbling.] We one group of men tied to a race of women with small minds.

[His sister BENEATHA enters. She is about twenty, as slim and intense as her brother. She is not as pretty as her sister-in-law, but her lean, almost intellectual face has a handsomeness of its own. She wears a bright-red flannel nightie, and her thick hair

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3. Where the queen of Great Britain resides in London.
stands wildly about her head. Her speech is a mixture of many things; it is different from the rest of the family’s insofar as education has permeated her sense of English—and perhaps the Midwest rather than the South has finally—at last—won out in her inflection; but not altogether, because over all of it is a soft slurring and transformed use of vowels which is the decided influence of the Southside. She passes through the room without looking at either Ruth or Walter and goes to the outside door and looks, a little blindly, out to the bathroom. She sees that it has been lost to the Johnsons. She closes the door with a sleepy vengeance and crosses to the table and sits down a little defeated.]

Beneatha: I am going to start timing those people.

Walter: You should get up earlier.

Beneatha: [Her face in her hands. She is still fighting the urge to go back to bed.] Really—would you suggest dawn? Where’s the paper?

Walter: [Pushing the paper across the table to her as he studies her almost clinically, as though he has never seen her before.] You a horrible-looking chick at this hour.

Beneatha: [Drily.] Good morning, everybody.

Walter: [Senselessly.] How is school coming?

Beneatha: [In the same spirit.] Lovely. Lovely. And you know, biology is the greatest. [Looking up at him.] I dissected something that looked just like you yesterday.

Walter: I just wondered if you’ve made up your mind and everything.

Beneatha: [Gaining in sharpness and impatience.] And what did I answer yesterday morning—and the day before that?

Ruth: [From the ironing board, like someone disinterested and old.] Don’t be so nasty, Bennie.

Beneatha: [Still to her brother.] And the day before that and the day before that!

Walter: [Defensively.] I’m interested in you. Something wrong with that? Ain’t many girls who decide—

Walter and Beneatha: [In unison.] —“to be a doctor.”

[Silence.]

Walter: Have we figured out yet just exactly how much medical school is going to cost?

Ruth: Walter Lee, why don’t you leave that girl alone and get out of here to work?

Beneatha: [Exits to the bathroom and bangs on the door.] Come on out of there, please!

[She comes back into the room.]

Walter: [Looking at his sister intently.] You know the check is coming tomorrow.

Beneatha: [Turning on him with a sharpness all her own.] That money belongs to Mama, Walter, and it’s for her to decide how she wants to use it. I don’t care if she wants to buy a house or a rocket ship or just nail it up somewhere and look at it. It’s hers. Not ours—hers.

Walter: [Bitterly.] Now ain’t that fine! You just got your mother’s interest at heart, ain’t you, girl? You such a nice girl—but if Mama got that money she can always take a few thousand and help you through school too—can’t she?

Beneatha: I have never asked anyone around here to do anything for me.
WALTER: No! And the line between asking and just accepting when the time comes is big and wide—ain’t it!
BENEATHA: [With fury.] What do you want from me, Brother—that I quit school or just drop dead, which!
WALTER: I don’t want nothing but for you to stop acting holy ’round here. Me and Ruth done made some sacrifices for you—why can’t you do something for the family?
RUTH: Walter, don’t be dragging me in it.
WALTER: You are in it—Don’t you get up and go work in somebody’s kitchen for the last three years to help put clothes on her back?
RUTH: Oh, Walter—that’s not fair . . .
WALTER: It ain’t that nobody expects you to get on your knees and say thank you, Brother; thank you, Ruth; thank you, Mama—and thank you, Travis, for wearing the same pair of shoes for two semesters—
BENEATHA: [Dropping to her knees.] Well—I do—all right?—thank everybody . . . and forgive me for ever wanting to be anything at all . . . forgive me, forgive me!
RUTH: Please stop it! Your mama’ll hear you.
WALTER: Who the hell told you you had to be a doctor? If you so crazy ’bout messing ’round with sick people—then go be a nurse like other women—or just get married and be quiet . . .
BENEATHA: Well—you finally got it said . . . it took you three years but you finally got it said. Walter, give up; leave me alone—it’s Mama’s money.
WALTER: He was my father, too!
BENEATHA: So what? He was mine, too—and Travis’ grandfather—but the insurance money belongs to Mama. Picking on me is not going to make her give it to you to invest in any liquor stores—[Underbreath, dropping into a chair.]—and I for one say, God bless Mama for that!
WALTER: [To RUTH.] See—did you hear? Did you hear!
RUTH: Honey, please go to work.
WALTER: Nobody in this house is ever going to understand me.
BENEATHA: Because you’re a nut.
WALTER: Who’s a nut?
BENEATHA: You—you are a nut. Thee is mad, boy.
WALTER: [Looking at his wife and his sister from the door, very sadly.] The world’s most backward race of people, and that’s a fact.
BENEATHA: [Turning slowly in her chair.] And then there are all those prophets who would lead us out of the wilderness—[WALTER slams out of the house.]—into the swamps!
RUTH: Bennie, why you always gotta be pickin’ on your brother? Can’t you be a little sweeter sometimes? [Door opens. WALTER walks in.]
WALTER: [To RUTH.] I need some money for carfare.
RUTH: [Looks at him, then warms; teasing, but tenderly.] Fifty cents? [She goes to her bag and gets money.] Here, take a taxi.

[WALTER exits. MAMA enters. She is a woman in her early sixties, full-bodied and strong. She is one of those women of a certain grace and beauty who wear it so unobtrusively that it takes a while to notice. Her dark-brown face is surrounded by the total whiteness of her hair, and, being a woman who has adjusted to many things in life and overcome many more, her face is full of strength. She has, we can see,
wit and faith of a kind that keep her eyes lit and full of interest and expectancy. She is, in a word, a beautiful woman. Her bearing is perhaps most like the noble bearing of the women of the Hereros of Southwest Africa—rather as if she imagines that as she walks she still bears a basket or a vessel upon her head. Her speech, on the other hand, is as careless as her carriage is precise—she is inclined to slur everything—but her voice is perhaps not so much quiet as simply soft.

MAMA: Who that 'round here slamming doors at this hour?

[She crosses through the room, goes to the window, opens it, and brings in a feeble little plant growing doggedly in a small pot on the window sill. She feels the dirt and puts it back out.]

RUTH: That was Walter Lee. He and Bennie was at it again.

MAMA: My children and they tempers. Lord, if this little old plant don’t get more sun than it’s been getting it ain’t never going to see spring again. [She turns from the window.] What’s the matter with you this morning, Ruth? You looks right peaked. You aiming to iron all them things? Leave some for me. I’ll get to ‘em this afternoon. Bennie honey, it’s too drafty for you to be sitting ‘round half dressed. Where’s your robe?

BENEATHA: In the clean ers.

MAMA: Well, go get mine and put it on.

BENEATHA: I’m not cold, Mama, honest.

MAMA: I know—but you so thin . . .

BENEATHA: [Irritably.] Mama, I’m not cold.

MAMA: [Seeing the make-down bed as TRAVIS has left it.] Lord have mercy, look at that poor bed. Bless his heart—he tries, don’t he?

[She moves to the bed TRAVIS has sloppily made up.]

RUTH: No—he don’t half try at all ’cause he knows you going to come along behind him and fix everything. That’s just how come he don’t know how to do nothing right now—you done spoiled that boy so.

MAMA: Well—he’s a little boy. Ain’t supposed to know ’bout housekeeping. My baby, that’s what he is. What you fix for his breakfast this morning?

RUTH: [Angrily.] I feed my son, Lena!

MAMA: I ain’t meddling— [Underbreath; busy-bodyish.] I just noticed all last week he had cold cereal, and when it starts getting this chilly in the fall a child ought to have some hot grits or something when he goes out in the cold—

RUTH: [Furious.] I gave him hot oats—is that all right!

MAMA: I ain’t meddling. [Pause.] Put a lot of nice butter on it? [RUTH shoots her an angry look and does not reply.] He likes lots of butter.

RUTH: [Exasperated.] Lena—

MAMA: [To BENEATHA. MAMA is inclined to wander conversationally sometimes.] What was you and your brother fussing ’bout this morning?

BENEATHA: It’s not important, Mama.

[She gets up and goes to look out at the bathroom, which is apparently free, and she picks up her towels and rushes out.]

MAMA: What was they fighting about?

RUTH: Now you know as well as I do.
LORRAINE HANSBERRY  A Raisin in the Sun, Act I  1631

MAMA: [Shaking her head.] Brother still worrying hiself sick about that money?
RUTH: You know he is.
MAMA: You had breakfast?
RUTH: Some coffee.
MAMA: Girl, you better start eating and looking after yourself better. You almost thin as Travis.
RUTH: Lena—
MAMA: Un-hunh?
RUTH: What are you going to do with it?
MAMA: Now don't you start, child. It's too early in the morning to be talking about money. It ain't Christian.
RUTH: It's just that he got his heart set on that store—
MAMA: You mean that liquor store that Willy Harris want him to invest in?
RUTH: Yes—
MAMA: We ain't no business people, Ruth. We just plain working folks.
RUTH: Ain't nobody business people till they go into business. Walter Lee say colored people ain't never going to start getting ahead till they start gambling on some different kinds of things in the world—investments and things.
MAMA: What done got into you, girl? Walter Lee done finally sold you on investing.
RUTH: No. Mama, something is happening between Walter and me. I don't know what it is—but he needs something—something I can't give him anymore. He needs this chance, Lena.
MAMA: [Frowning deeply.] But liquor, honey—
RUTH: Well—like Walter say—I spec people going to always be drinking themselves some liquor.
MAMA: Well—whether they drinks it or not ain't none of my business. But whether I go into business selling it to 'em is, and I don't want that on my ledger this late in life. [Stopping suddenly and studying her daughter-in-law.] Ruth Younger, what's the matter with you today? You look like you could fall over right there.
RUTH: I'm tired.
MAMA: Then you better stay home from work today.
RUTH: I can't stay home. She'd be calling up the agency and screaming at them, "My girl didn't come in today—send me somebody! My girl didn't come in!"
Oh, she just have a fit...
MAMA: Well, let her have it. I'll just call her up and say you got the flu—
RUTH: [Laughing.] Why the flu?
MAMA: 'Cause it sounds respectable to 'em. Something white people get, too. They know 'bout the flu. Otherwise they think you been cut up or something when you tell 'em you sick.
RUTH: I got to go in. We need the money.
MAMA: Somebody would of thought my children done all but starved to death the way they talk about money here late. Child, we got a great big old check coming tomorrow.
RUTH: [Sincerely, but also self-righteously.] Now that's your money. It ain't got nothing to do with me. We all feel like that—Walter and Bennie and me—even Travis.
MAMA: [Thoughtfully, and suddenly very far away.] Ten thousand dollars—
RUTH: Sure is wonderful.
MAMA: Ten thousand dollars.
RUTH: You know what you should do, Miss Lena? You should take yourself a trip somewhere. To Europe or South America or someplace—
MAMA: [Throwing up her hands at the thought.] Oh, child!
RUTH: I’m serious. Just pack up and leave! Go on away and enjoy yourself some. Forget about the family and have yourself a ball for once in your life—
MAMA: [Drily.] You sound like I’m just about ready to die. Who’d go with me? What I look like wandering ‘round Europe by myself?
RUTH: Shoot—these here rich white women do it all the time. They don’t think nothing of packing up they suitcases and piling on one of them big steamships and—swoosh!—they gone, child.
MAMA: Something always told me I wasn’t no rich white woman.
RUTH: Well—what are you going to do with it then?
MAMA: I ain’t rightly decided. [Thinking. She speaks now with emphasis.] Some of it got to be put away for Beneatha and her schoolin’—and ain’t nothing going to touch that part of it. Nothing. [She waits several seconds, trying to make up her mind about something, and looks at RUTH a little tentatively before going on.] Been thinking that we maybe could meet the notes on a little old two-story somewhere, with a yard where Traviss could play in the summertime, if we use part of the insurance for a down payment and everybody kind of pitch in. I could maybe take on a little day work again, few days a week—
RUTH: [Studying her mother-in-law furtively and concentrating on her ironing, anxious to encourage without seeming to.] Well, Lord knows, we’ve put enough rent into this here rat trap to pay for four houses by now . . .
MAMA: [Looking up at the words “rat trap” and then looking around and leaning back and sighing—in a suddenly reflective mood—] “Rat trap”—yes, that’s all it is. [Smiling.] I remember just as well the day me and Big Walter moved in here. Hadn’t been married but two weeks and wasn’t planning on living here no more than a year. [She shakes her head at the dissolved dream.] We was going to set away, little by little, don’t you know, and buy a little place out in Morgan Park. We had even picked out the house. [Chuckling a little.] Looks right dumpy today. But Lord, child, you should know all the dreams I had ‘bout buying that house and fixing it up and making me a little garden in the back— [She waits and stops smiling.] And didn’t none of it happen.

[ Dropping her hands in a futile gesture.]

RUTH: [Keeps her head down, ironing.] Yes, life can be a barrel of disappointments, sometimes.
MAMA: Honey, Big Walter would come in here some nights back then and slump down on that couch there and just look at the rug, and look at me and look at the rug and then back at me—and I’d know he was down then . . . really down. [After a second very long and thoughtful pause; she is seeing back to times that only she can see.] And then, Lord, when I lost that baby—little Claude—I almost thought I was going to lose Big Walter too. Oh, that man grieved hisself! He was one man to love his children.
RUTH: Ain’t nothin’ can tear at you like losin’ your baby.
MAMA: I guess that’s how come that man finally worked hisself to death like he done. Like he was fighting his own war with this here world that took his baby from him.
RUTH: He sure was a fine man, all right. I always liked Mr. Younger.
MAMA: Crazy 'bout his children! God knows there was plenty wrong with Walter Younger—hard-headed, mean, kind of wild with women—plenty wrong with him. But he sure loved his children. Always wanted them to have something—be something. That's where Brother gets all these notions, I reckon. Big Walter used to say, he'd get right wet in the eyes sometimes, lean his head back with the water standing in his eyes and say, “Seem like God didn't see fit to give the black man nothing but dreams—but He did give us children to make them dreams seem worthwhile.” [She smiles.] He could talk like that, don't you know.
RUTH: Yes, he sure could. He was a good man, Mr. Younger.
MAMA: Yes, a fine man—just couldn’t never catch up with his dreams, that's all.

[Beneatha comes in, brushing her hair and looking up to the ceiling, where the sound of a vacuum cleaner has started up.]

Beneatha: What could be so dirty on that woman's rugs that she has to vacuum them every single day?
RUTH: I wish certain young women 'round here who I could name would take inspiration about certain rugs in a certain apartment I could also mention.
Beneatha: [Shrugging.] How much cleaning can a house need, for Christ's sakes.
MAMA: [Not liking the Lord’s name used thus.] Bennie!
RUTH: Just listen to her—just listen!
Beneatha: Oh, God!
MAMA: If you use the Lord's name just one more time—
Beneatha: [A bit of a whine.] Oh, Mama—
RUTH: Fresh—just fresh as salt, this girl!
Beneatha: [Drily.] Well—if the salt loses its savor—
MAMA: Now that will do. I just ain't going to have you 'round here reciting the scriptures in vain—you hear me?
Beneatha: How did I manage to get on everybody's wrong side by just walking into a room?
RUTH: If you weren't so fresh—
Beneatha: Ruth, I'm twenty years old.
MAMA: What time you be home from school today?
Beneatha: Kind of late. [With enthusiasm.] Madeline is going to start my guitar lessons today.

[Mama and Ruth look up with the same expression.]
MAMA: Your what kind of lessons?
Beneatha: Guitar.
RUTH: Oh, Father!
MAMA: How come you done taken it in your mind to learn to play the guitar?
Beneatha: I just want to, that's all.
MAMA: [Smiling.] Lord, child, don't you know what to do with yourself? How long it going to be before you get tired of this now—like you got tired of that little play-acting group you joined last year? [Looking at Ruth.] And what was it the year before that?

4. See Matthew 5.13: “You are the salt of the earth. But if the salt loses its taste, with what can it be seasoned? It is no longer good for anything but to be thrown out and trampled underfoot.”
RUTH: The horseback-riding club for which she bought that fifty-five-dollar rid-
ing habit that's been hanging in the closet ever since!
MAMA: [To Beneatha.] Why you got to flit so from one thing to another, baby?
Beneatha: [Sharply.] I just want to learn to play the guitar. Is there anything
wrong with that?
MAMA: Ain't nobody trying to stop you. I just wonders sometimes why you has
to flit so from one thing to another all the time. You ain't never done nothing
with all that camera equipment you brought home—
Beneatha: I don't flit! I—I experiment with different forms of expression—
RUTH: Like riding a horse?
Beneatha: —People have to express themselves one way or another.
MAMA: What is it you want to express?
Beneatha: [Angrily.] Me! [MAMA and RUTH look at each other and burst into raucous
laughter.] Don't worry—I don't expect you to understand.
MAMA: [To change the subject.] Who you going out with tomorrow night?
Beneatha: [With displeasure.] George Murchison again.
MAMA: [Pleased.] Oh—you getting a little sweet on him?
RUTH: [For devilment.] What does and stuff mean?
Beneatha: Mind your own business.
MAMA: Stop picking at her now, Ruth. [A thoughtful pause, and then a suspicious
sudden look at her daughter as she turns in her chair for emphasis.] What
does it mean?
Beneatha: [Wearily.] Oh, I just mean I couldn't ever really be serious about
George. He's—he's so shallow.
RUTH: Shallow—what do you mean he's shallow? He's rich!
MAMA: Hush, Ruth.
Beneatha: I know he's rich. He knows he's rich, too.
RUTH: Well—what other qualities a man got to have to satisfy you, little girl?
Beneatha: You wouldn't even begin to understand. Anybody who married Walter
could not possibly understand.
MAMA: [Outraged.] What kind of way is that to talk about your brother?
Beneatha: Brother is a flip—let's face it.
MAMA: [To Ruth, helplessly.] What's a flip?
RUTH: [Glad to add kindling.] She's saying he's crazy.
Beneatha: Not crazy. Brother isn't really crazy yet—he—he's an elaborate neu-
rotic.
MAMA: Hush your mouth!
Beneatha: As for George. Well. George looks good—he's got a beautiful car and
he takes me to nice places and, as my sister-in-law says, he is probably the
richest boy I will ever get to know and I even like him sometimes—but if the
Youngers are sitting around waiting to see if their little Bennie is going to tie
up the family with the Murchisons, they are wasting their time.
RUTH: You mean you wouldn't marry George Murchison if he asked you some-
day? That pretty, rich thing? Honey, I knew you was odd—
BENEATHA: No I would not marry him if all I felt for him was what I feel now.
   Besides, George’s family wouldn’t really like it.
MAMA: Why not?
BENEATHA: Oh, Mama—The Murchisons are honest-to-God-real-live-rich colored
   people, and the only people in the world who are more snobbish than rich
   white people are rich colored people. I thought everybody knew that. I’ve met
   Mrs. Murchison. She’s a scene!
MAMA: You must not dislike people ’cause they well off, honey.
BENEATHA: Why not? It makes just as much sense as disliking people ’cause they
   are poor, and lots of people do that.
RUTH: [A wisdom-of-the-ages manner. To MAMA.] Well, she’ll get over some of this—
BENEATHA: Get over it? What are you talking about, Ruth? Listen, I’m going to
   be a doctor. I’m not worried about who I’m going to marry yet—if I ever get
   married.
MAMA AND RUTH: If!
MAMA: Now, Bennie—
BENEATHA: Oh, I probably will … but first I’m going to be a doctor, and George,
   for one, still thinks that’s pretty funny. I couldn’t be bothered with that. I am
   going to be a doctor and everybody around here better understand that!
MAMA: [Kindly.] ‘Course you going to be a doctor, honey, God willing.
BENEATHA: [Only.] God hasn’t got a thing to do with it.
MAMA: Beneatha—that just wasn’t necessary.
BENEATHA: Well—neither is God. I get sick of hearing about God.
MAMA: Beneatha!
BENEATHA: I mean it! I’m just tired of hearing about God all the time. What has
   He got to do with anything? Does He pay tuition?
MAMA: You ’bout to get your fresh little jaw slapped!
RUTH: That’s just what she needs, all right!
BENEATHA: Why? Why can’t I say what I want to around here, like everybody
   else?
MAMA: It don’t sound nice for a young girl to say things like that—you wasn’t
   brought up that way. Me and your father went to trouble to get you and
   Brother to church every Sunday.
BENEATHA: Mama, you don’t understand. It’s all a matter of ideas, and God is
   just one idea I don’t accept. It’s not important. I am not going out and be
   immoral or commit crimes because I don’t believe in God. I don’t even think
   about it. It’s just that I get tired of Him getting credit for all the things the
   human race achieves through its own stubborn effort. There simply is no
   blasted God—there is only man and it is he who makes miracles!

   [MAMA absorbs this speech, studies her daughter and rises slowly and crosses to
   BENEATHA and slaps her powerfully across the face. After, there is only silence and
   the daughter drops her eyes from her mother’s face, and MAMA is very tall before
   her.]
MAMA: Now—you say after me, in my mother’s house there is still God. [There is
   a long pause and BENEATHA stares at the floor wordlessly. MAMA repeats the phrase
   with precision and cool emotion.] In my mother’s house there is still God.
BENEATHA: In my mother’s house there is still God.
[A long pause.]

MAMA: [Walking away from BENEATHA, too disturbed for triumphant posture. Stopping and turning back to her daughter.] There are some ideas we ain’t going to have in this house. Not long as I am at the head of this family.

BENEATHA: Yes, ma’am.

[MAMA walks out of the room.]

RUTH: [Almost gently, with profound understanding.] You think you a woman, Bennie—but you still a little girl. What you did was childish—so you got treated like a child.

BENEATHA: I see. [Quietly.] I also see that everybody thinks it’s all right for Mama to be a tyrant. But all the tyranny in the world will never put a God in the heavens!

[She picks up her books and goes out.]

RUTH: [Goes to MAMA’s door.] She said she was sorry.

MAMA: [Coming out, going to her plant.] They frightens me, Ruth. My children.

RUTH: You got good children, Lena. They just a little off sometimes—but they’re good.

MAMA: No—there’s something come down between me and them that don’t let us understand each other and I don’t know what it is. One done almost lost his mind thinking ‘bout money all the time and the other done commence to talk about things I can’t seem to understand in no form or fashion. What is it that’s changing, Ruth?

RUTH: [Soothingly, older than her years.] Now...you taking it all too seriously. You just got strong-willed children and it takes a strong woman like you to keep ‘em in hand.

MAMA: [Looking at her plant and sprinkling a little water on it.] They spirited all right, my children. Got to admit they got spirit—Bennie and Walter. Like this little old plant that ain’t never had enough sunshine or nothing—and look at it...

[She has her back to RUTH, who has had to stop ironing and lean against something and put the back of her hand to her forehead.]

RUTH: [Trying to keep MAMA from noticing.] You... sure... loves that little old thing, don’t you?...

MAMA: Well, I always wanted me a garden like I used to see sometimes at the back of the houses down home. This plant is close as I ever got to having one. [She looks out of the window as she replaces the plant.] Lord, ain’t nothing as dreary as the view from this window on a dreary day, is there? Why ain’t you singing this morning, Ruth? Sing that “No Ways Tired.” That song always lifts me up so— [She turns at last to see that RUTH has slipped quietly into a chair, in a state of semiconsciousness.] Ruth! Ruth honey—what’s the matter with you... Ruth!

[Curtain.]

Scene Two

It is the following morning; a Saturday morning, and house cleaning is in progress at the Youngers. Furniture has been shoved hither and yon and MAMA is giving the kitchen-area
walls a washing down. BENEATHA, in dungarees, with a handkerchief tied around her face, is spraying insecticide into the cracks in the walls. As they work, the radio is on and a Southside disk-jockey program is inappropriately filling the house with a rather exotic saxophone blues. TRAVIS, the sole idle one, is leaning on his arms, looking out of the window.

TRAVIS: Grandmama, that stuff Bennie is using smells awful. Can I go downstairs, please?
MAMA: Did you get all them chores done already? I ain’t seen you doing much.
TRAVIS: Yes’m—finished early. Where did Mama go this morning?
MAMA: [Looking at BENEATHA.] She had to go on a little errand.
TRAVIS: Where?
MAMA: To tend to her business.
TRAVIS: Can I go outside then?
MAMA: Oh, I guess so. You better stay right in front of the house, though . . . and keep a good lookout for the postman.
TRAVIS: Yes’m. [He starts out and decides to give his aunt BENEATHA a good swat on the legs as he passes her.] Leave them poor little old cockroaches alone, they ain’t bothering you none.

[He runs as she swings the spray gun at him both viciously and playfully. WALTER enters from the bedroom and goes to the phone.]
MAMA: Look out there, girl, before you be spilling some of that stuff on that child!
TRAVIS: [Teasing.] That’s right—look out now!

[He exits.]
BENEATHA: [Drily.] I can’t imagine that it would hurt him—it has never hurt the roaches.
MAMA: Well, little boys’ hides ain’t as tough as Southside roaches.
WALTER: [Into phone.] Hello—Let me talk to Willy Harris.
MAMA: You better get over there behind the bureau. I seen one marching out of there like Napoleon yesterday.
WALTER: Hello, Willy? It ain’t come yet. It’ll be here in a few minutes. Did the lawyer give you the papers?
BENEATHA: There’s really only one way to get rid of them, Mama—
MAMA: How?
BENEATHA: Set fire to this building.
WALTER: Good. Good. I’ll be right over.
BENEATHA: Where did Ruth go, Walter?
WALTER: I don’t know.

[He exits abruptly.]
BENEATHA: Mama, where did Ruth go?
MAMA: [Looking at her with meaning.] To the doctor, I think.
BENEATHA: The doctor? What’s the matter? [They exchange glances.] You don’t think—
MAMA: [With her sense of drama.] Now I ain’t saying what I think. But I ain’t never been wrong ’bout a woman neither.
[The phone rings.]

BENEATHA: [At the phone.] Hay-lo... [Pause, and a moment of recognition.] Well—when did you get back?... And how was it?... Of course I’ve missed you—in my way... This morning? No... house cleaning and all that and Mama hates it if I let people come over when the house is like this... You have? Well, that’s different... What is it—Oh, what the hell, come on over... Right, see you then.

[She hangs up.]

MAMA: [Who has listened vigorously, as is her habit.] Who is that you inviting over here with this house looking like this? You ain’t got the pride you was born with!

BENEATHA: Asagai doesn’t care how houses look, Mama—he’s an intellectual.

MAMA: Who?

BENEATHA: Asagai—Joseph Asagai. He’s an African boy I met on campus. He’s been studying in Canada all summer.

MAMA: What’s his name?

BENEATHA: Asagai, Joseph. Ah-sah-guy... He’s from Nigeria.

MAMA: Oh, that’s the little country that was founded by slaves way back...

BENEATHA: No, Mama—that’s Liberia.

MAMA: I don’t think I never met no African before.

BENEATHA: Well, do me a favor and don’t ask him a whole lot of ignorant questions about Africans. I mean, do they wear clothes and all that—

MAMA: Well, now, I guess if you think we so ignorant ’round here maybe you shouldn’t bring your friends here—

BENEATHA: It’s just that people ask such crazy things. All anyone seems to know about when it comes to Africa is Tarzan—

MAMA: [Indignantly.] Why should I know anything about Africa?

BENEATHA: Why do you give money at church for the missionary work?

MAMA: Well, that’s to help save people.

BENEATHA: You mean save them from heathenism—

MAMA: [Innocently.] Yes.

BENEATHA: I’m afraid they need more salvation from the British and the French.

[RUTH comes in forlornly and pulls off her coat with dejection. They both turn to look at her.]

RUTH: [Dispiritedly.] Well, I guess from all the happy faces—everybody knows.

BENEATHA: You pregnant?

MAMA: Lord have mercy, I sure hope it’s a little old girl. Travis ought to have a sister.

[BENEATHA and RUTH give her a hopeless look for this grandmotherly enthusiasm.]

BENEATHA: How far along are you?

RUTH: Two months.

BENEATHA: Did you mean to? I mean did you plan it or was it an accident?

MAMA: What do you know about planning or not planning?

BENEATHA: Oh, Mama.

RUTH: [Wearily.] She’s twenty years old, Lena.
BENEATHA: Did you plan it, Ruth?
RUTH: Mind your own business.
BENEATHA: It is my business—where is he going to live, on the roof? [There is silence following the remark as the three women react to the sense of it.] Gee—I didn’t mean that, Ruth, honest. Gee, I don’t feel like that at all. I—I think it is wonderful.
RUTH: [Dully.] Wonderful.
BENEATHA: Yes—really.
MAMA: [Looking at RUTH, worried.] Doctor say everything going to be all right?
RUTH: [Far away.] Yes—she says everything is going to be fine .
MAMA: [Immediately suspicious.] “She”—What doctor you went to?

[RUTH folds over, near hysteria.]
MAMA: [Worriedly hovering over RUTH.] Ruth honey—what’s the matter with you—you sick?

[RUTH has her fists clenched on her thighs and is fighting hard to suppress a scream that seems to be rising in her.]
BENEATHA: What’s the matter with her, Mama?
MAMA: [Working her fingers in RUTH’s shoulder to relax her.] She be all right. Women gets right depressed sometimes when they get her way. [Speaking softly, expertly, rapidly.] Now you just relax. That’s right . . . just lean back, don’t think ’bout nothing at all . . . nothing at all—
RUTH: I’m all right . . .

[The glassy-eyed look melts and then she collapses into a fit of heavy sobbing. The bell rings.]
BENEATHA: Oh, my God—that must be Asagai.
MAMA: [To RUTH.] Come on now, honey. You need to lie down and rest awhile . . . then have some nice hot food.

[They exit, RUTH’s weight on her mother-in-law. BENEATHA, herself profoundly disturbed, opens the door to admit a rather dramatic-looking young man with a large package.]
ASAGAI: Hello, Alaiyo—
BENEATHA: [Holding the door open and regarding him with pleasure.] Hello . . . [Long pause.] Well—come in. And please excuse everything. My mother was very upset about my letting anyone come here with the place like this.
ASAGAI: [Coming into the room.] You look disturbed too . . . Is something wrong?
BENEATHA: [Still at the door, absentely.] Yes . . . we’ve all got acute ghettoitus. [She smiles and comes toward him, finding a cigarette and sitting.] So—sit down! How was Canada?
ASAGAI: [A sophisticate.] Canadian.
BENEATHA: [Looking at him.] I’m very glad you are back.
ASAGAI: [Looking back at her in turn.] Are you really?
BENEATHA: Yes—very.
ASAGAI: Why—you were quite glad when I went away. What happened?
BENEATHA: You went away.
ASAGAI: Ahhhhhhhhh.
BENEATHA: Before—you wanted to be so serious before there was time.

ASAGAI: How much time must there be before one knows what one feels?

BENEATHA: [Stalling this particular conversation. Her hands pressed together, in a deliberately childish gesture.] What did you bring me?

ASAGAI: [Handing her the package.] Open it and see.

BENEATHA: [Eagerly opening the package and drawing out some records and the colorful robes of a Nigerian woman.] Oh, Asagai! ... You got them for me! ... How beautiful... and the records too! [She lifts out the robes and runs to the mirror with them and holds the drapery up in front of herself.]

ASAGAI: [Coming to her at the mirror.] I shall have to teach you how to drape it properly. [He flings the material about her for the moment and stands back to look at her.] Ah—Oh-pay-gay-day, oh-gbah-mu-shay. [A Yoruba exclamation for admiration.] You wear it well... very well... mutilated hair and all.

BENEATHA: [Turning suddenly.] My hair—what’s wrong with my hair?

ASAGAI: [Shrugging.] Were you born with it like that?

BENEATHA: [Reaching up to touch it.] No... of course not.

[She looks back to the mirror, disturbed.]

ASAGAI: [Smiling.] How then?

BENEATHA: You know perfectly well how... as crinkly as yours... that’s how.

ASAGAI: And it is ugly to you that way?

BENEATHA: [Quickly.] Oh, no—not ugly... [More slowly, apologetically.] But it’s so hard to manage when it’s, well—raw.

ASAGAI: And so to accommodate that—you mutilate it every week?

BENEATHA: It’s not mutilation!

ASAGAI: [Laughing aloud at her seriousness.] Oh... please! I am only teasing you because you are so very serious about these things. [He stands back from her and folds his arms across his chest as he watches her pulling at her hair and frowning in the mirror.] Do you remember the first time you met me at school?... You came up to me and you said—and I thought you were the most serious little thing I had ever seen—you said: [He imitates her.] “Mr. Asagai—I want very much to talk with you. About Africa. You see, Mr. Asagai, I am looking for my identity!”

[He laughs.]

BENEATHA: [Turning to him, not laughing.] Yes—

[Her face is quizzical, profoundly disturbed.]

ASAGAI: [Still teasing and reaching out and taking her face in his hands and turning her profile to him.] Well... it is true that this is not so much a profile of a Hollywood queen as perhaps a queen of the Nile—[A mock dismissal of the importance of the question.] But what does it matter? Assimilationism is so popular in your country.

BENEATHA: [Wheeling, passionately, sharply.] I am not an assimilationist!

ASAGAI: [The protest hangs in the room for a moment and ASAGAI studies her, his laughter fading.] Such a serious one. [There is a pause.] So—you like the robes? You must take excellent care of them—they are from my sister’s personal wardrobe.

BENEATHA: [With incredulity.] You—you sent all the way home—for me?

ASAGAI: [With charm.] For you—I would do much more... Well, that is what I came for. I must go.
BENEATHA: Will you call me Monday?

ASAGAI: Yes. . . . We have a great deal to talk about. I mean about identity and time and all that.

BENEATHA: Time?

ASAGAI: Yes. About how much time one needs to know what one feels.

BENEATHA: You never understood that there is more than one kind of feeling which can exist between a man and a woman—or, at least, there should be.

ASAGAI: [Shaking his head negatively but gently.] No. Between a man and a woman there need be only one kind of feeling. I have that for you . . . Now even . . . right this moment . . .

BENEATHA: I know—and by itself—it won’t do. I can find that anywhere.

ASAGAI: For a woman it should be enough.

BENEATHA: I know—because that’s what it says in all the novels that men write.

But it isn’t. Go ahead and laugh—but I’m not interested in being someone’s little episode in America or—[With feminine vengeance.]—one of them! [ASAGAI has burst into laughter again.] That’s funny as hell, huh!

ASAGAI: It’s just that every American girl I have known has said that to me. White—black—in this you are all the same. And the same speech, too!

BENEATHA: [Angrily.] Yuk, yuk, yuk!

ASAGAI: It’s how you can be sure that the world’s most liberated women are not liberated at all. You all talk about it too much!

[MAMA enters and is immediately all social charm because of the presence of a guest.]

BENEATHA: Oh—Mama—this is Mr. Asagai.

MAMA: How do you do?

ASAGAI: [Total politeness to an elder.] How do you do, Mrs. Younger. Please forgive me for coming at such an outrageous hour on a Saturday.

MAMA: Well, you are quite welcome. I just hope you understand that our house don’t always look like this. [Chatterish.] You must come again. I would love to hear all about—[Not sure of the name.]—your country. I think it’s so sad the way our American Negroes don’t know nothing about Africa ’cept Tarzan and all that. And all that money they pour into these churches when they ought to be helping you people over there drive out them French and Englishmen done taken away your land.

[The mother flashes a slightly superior look at her daughter upon completion of the recitation.]

ASAGAI: [Taken aback by this sudden and acutely unrelated expression of sympathy.] Yes . . . yes . . .

MAMA: [Smiling at him suddenly and relaxing and looking him over.] How many miles is it from here to where you come from?

ASAGAI: Many thousands.

MAMA: [Looking at him as she would WALTER.] I bet you don’t half look after yourself, being away from your mama either. I spec you better come ’round here from time to time and get yourself some decent home-cooked meals . . .

ASAGAI: [Moved.] Thank you. Thank you very much. [They are all quiet, then—] Well . . . I must go. I will call you Monday, Alaiyo.

MAMA: What’s that he call you?

ASAGAI: Oh—“Alaiyo.” I hope you don’t mind. It is what you would call a nickname, I think. It is a Yoruba word. I am a Yoruba.
MAMA: [Looking at Beneatha.] I—I thought he was from—
ASAGAI: [Understanding.] Nigeria is my country. Yoruba is my tribal origin—
BENEATHA: You didn’t tell us what Alaiyo means... for all I know, you might be calling me Little Idiot or something...
ASAGAI: Well... let me see... I do not know how just to explain it... The sense of a thing can be so different when it changes languages.
BENEATHA: You’re evading.
ASAGAI: No—really it is difficult... [Thinking.] It means... it means One for Whom Bread—Food—Is Not Enough. [He looks at her.] Is that all right?
BENEATHA: [Understanding, softly.] Thank you.
MAMA: [Looking from one to the other and not understanding any of it.] Well... that’s nice... You must come see us again—Mr.—
ASAGAI: Ah-sah-guy...
MAMA: Yes... Do come again.
ASAGAI: Good-bye.

[He exits.]

MAMA: [After him.] Lord, that’s a pretty thing just went out here! [Insinuatingly, to her daughter.] Yes, I guess I see why we done commence to get so interested in Africa ‘round here. Missionaries my aunt Jenny!

[She exits.]

BENEATHA: Oh, Mama!...

[She picks up the Nigerian dress and holds it up to her in front of the mirror again. She sets the headdress on haphazardly and then notices her hair again and clutches at it and then replaces the headdress and frowns at herself. Then she starts to wriggle in front of the mirror as she thinks a Nigerian woman might. TRAVIS enters and regards her.]

TRAVIS: You cracking up?
BENEATHA: Shut up.

[She pulls the beaddress off and looks at herself in the mirror and clutches at her hair again and squinches her eyes as if trying to imagine something. Then, suddenly, she gets her raincoat and kerchief and hurriedly prepares for going out.]

MAMA: [Coming back into the room.] She’s resting now. Travis, baby, run next door and ask Miss Johnson to please let me have a little kitchen cleanser. This here can is empty as Jacob’s kettle.
TRAVIS: I just came in.
MAMA: Do as you told. [He exits and she looks at her daughter.] Where you going?
BENEATHA: [Halting at the door.] To become a queen of the Nile!

[She exits in a breathless blaze of glory. RUTH appears in the bedroom doorway.]

MAMA: Who told you to get up?
RUTH: Ain’t nothing wrong with me to be lying in no bed for. Where did Bennie go?
MAMA: [Drumming her fingers.] Far as I could make out—to Egypt. [RUTH just looks at her.] What time is it getting to?
RUTH: Ten twenty. And the mailman going to ring that bell this morning just like he done every morning for the last umpteen years.

[TRAVIS comes in with the cleanser can.]

TRAVIS: She say to tell you that she don't have much.

MAMA: [Angrily.] Lord, some people I could name sure is tight-fisted! [Directing her grandson.] Mark two cans of cleanser down on the list there. If she that hard up for kitchen cleanser, I sure don't want to forget to get her none!

RUTH: Lena—maybe the woman is just short on cleanser—

MAMA: [Not listening.] —Much baking powder as she done borrowed from me all these years, she could of done gone into the baking business!

[The bell sounds suddenly and sharply and all three are stunned—serious and silent—mid-speech. In spite of all the other conversations and distractions of the morning, this is what they have been waiting for, even TRAVIS, who looks helplessly from his mother to his grandmother. RUTH is the first to come to life again.]

RUTH: [To TRAVIS.] Get down them steps, boy!

[TRAVIS snaps to life and flies out to get the mail.]

MAMA: [Her eyes wide, her hand to her breast.] You meanit don e really come?

RUTH: [Excited.] Oh, Miss Lena!

MAMA: [Collecting herself.] Well . . . I don’t know what we all so excited about ‘round here for. We known it was coming for months.

RUTH: That’s a whole lot different from having it come and being able to hold it in your hands . . . a piece of paper worth ten thousand dollars . . . [TRAVIS bursts back into the room. He holds the envelope high above his head, like a little dancer, his face is radiant and he is breathless. He moves to his grandmother with sudden slow ceremony and puts the envelope into her hands. She accepts it, and then merely holds it and looks at it.] Come on! Open it . . . Lord have mercy, I wish Walter Lee was here!

TRAVIS: Open it, Grandmama!

MAMA: [Staring at it.] Now you all be quiet. It’s just a check.

RUTH: Open it . . .

MAMA: [Still staring at it.] Now don’t act silly . . . We ain’t never been no people to act silly ’bout no money—

RUTH: [Swiftly.] We ain’t never had none before—open it!

[MA MA finally makes a good strong tear and pulls out the thin blue slice of paper and inspects it closely. The boy and his mother study it raptly over MAMA’s shoulders.]

MAMA: Travis! [She is counting off with doubt.] Is that the right number of zeros.

TRAVIS: Yes’m . . . ten thousand dollars. Gaalee, Grandmama, you rich.

MAMA: [She holds the check away from her, still looking at it. Slowly her face soberes into a mask of unhappiness.] Ten thousand dollars. [She hands it to RUTH.] Put it away somewhere, Ruth. [She does not look at RUTH; her eyes seem to be seeing something somewhere very far off.] Ten thousand dollars they give you. Ten thousand dollars.

TRAVIS: [To his mother, sincerely.] What’s the matter with Grandmama—don’t she want to be rich?
RUTH: [Distractedly.] You go on out and play now, baby. [TRAVIS exits. MAMA starts wiping dishes absently, humming intently to herself. RUTH turns to her, with kind exasperation.] You’ve gone and got yourself upset.
MAMA: [Not looking at her.] I spec if it wasn’t for you all... I would just put that money away or give it to the church or something.
RUTH: Now what kind of talk is that. Mr. Younger would just be plain mad if he could hear you talking foolish like that.
MAMA: [Stopping and staring off.] Yes...he sure would. [Sighing.] We got enough to do with that money, all right. [She halts then, and turns and looks at her daughter-in-law hard; RUTH avoids her eyes and MAMA wipes her hands with finality and starts to speak firmly to RUTH.] Where did you go today, girl?
RUTH: To the doctor.
MAMA: [Impatiently.] Now, Ruth...you know better than that. Old Doctor Jones is strange enough in his way but there ain’t nothing ‘bout him make somebody slip and call him “she”—like you done this morning.
RUTH: Well, that’s what happened—my tongue slipped.
MAMA: You went to see that woman, didn’t you?
RUTH: [Defensively, giving herself away.] What woman you talkin g about?
MAMA: [Angrily.] That woman who—

[WALTER enters in great excitement.]

WALTER: Did it come?
MAMA: [Quietly.] Can’t you give people a Christian greeting before you start asking about money?
WALTER: [To RUTH.] Did it come? [RUTH unfolds the check and lays it quietly before him, watching him intently with thoughts of her own. WALTER sits down and grasps it close and counts off the zeros.] Ten thousand dollars—[He turns suddenly, frantically to his mother and draws some papers out of his breast pocket.] Mama—look. Old Willy Harris put everything on paper—
MAMA: Son—I think you ought to talk to your wife... I’ll go on out and leave you alone if you want—
WALTER: I can talk to her later—Mama, look—
MAMA: Son—
WALTER: WILL SOMEBODY PLEASE LISTEN TO ME TODAY!
MAMA: [Quietly.] I don’t ‘low no yellin’ in this house, Walter Lee, and you know it—[WALTER stares at them in frustration and starts to speak several times.] And there ain’t going to be no investing in no liquor stores. I don’t aim to have to speak on that again.

[A long pause.]

WALTER: Oh—so you don’t aim to have to speak on that again? So you have decided... [Crumpling his papers.] Well, you tell that to my boy tonight when you put him to sleep on the living-room couch...[Turning to MAMA and speaking directly to her.] Yeah—and tell it to my wife, Mama, tomorrow when she has to go out of here to look after somebody else’s kids. And tell it to me, Mama, every time we need a new pair of curtains and I have to watch you go out and work in somebody’s kitchen. Yeah, you tell me then!

[WALTER starts out.]
RUTH: Where you going?
WALTER: I’m going out!
RUTH: Where?
WALTER: Just out of this house somewhere—
RUTH: [Getting her coat.] I’ll come too.
WALTER: I don’t want you to come!
RUTH: I got something to talk to you about, Walter.
WALTER: That’s too bad.
MAMA: [Still quietly.] Walter Lee— [She waits and he finally turns and looks at her.] Sit down.
WALTER: I’m a grown man, Mama.
MAMA: Ain’t nobody said you wasn’t grown. But you still in my house and my presence. And as long as you are—you’ll talk to your wife civil. Now sit down.
RUTH: [Suddenly.] Oh, let him go on out and drink himself to death! He makes me sick to my stomach! [She flings her coat against him.]
WALTER: [Violently.] And you turn mine too, baby! [RUTH goes into their bedroom and slams the door behind her.] That was my greatest mistake—
MAMA: [Still quietly.] Walter, what is the matter with you?
WALTER: Matter with me? Ain’t nothing the matter with me!
MAMA: Yes there is. Something eating you up like a crazy man. Something more than me not giving you this money. The past few years I been watching it happen to you. You get all nervous acting and kind of wild in the eyes—[WALTER jumps up impatiently at her words.] I said sit there now, I’m talking to you!
WALTER: Mama—I don’t need no nagging at me today.
MAMA: Seem like you getting to a place where you always tied up in some kind of knot about something. But if anybody ask you ’bout it you just yell at ’em and bust out the house and go out and drink somewheres. Walter Lee, people can’t live with that. Ruth’s a good, patient girl in her way—but you getting to be too much. Boy, don’t make the mistake of driving that girl away from you.
WALTER: Why—what she do for me?
MAMA: She loves you.
WALTER: Mama—I’m going out. I want to go off somewhere and be by myself for a while.
MAMA: I’m sorry ’bout your liquor store, son. It just wasn’t the thing for us to do. That’s what I want to tell you about—
WALTER: I got to go out, Mama—
[He rises.]
MAMA: It’s dangerous, son.
WALTER: What’s dangerous?
MAMA: When a man goes outside his home to look for peace.
WALTER: [Beseechingly.] Then why can’t there never be no peace in this house then?
MAMA: You done found it in some other house?
WALTER: No—there ain’t no woman! Why do women always think there’s a woman somewhere when a man gets restless. [Coming to her.] Mama—Mama—I want so many things . . .
MAMA: Yes, son—
WALTER: I want so many things that they are driving me kind of crazy . . . Mama—look at me.
MAMA: I'm looking at you. You a good-looking boy. You got a job, a nice wife, a fine boy and—

WALTER: A job. [Looks at her.] Mama, a job? I open and close car doors all day long. I drive a man around in his limousine and I say, “Yes, sir; no, sir; very good, sir; shall I take the Drive, sir?” Mama, that ain’t no kind of job... that ain’t nothing at all. [Very quietly.] Mama, I don’t know if I can make you understand.

MAMA: Understand what, baby?

WALTER: [Quietly.] Sometimes it’s like I can see the future stretched out in front of me—just plain as day. The future, Mama. Hanging over there at the edge of my days. Just waiting for me—a big, looming blank space—full of nothing. Just waiting for me. [Pause.] Mama—sometimes when I’m downtown and I pass them cool, quiet-looking restaurants where them white boys are sitting back and talking ’bout things... sitting there turning deals worth millions of dollars... sometimes I see guys don’t look much older than me—

MAMA: Son—how come you talk so much ’bout money?

WALTER: [With immense passion.] Because it is life, Mama!

MAMA: [Quietly.] Oh— [Very quietly.] So now it’s life. Money is life. Once upon a time freedom used to be life—now it’s money. I guess the world really do change...

WALTER: No—it was always money, Mama. We just didn’t know about it.

MAMA: No... something has changed. [She looks at him.] You something new, boy. In my time we was worried about not being lynched and getting to the North if we could and how to stay alive and still have a pinch of dignity too... Now here come you and Beneatha—talking ’bout things we ain’t never even thought about hardly, me and your daddy. You ain’t satisfied or proud of nothing we done. I mean that you had a home; that we kept you out of trouble till you was grown; that you don’t have to ride to work on the back of nobody’s streetcar—You my children—but how different we done become.

WALTER: You just don’t understand, Mama, you just don’t understand.

MAMA: Son—do you know your wife is expecting another baby? [WALTER stands, stunned, and absorbs what his mother has said.] That’s what she wanted to talk to you about. [WALTER sinks down into a chair.] This ain’t for me to be telling—but you ought to know. [She waits.] I think Ruth is thinking ’bout getting rid of that child.5

WALTER: [Slowly understanding.] No—no—Ruth wouldn’t do that.

MAMA: When the world gets ugly enough—a woman will do anything for her family. The part that’s already living.

WALTER: You don’t know Ruth, Mama, if you think she would do that.

[WORTH opens the bedroom door and stands there a little limp.]

RUTH: [Beaten.] Yes I would too, Walter. [Pause.] I gave her a five-dollar down payment.

[There is total silence as the man stares at his wife and the mother stares at her son.]

MAMA: [Presently.] Well— [Tightly.] Well—son, I’m waiting to hear you say something... I’m waiting to hear how you be your father’s son. Be the man he was

5. Abortions were illegal and dangerous in the United States at that time.
... [Pause.] Your wife say she going to destroy your child. And I’m waiting to hear you talk like him and say we a people who give children life, not who destroys them— [She rises.] I’m waiting to see you stand up and look like your daddy and say we done give up one baby to poverty and that we ain’t going to give up nary another one... I’m waiting.

WALTER: Ruth—

MAMA: If you a son of mine, tell her! [WALTER turns, looks at her and can say nothing. She continues, bitterly.] You... you are a disgrace to your father’s memory. Somebody get me my hat.

[CURTAIN.]

ACT II

Scene One

Time: Later the same day.

At rise: RUTH is ironing again. She has the radio going. Presently BENEATHA’s bedroom door opens and RUTH’s mouth falls and she puts down the iron in fascination.

RUTH: What have we got on tonight!

BENEATHA: [Emerging grandly from the doorway so that we can see her thoroughly robed in the costume ASAGAI brought.] You are looking at what a well-dressed Nigerian woman wears— [She parades for RUTH, her hair completely hidden by the headdress; she is coquetishly fanning herself with an ornate oriental fan, mistakenly more like Butterfly than any Nigerian that ever was.] Isn’t it beautiful? [She promenades to the radio and, with an arrogant flourish, turns off the good loud blues that is playing.] Enough of this assimilationist junk! [RUTH follows her with her eyes as she goes to the phonograph and puts on a record and turns and waits ceremoniously for the music to come up. Then, with a shout—] OCOMOGOSIAY!

[RUTH jumps. The music comes up, a lovely Nigerian melody. BENEATHA listens, enraptured, her eyes far away—“back to the past.” She begins to dance. RUTH is dumbfounded.]

RUTH: What kind of dance is that?

BENEATHA: It’s from Nigeria. It’s a dance of welcome.

RUTH: Who you welcoming?

BENEATHA: The men back to the village.

RUTH: Where they been?

BENEATHA: How should I know—out hunting or something. Anyway, they are coming back now...

RUTH: Well, that’s good.

BENEATHA: [With the record.]

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7. That is, in the manner of the popular African American singer and entertainer (1918–1990).
Alundi, alundi
Alundi alunya
Jop pu a jeepua
Ang gu soooooooo

Ai yai yae...
Ayehaye—alundi...

[WALTER comes in during this performance; he has obviously been drinking. He leans against the door heavily and watches his sister, at first with distaste. Then his eyes look off—"back to the past"—as he lifts both his fists to the roof, screaming.]

WALTER: YEAH...AND ETHIOPIA STRETCH FORTH HER HANDS AGAIN!...
RUTH: [Drily, looking at him.] Yes—and Africa sure is claiming her own tonight. [She gives them both up and starts ironing again.]
WALTER: [All in a drunken, dramatic shout.] Shut up!...I’m digging them drums...them drums move me!...[He makes his weaving way to his wife’s face and leans in close to her.] In my heart of hearts—[He thumps his chest.] —I am much warrior!
RUTH: [Without even looking up.] In your heart of hearts you are much drunkard.
WALTER: [Coming away from her and starting to wander around the room, shouting.] Me and Jomo...[Intently, in his sister’s face. She has stopped dancing to watch him in this unknown mood.] That’s my man, Kenyatta.* [Shouting and thumping his chest.] FLAMING SPEAR! HOT DAMN! [He is suddenly in possession of an imaginary spear and actively spearing enemies all over the room.] OCOMOGOSIAY...THE LION IS WAKING...OWIMOWEH! [He pulls his shirt open and leaps up on a table and gestures with his spear. The bell rings.] RUTH goes to answer.
BENEATHA: [To encourage WALTER, thoroughly caught up with this side of him.] OCOMOGOSIAY, FLAMING SPEAR!
WALTER: [On the table, very far gone, his eyes pure glass sheets. He sees what we cannot, that he is a leader of his people, a great chief, a descendant of Chaka,* and that the hour to march has come.] Listen, my black brothers—
BENEATHA: OCOMOGOSIAY!
WALTER: —Do you hear the waters rushing against the shores of the coastlands—
BENEATHA: OCOMOGOSIAY!
WALTER: —Do you hear the screeching of the cocks in yonder hills beyond where the chiefs meet in council for the coming of the mighty war—
BENEATHA: OCOMOGOSIAY!
WALTER: —Do you hear the beating of the wings of the birds flying low over the mountains and the low places of our land—

[RUTH opens the door. GEORGE MURCHISON enters.]
BENEATHA: OCOMOGOSIAY!
WALTER: —Do you hear the singing of the women, singing the war songs of our

9. Zulu chief (1786–1828), also known as “Shaka” and called “The Black Napoleon” for his strategic and organizational genius.
fathers to the babies in the great houses...singing the sweet war songs? OH, DO YOU HEAR, MY BLACK BROTHERS!

BENEATHA: [Completely gone.] We hear you, Flaming Spear—

WALTER: Telling us to prepare for the greatness of the time— [To GEORGE.] Black Brother!

[He extends his hand for the fraternal clasp.]

GEORGE: Black Brother, hell!

RUTH: [Having had enough, and embarrassed for the family.] Beneatha, you got company—what’s the matter with you? Walter Lee Younger, get down off that table and stop acting like a fool...

[WALTER comes down off the table suddenly and makes a quick exit to the bathroom.]

RUTH: He's had a little to drink...I don't know what her excuse is.

GEORGE: [To BENEATHA.] Look honey, we're going to the theatre—we're not going to be in it...so go change, huh?

RUTH: You expect this boy to go out with you looking like that?

BENEATHA: [Looking at GEORGE.] That’s up to George. If he’s ashamed of his heritage—

GEORGE: Oh, don’t be so proud of yourself, Bennie—just because you look eccentric.

BENEATHA: How can something that’s natural be eccentric?

GEORGE: That’s what being eccentric means—being natural. Get dressed.

BENEATHA: I don’t like that, George.

RUTH: Why must you and your brother make an argument out of everything people say?

BENEATHA: Because I hate assimilationist Negroes!

RUTH: Will somebody please tell me what assimila-who-ever means!

GEORGE: Oh, it’s just a college girl’s way of calling people Uncle Toms—but that isn’t what it means at all.

RUTH: Well, what does it mean?

BENEATHA: [Cutting GEORGE off and staring at him as she replies to RUTH.] It means someone who is willing to give up his own culture and submerge himself completely in the dominant, and in this case, oppressive culture!

GEORGE: Oh, dear, dear, dear! Here we go! A lecture on the African past! On our Great West African Heritage! In one second we will hear all about the great Ashanti empires; the great Songhay civilizations; and the great sculpture of Bénin—and then some poetry in the Bantu—and the whole monologue will end with the word heritage! [Nastily:] Let’s face it, baby, your heritage is nothing but a bunch of raggedy-assed spirituals and some grass huts!

BENEATHA: Grass huts! [RUTH crosses to her and forcibly pushes her toward the bedroom.] See there...you are standing there in your splendid ignorance talking about people who were the first to smelt iron on the face of the earth! [RUTH is pushing her through the door.] The Ashanti were performing surgical operations when the English—[RUTH pulls the door to, with BENEATHA on the other side, and smiles graciously at GEORGE. BENEATHA opens the door and shouts the end of the sentence defiantly at GEORGE.]—were still tattooing themselves with blue dragons... [She goes back inside.]
RUTH: Have a seat, George. [They both sit. RUTH folds her hands rather primly on her lap, determined to demonstrate the civilization of the family.] Warm, ain’t it? I mean for September. [Pause.] Just like they always say about Chicago weather: If it’s too hot or cold for you, just wait a minute and it’ll change. [She smiles happily at this [liche] of clichés.] Everybody say it’s got to do with them bombs and things they keep setting off. [Pause.] Would you like a nice cold beer?

GEORGE: No, thank you. I don’t care for beer. [He looks at his watch.] I hope she hurries up.

RUTH: What time is the show?

GEORGE: It’s an eight-thirty curtain. That’s just Chicago, though. In New York standard curtain time is eight forty.

[He is rather proud of this knowledge.]

RUTH: [Properly appreciating it.] You get to New York a lot?

GEORGE: [Offhand.] Few times a year.

RUTH: Oh—that’s nice. I’ve never been to New York.

[WALTER enters. We feel he has relieved himself, but the edge of unreality is still with him.]

WALTER: New York ain’t got nothing Chicago ain’t. Just a bunch of hustling people all squeezed up together—being “Eastern.”

[He turns his face into a screw of displeasure.]

GEORGE: Oh—you’ve been?

WALTER: Plenty. [Pause.] What we got to drink in this house?

RUTH: Walter Lee Younger!

WALTER: Plenty! [Pause.] What we got to drink in this house? Why don’t you offer this man some refreshment. [To GEORGE.] They don’t know how to entertain people in this house, man.

GEORGE: Thank you—you’ve been?

WALTER: [Shocked at the lie.] Plenty of times.

RUTH: [Looking MURCHISON over from head to toe, scrutinizing his carefully casual tweed sports jacket over cashmere V-neck sweater over soft eyelet shirt and tie, and soft slacks, finished off with white buckskin shoes.] Why all you college boys wear them fairyish-looking white shoes?

RUTH: Walter Lee!

WALTER: [To RUTH.] Well, they look crazy as hell—white shoes, cold as it is.

RUTH: [Crushed.] You have to excuse him—

WALTER: No he don’t! Excuse me for what? What you always excusing me for!

I’ll excuse myself when I needs to be excused! [A pause.] They look as funny as them black knee socks Beneatha wears out of here all the time.

RUTH: It’s the college style, Walter.

WALTER: Style, hell, She looks like she got burnt legs or something!

RUTH: Oh, Walter—

1. In the 1950s, people commonly blamed weather fluctuations on atomic testing.
WALTER: [An irritable mimic.] Oh, Walter! Oh, Walter! [To MURCHISON.] How’s your old man making out? I understand you all going to buy that big hotel on the Drive?² [He finds a beer in the refrigerator, wanders over to MURCHISON, sipping and wiping his lips with the back of his hand, and straddling a chair backwards to talk to the other man.] Shrewd move. Your old man is all right, man. [Tapping his head and half winking for emphasis.] I mean he knows how to operate. I mean he thinks big, you know what I mean, I mean for a home, you know? But I think he's kind of running out of ideas now. I'd like to talk to him. Listen, man, I got some plans that could turn this city upside down. I mean I think like he does. Big. Invest big, gamble big, hell, lose big if you have to, you know what I mean. It’s hard to find a man on this whole Southside who understands my kind of thinking—you dig? [He scrutinizes MURCHISON again, drinks his beer, squints his eyes and leans in close, confidential, man to man.] Me and you ought to sit down and talk sometimes, man. Man, I got me some ideas . . .

GEORGE: [With boredom.] Yeah—sometimes we’ll have to do that, Walter.

WALTER: [Understanding the indifference, and offended.] Yeah—well, when you get the time, man. I know you a busy little boy.

RUTH: Walter, please—

WALTER: [Bitterly, burst.] I know ain’t nothing in this world as busy as you colored college boys with your fraternity pins and white shoes . . .

RUTH: [Covering her face with humiliation.] Oh, Walter Lee—

WALTER: I see you all the time—with the books tucked under your arms—going to your [British A—a mimic.] “clahsses.” And for what! What the hell you learning over there? Filling up your heads— [Counting off on his fingers.] —with the sociology and the psychology—but they teaching you how to be a man? How to take over and run the world? They teaching you how to run a rubber plantation or a steel mill? Naw—just to talk proper and read books and wear white shoes . . .

GEORGE: [Looking at him with distaste, a little above it all.] You’re all wacked up with bitterness, man.

WALTER: [Intently, almost quietly, between the teeth, glaring at the boy.] And you ain’t you bitter, man? Ain’t you just about had it yet? Don’t you see no stars gleaming that you can’t reach out and grab? You happy?—You contented son-of-a-bitch—you happy? You got it made? Bitter? Man, I’m a volcano. Bitter? Here I am a giant—surrounded by ants! Ants who can’t even understand what it is the giant is talking about.

RUTH: [Passionately and suddenly.] Oh, Walter—ain’t you with nobody!

WALTER: [Violently.] No! ’Cause ain’t nobody with me! Not even my own mother!

RUTH: Walter, that’s a terrible thing to say!

[BENEATHA enters, dressed for the evening in a cocktail dress and earrings.]

GEORGE: Well—hey, you look great.

BENEATHA: Let’s go, George. See you all later.

RUTH: Have a nice time.

GEORGE: Thanks. Good night. [To WALTER, sarcastically.] Good night, Prometheus.³

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2. Lake Shore Drive, a scenic thoroughfare along Lake Michigan.
3. In Greek mythology, Prometheus represented the bold creative spirit; he stole fire from Olympus (the locale of the gods) and gave it to humankind.
[Beneatha and George exit.]

Walter: [To Ruth.] Who is Prometheus?
Ruth: I don’t know. Don’t worry about it.
Walter: [In fury, pointing after George.] See there—they get to a point where they can’t insult you man to man—they got to go talk about something ain’t nobody never heard of!
Ruth: How do you know it was an insult? [To humor him.] Maybe Prometheus is a nice fellow.
Walter: Prometheus! I bet there ain’t even no such thing! I bet that simple-minded clown—
Ruth: Walter—

[She stops what she is doing and looks at him.]

Walter: [Yelling.] Don’t start!
Ruth: Start what?
Walter: Your nagging! Where was I? Who was I with? How much money did I spend?
Ruth: [Plaintively.] Walter Lee—why don’t we just try to talk about it...
Walter: [Not listening.] I been out talking with people who understand me. People who care about the things I got on my mind.
Ruth: [Wearily.] I guess that means people like Willy Harris.
Walter: Yes, people like Willy Harris.
Ruth: [With a sudden flash of impatience.] Why don’t you all just hurry up and go into the banking business and stop talking about it!
Walter: Why? You want to know why? ’Cause we all tied up in a race of people that don’t know how to do nothing but moan, pray and have babies!

[The line is too bitter even for him and he looks at her and sits down.]

Ruth: Oh, Walter... [Softly.] Honey, why can’t you stop fighting me?
Walter: [Without thinking.] Who’s fighting you? Who even cares about you?

[This line begins the retardation of his mood.]

Ruth: Well— [She waits a long time, and then with resignation starts to put away her things.] I guess I might as well go on to bed... [More or less to herself.] I don’t know where we lost it... but we have... [Then, to him.] I—I’m sorry about this new baby, Walter. I guess maybe I better go on and do what I started... I guess I just didn’t realize how bad things was with us... I guess I just didn’t really realize— [She starts out to the bedroom and stops.] You want some hot milk?
Walter: Hot milk?
Ruth: Yes—hot milk.
Walter: Why hot milk?
Ruth: ’Cause after all that liquor you come home with you ought to have something hot in your stomach.
Walter: I don’t want no milk.
Ruth: You want some coffee then?
Walter: No, I don’t want no coffee. I don’t want nothing hot to drink. [Almost plaintively.] Why you always trying to give me something to eat?
RUTH: [Standing and looking at him helplessly.] What else can I give you, Walter Lee Younger?

[She stands and looks at him and presently turns to go out again. He lifts his head and watches her going away from him in a new mood which began to emerge when he asked her “Who cares about you?”]

WALTER: It’s been rough, ain’t it, baby? [She hears and stops but does not turn around and continues to her back.] I guess between two people there ain’t never as much understood as folks generally thinks there is. I mean like between me and you— [She turns to face him.] How we gets to the place where we scared to talk softness to each other. [He waits, thinking hard himself.] Why you think it got to be like that? [He is thoughtful, almost as a child would be.] Ruth, what is it gets into people ought to be close?

RUTH: I don’t know, honey. I think about it a lot.

WALTER: On account of you and me, you mean? The way things are with us. The way something done come down between us.

RUTH: There ain’t so much between us, Walter . . . Not when you come to me and try to talk to me. Try to be with me . . . a little even.

WALTER: [Total honesty.] Sometimes . . . sometimes . . . I don’t even know how to try.

RUTH: Walter—

WALTER: Yes?

RUTH: [Coming to him, gently and with misgiving, but coming to him.] Honey . . . life don’t have to be like this. I mean sometimes people can do things so that things are better . . . You remember how we used to talk when Travis was born . . . about the way we were going to live . . . the kind of house . . . [She is stroking his head.] Well, it’s all starting to slip away from us . . .

[MAMA enters, and WALTER jumps up and shouts at her.]

WALTER: Mama, where have you been?

MAMA: My—them steps is longer than they used to be. Whew! [She sits down and ignores him.] How you feeling this evening, Ruth?

[RUTH shrugs, disturbed some at having been prematurely interrupted and watching her husband knowingly.]

WALTER: Mama, where have you been all day?

MAMA: [Still ignoring him and leaning on the table and changing to more comfortable shoes.] Where’s Travis?

RUTH: I let him go out earlier and he ain’t come back yet. Boy, is he going to get it!

WALTER: Mama!

MAMA: [As if she has heard him for the first time.] Yes, son?

WALTER: Where did you go this afternoon?

MAMA: I went downtown to tend to some business that I had to tend to.

WALTER: What kind of business?

MAMA: You know better than to question me like a child, Brother.

WALTER: [Rising and bending over the table.] Where were you, Mama? [Bringing his fists down and shouting.] Mama, you didn’t go do something with that insurance money, something crazy?
TRAVIS: [To his mother.] Mama, I—
RUTH: “Mama I” nothing! You’re going to get it, boy! Get on in that bedroom and get yourself ready!
TRAVIS: But I—
MAMA: Why don’t you all never let the child explain his self.
RUTH: Keep out of it now, Lena.

[MAMA clamps her lips together, and RUTH advances toward her son menacingly.]

RUTH: A thousand times I have told you not to go off like that—
MAMA: [Holding out her arms to her grandson.] Well—at least let me tell him something. I want him to be the first one to hear. . . . Come here, Travis. [The boy obeys, gladly.] Travis—[She takes him by the shoulder and looks into his face.]—you know that money we got in the mail this morning?
TRAVIS: Yes’m—
MAMA: Well—what you think your grandmama gone and done with that money?
TRAVIS: I don’t know, Grandmama.
MAMA: [Putting her finger on his nose for emphasis.] She went out and she bought you a house! [The explosion comes from WALTER at the end of the revelation and he jumps up and turns away from all of them in a fury. MAMA continues, to TRAVIS.]
You glad about the house? It’s going to be yours when you get to be a man.
TRAVIS: Yeah—I always wanted to live in a house.
MAMA: All right, gimme some sugar then—[TRAVIS puts his arms around her neck as she watches her son over the boy’s shoulder. Then, to TRAVIS, after the embrace.]
Now when you say your prayers tonight, you thank God and your grandfather—’cause it was him who give you the house—in his way.
RUTH: [Taking the boy from MAMA and pushing him toward the bedroom.] Now you get out of here and get ready for your beating.
TRAVIS: Aw, Mama—
RUTH: Get on in there—[Closing the door behind him and turning radiantly to her mother-in-law.] So you went and did it!
MAMA: [Quietly, looking at her son with pain.] Yes, I did.
RUTH: [Raising both arms classically.] Praise God! [Looks at WALTER a moment, who says nothing. She crosses rapidly to her husband.] Please, honey—let me be glad. . . . you be glad too. [She has laid her hands on his shoulders, but he shakes himself free of her roughly, without turning to face her.] Oh, Walter . . . a home . . . a home. [She comes back to MAMA.] Well—where is it? How big is it? How much is going to cost?
MAMA: Well—
RUTH: When we moving?
MAMA: [Smiling at her.] First of the month.
RUTH: [Throwing back her head with jubilation.] Praise God!
MAMA: [Tentatively, still looking at her son’s back turned against her and Ruth.] It’s—it’s a nice house too. . . . [She cannot help speaking directly to him. An imploring quality in her voice, her manner, makes her almost like a girl now.] Three bedrooms—nice big one for you and Ruth . . . Me and Beneatha still have to share our room, but Travis have one of his own—and [With difficulty.] I figure if the—new
baby—is a boy, we could get one of them double-decker outfits . . . And there's a yard with a little patch of dirt where I could maybe get to grow me a few flowers . . . And a nice big basement . . .

RUTH: Walter honey, be glad—
MAMA: [Still to his back, fingering things on the table.] 'Course I don't want to make it sound fancier than it is . . . It's just a plain little old house—but it's made good and solid—and it will be ours. Walter Lee—it makes a difference in a man when he can walk on floors that belong to him . . .

RUTH: Where is it?
MAMA: [Frightened at this telling.] Well—well—it's out there in Clybourne Park—

[RUTH’s radiance fades abruptly, and WALTER finally turns slowly to face his mother with incredulity and hostility.]

RUTH: Where?
MAMA: [Matter-of-factly.] Four o six Clybourne Street, Clybourne Park.
RUTH: Clybourne Park? Mama, there ain’t no colored people living in Clybourne Park.
MAMA: [Almost idiotically.] Well, I guess there’s going to be some now.
WALTER: [Bitterly.] So that’s the peace and comfort you went out and bought for us today!
MAMA: [Raising her eyes to meet his finally.] Son—I just tried to find the nicest place for the least amount of money for my family.
RUTH: [Trying to recover from the shock.] Well—well—’course I ain’t on ever been ’fraid of no crackers5 mind you—but—well, wasn’t there no other houses nowhere?
MAMA: Them houses they put up for colored in them areas way out all seem to cost twice as much as other houses. I did the best I could.
RUTH: [Struck senseless with the news, in its various degrees of goodness and trouble, she sits a moment, her fists propping her chin in thought, and then she starts to rise, bringing her fists down with vigor, the radiance spreading from cheek to cheek again.] Well—well!—All I can say is—if this is my time in life—my time—to say good-by—[And she builds with momentum as she starts to circle the room with an exuberant, almost tearfully happy release.] —to these Goddamned cracking walls!—[She pounds the walls.] —and these marching roaches!—[She wipes at an imaginary army of marching roaches.] —and this cramped little closet which ain’t now or never was no kitchen!... then I say it loud and good, Hallelujah! and good-bye misery . . . I don’t never want to see your ugly face again! [She laughs joyously, having practically destroyed the apartment, and flings her arms up and lets them come down happily, slowly, reflectively, over her abdomen, aware for the first time perhaps that the life therein pulses with happiness and not despair.] Lena?
MAMA: [Moved, watching her happiness.] Yes, honey?
RUTH: [Looking off.] Is there—is there a whole lot of sunlight?
MAMA: [Understanding.] Yes, child, there’s a whole lot of sunlight.

[Long pause.]

RUTH: [Collecting herself and going to the door of the room TRAVIS is in.] Well—I guess I better see ‘bout Travis. [To MAMA.] Lord, I sure don’t feel like whipping nobody today!

[She exits.]

MAMA: [The mother and son are left alone now and the mother waits a long time, considering deeply, before she speaks.] Son—you—you understand what I done, don’t you? [WALTER is silent and sullen.] I—I just seen my family falling apart today... just falling to pieces in front of my eyes... We couldn’t of gone on like we was today. We was going backwards ‘stead of forwards—talking ‘bout killing babies and wishing each other was dead... When it gets like that in life—you just got to do something different, push on out and do something bigger... [She waits.] I wish you say something, son... I wish you’d say how deep inside you think I done the right thing—

WALTER: [Crossing slowly to his bedroom door and finally turning there and speaking measuredly.] What you need me to say you done right for? You the head of this family. You run our lives like you want to. It was your money and you did what you wanted with it. So what you need for me to say it was all right for? [Bitterly, to hurt her as deeply as he knows is possible.] So you butchered up a dream of mine—you—who always talking ‘bout your children’s dreams...

MAMA: Walter Lee—

[He just closes the door behind him. MAMA sits alone, thinking heavily.]

Curtain.

Scene Two

Time: Friday night. A few weeks later.

At rise: Packing crates mark the intention of the family to move. BENEATHA and GEORGE come in, presumably from an evening out again.

GEORGE: O.K.... O.K., whatever you say... [They both sit on the couch. He tries to kiss her. She moves away.] Look, we’ve had a nice evening; let’s not spoil it, huh?...

[He again turns her head and tries to nuzzle in and she turns away from him, not with distaste but with momentary lack of interest; in a mood to pursue what they were talking about.]

BENEATHA: I’m trying to talk to you.

GEORGE: We always talk.

BENEATHA: Yes—and I love to talk.

GEORGE: [Exasperated; rising.] I know it and I don’t mind it sometimes...I want you to cut it out, see—The moody stuff, I mean. I don’t like it. You’re a nice-looking girl... all over. That’s all you need, honey, forget the atmosphere. Guys aren’t going to go for the atmosphere—they’re going to go for what they see. Be glad for that. Drop the Garbo routine. It doesn’t go with you. As for

6. Greta Garbo (1905–1990), Swedish-born American film star whose sultry, remote, and European femininity was widely imitated.
myself, I want a nice—[Groping.]-simple [Thoughtfully.]—sophisticated girl . . . not a poet—O.K.

[She rebuffs him again and he starts to leave.]

BENEATHA: Why are you angry?

GEORGE: Because this is stupid! I don’t go out with you to discuss the nature of “quiet desperation”7 or to hear all about your thoughts—because the world will go on thinking what it thinks regardless—

BENEATHA: Then why read books? Why go to school?

GEORGE: [With artificial patience, counting on his fingers.] It’s simple. You read books—to learn facts—to get grades—to pass the course—to get a degree. That’s all—it has nothing to do with thoughts.

[A long pause.]

BENEATHA: I see. [A longer pause as she looks at him.] Good night, George.

[GEORGE looks at her a little oddly, and starts to exit. He meets MAMA coming in.]

GEORGE: Oh—hello, Mrs. Younger.

MAMA: Hello, George, how you feeling?

GEORGE: Fine—fine, how are you?

MAMA: Oh, a little tired. You know them steps can get you after a day’s work. You all have a nice time tonight?

GEORGE: Yes—a fine time. Well, good night.

MAMA: Good night. [He exits. MAMA closes the door behind her.] Hello, honey. What you sitting like that for?

BENEATHA: I’m just sitting.

MAMA: Didn’t you have a nice time?

BENEATHA: No.

MAMA: No? What’s the matter?

BENEATHA: Mama, George is a fool—honest. [She rises.]

MAMA: [Hustling around unloading the packages she has entered with. She stops.] Is he, baby?

BENEATHA: Yes.

[BENEATHA makes up TRAVIS’ bed as she talks.]

MAMA: You sure?

BENEATHA: Yes.

MAMA: Well—I guess you better not waste your time with no fools.

[BENEATHA looks up at her mother, watching her put groceries in the refrigerator. Finally she gathers up her things and starts into the bedroom. At the door she stops and looks back at her mother.]

BENEATHA: Mama—

MAMA: Yes, baby—

BENEATHA: Thank you.

MAMA: For what?

BENEATHA: For understanding me this time.

7. In Walden (1854), Henry Thoreau asserted that “the mass of men lead lives of quiet desperation.”
RUTH: Now don’t you fool with any of this stuff, Lena—
MAMA: Oh, I just thought I’d sort a few things out.

[The phone rings. RUTH answers.]

RUTH: At the phone. Hello—Just a minute. [Goes to door.] Walter, it’s Mrs. Arnold. [Waits. Goes back to the phone. Tense.] Hello. Yes, this is his wife speaking... He’s lying down now. Yes... well, he’ll be in tomorrow. He’s been very sick. Yes—I know we should have called, but we were so sure he’d be able to come in today. Yes—yes, I’m very sorry. Yes... Thank you very much. [She hangs up. WALTER is standing in the doorway of the bedroom behind her.] That was Mrs. Arnold.

WALTER: Indifferently. Was it?
RUTH: She said if you don’t come in tomorrow that they are getting a new man...
WALTER: Ain’t that sad—ain’t that crying sad.

RUTH: She said Mr. Arnold has had to take a cab for three days... Walter, you ain’t been to work for three days! [This is a revelation to her.] Where you been, Walter Lee Younger? [WALTER looks at her and starts to laugh.] You’re going to lose your job.
WALTER: That’s right...

RUTH: Oh, Walter, and with your mother working like a dog every day—
WALTER: That’s sad too—Everything is sad.

MAMA: What you been doing for these three days, son?

WALTER: Mama—you don’t know all the things a man what got leisure can find to do in this city... What’s this—Friday night? Well—Wednesday I borrowed Willy Harris’ car and I went for a drive... just me and myself and I drove and drove... Way out... way past South Chicago, and I parked the car and I sat and looked at the steel mills all day long. I just sat in the car and looked at them big black chimneys for hours. Then I drove back and I went to the Green Hat. [Pause.] And Thursday—Thursday I borrowed the car again and I got in it and I pointed it the other way and I drove the other way—for hours—way, way up to Wisconsin, and I looked at the farms. I just drove and looked at the farms. Then I drove back and I went to the Green Hat. [Pause.] And today—today I didn’t get the car. Today I just walked. All over the Southside. And I looked at the Negroes and they looked at me and finally I just sat down on the curb at Thirty-ninth and South Parkway and I just sat there and watched the Negroes go by. And then I went to the Green Hat. You all sad? You all depressed? And you know where I am going right now—

[RUTH goes out quietly.]

MAMA: Oh, Big Walter, is this the harvest of our days?

WALTER: You know what I like about the Green Hat? [He turns the radio on and a steamy, deep blues pours into the room.] I like this little cat they got there who blows a sax... He blows. He talks to me. He ain’t but ’bout five feet tall and he’s got a conked head8 and his eyes is always closed and he’s all music—

8. Straightened hair.
MAMA: [Rising and getting some papers out of her handbag.] Walter—
WALTER: And there’s this other guy who plays the piano . . . and they got a sound. I mean they can work on some music . . . They got the best little combo in the world in the Green Hat . . . You can just sit there and drink and listen to them three men play and you realize that don’t nothing matter worth a damn, but just being there—
MAMA: I’ve helped do it to you, haven’t I, son? Walter, I been wrong.
WALTER: Naw—you ain’t never been wrong about nothing, Mama.
MAMA: Listen to me, now. I say I been wrong, son. That I been doing to you what the rest of the world been doing to you. [She stops and be looks up slowly at her and she meets his eyes pleadingly.] Walter—what you ain’t never understood is that I ain’t got nothing, don’t own nothing, ain’t never really wanted nothing that wasn’t for you. There ain’t nothing as precious to me . . . There ain’t nothing worth holding on to, money, dreams, nothing else—if it means—if it means it’s going to destroy my boy. [She puts her papers in front of him and he watches her without speaking or moving.] I paid the man thirty-five hundred dollars down on the house. That leaves sixty-five hundred dollars. Monday morning I want you to take this money and take three thousand dollars and put it in a savings account for Beneatha’s medical schooling. The rest you put in a checking account—with your name on it. And from now on any penny that come out of it or that go in it is for you to look after. For you to decide. [She drops her hands a little helplessly.] It ain’t much, but it’s all I got in the world and I’m putting it in your hands. I’m telling you to be the head of this family from now on like you supposed to be.
WALTER: [Stares at the money.] You trust me like that, Mama?
MAMA: I ain’t never stop trusting you. Like I ain’t never stop loving you.

[She goes out, and WALTER sits looking at the money on the table as the music continues in its idiom, pulsing in the room. Finally, in a decisive gesture, he gets up, and, in mingled joy and desperation, picks up the money. At the same moment, TRAVIS enters for bed.]

TRAVIS: What’s the matter, Daddy? You drunk?
WALTER: [Sweetly, more sweetly than we have ever known him.] No, Daddy ain’t drunk. Daddy ain’t going to never be drunk again . . .
TRAVIS: Well, good night, Daddy.

[The father has come from behind the couch and leans over, embracing his son.]
WALTER: Son, I feel like talking to you tonight.
TRAVIS: About what?
WALTER: Oh, about a lot of things. About you and what kind of man you going to be when you grow up . . . Son—son, what do you want to be when you grow up?
TRAVIS: A bus driver.
WALTER: [Laughing a little.] A what? Man, that ain’t nothing to want to be!
TRAVIS: Why not?
WALTER: 'Cause, man—it ain’t big enough—you know what I mean.
TRAVIS: I don’t know then. I can’t make up my mind. Sometimes Mama asks me that too. And sometimes when I tell you I just want to be like you—she says she don’t want me to be like that and sometimes she says she does . . .
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WALTER: [Gathering him up in his arms.] You know what, Travis? In seven years you going to be seventeen years old. And things is going to be very different with us in seven years, Travis... One day when you are seventeen I'll come home—home from my office downtown somewhere—

TRAVIS: You don't work in no office, Daddy.

WALTER: No—but after tonight. After what your daddy gonna do tonight, there's going to be offices—a whole lot of offices...

TRAVIS: What you gonna do tonight, Daddy?

WALTER: You wouldn't understand yet, son, but your daddy's gonna make a transaction... a business transaction that's going to change our lives... That's how come one day when you 'bout seventeen years old I'll come home and I'll be pretty tired, you know what I mean, after a day of conferences and secretaries getting things wrong the way they do... 'cause an executive's life is hell, man—[The more he talks the farther away he gets.] And I'll pull the car up on the driveway... just a plain black Chrysler, I think, with white walls—no—black tires. More elegant. Rich people don't have to be flashy... though I'll have to get something a little sportier for Ruth—maybe a Cadillac convertible to do her shopping in... And I'll come up the steps to the house and the gardener will be clipping away at the hedges and he'll say, “Good evening, Mr. Younger.” And I'll say, “Hello, Jefferson, how are you this evening?” And I'll go inside and Ruth will come downstairs and meet me at the door and we'll kiss each other and she'll take my arm and we'll go up to your room to see you sitting on the floor with the catalogues of all the great schools in America around you... All the great schools in the world. And—and I'll say, all right son—it's your seventeenth birthday, what is it you've decided?... Just tell me where you want to go to school and you'll go. Just tell me, what it is you want to be—and you'll be it... Whatever you want to be—Yessir! [He holds his arms open for TRAVIS.] You just name it, son...[TRAVIS leaps into them.] and I hand you the world!

[WALTER’S voice has risen in pitch and hysterical promise and on the last line he lifts TRAVIS high.]

[BLACKOUT.]

Scene Three

Time: Saturday, moving day, one week later.

Before the curtain rises, RUTH’s voice, a strident, dramatic church alto, cuts through the silence.

It is, in the darkness, a triumphant surge, a penetrating statement of expectation: “Oh, Lord, I don’t feel no ways tired! Children, oh, glory hallelujah!”

As the curtain rises we see that RUTH is alone in the living room, finishing up the family’s packing. It is moving day. She is nailing crates and tying cartons. BENEATHA enters, carrying a guitar case, and watches her exuberant sister-in-law.

RUTH: Hey!

BENEATHA: [Putting away the case.] Hi.

RUTH: [Pointing at a package.] Honey—look in that package there and see what I found on sale this morning at the South Center. [RUTH gets up and moves to
the package and draws out some curtains.] Lookahere—hand-turned hems!

BENEATHA: How do you know the window size out there?
RUTH: [Who hadn’t thought of that.] Oh—Well, they bound to fit something in the whole house. Anyhow, they was too good a bargain to pass up. [Ruth slaps her head, suddenly remembering something.] Oh, Bennie—I meant to put a special note on that carton over there. That’s your mama’s good china and she wants ’em to be very careful with it.

BENEATHA: I’ll do it.

[Beneatha finds a piece of paper and starts to draw large letters on it.]

RUTH: You know what I’m going to do soon as I get in that new house?

BENEATHA: What?

RUTH: Honey—I’m going to run me a tub of water up to here . . . [With her fingers practically up to her nostrils.] And I’m going to get in it—and I am going to sit . . . and sit . . . and sit in that hot water and the first person who knocks to tell me to hurry up and come out—

BENEATHA: Gets shot at sunrise.

RUTH: [Laughing happily.] You said it, sister! [Noticing how large Beneatha is absent-mindedly making the note.] Honey, they ain’t going to read that from no airplane.

BENEATHA: [Laughing herself.] I guess I always think things have more emphasis if they are big, somehow.

RUTH: [Looking up at her and smiling.] You and your brother seem to have that as a philosophy of life. Lord, that man—done changed so ’round here. You know—you know what we did last night? Me and Walter Lee?

BENEATHA: What?

RUTH: [Smiling to herself.] We went to the movies. [Looking at Beneatha to see if she understands.] We went to the movies. You know the last time me and Walter went to the movies together?

BENEATHA: No.

RUTH: Me neither. That’s how long it been. [Smiling again.] But we went last night. The picture wasn’t much good, but that didn’t seem to matter. We went—and we held hands.

BENEATHA: Oh, Lord!

RUTH: We held hands—and you know what?

BENEATHA: What?

RUTH: When we come out of the show it was late and dark and all the stores and things was closed up . . . and it was kind of chilly and there wasn’t many people on the streets . . . and we was still holding hands, me and Walter.

BENEATHA: You’re killing me.

[Walter enters with a large package. His happiness is deep in him; he cannot keep still with his new-found exuberance. He is singing and wiggling and snapping his fingers. He puts his package in a corner and puts a phonograph record, which he has brought in with him, on the record player. As the music comes up he dances over to Ruth and tries to get her to dance with him. She gives in at last to his raunchiness and in a fit of giggling allows herself to be drawn into his mood and together they deliberately burlesque an old social dance of their youth.]

BENEATHA: [Regarding them a long time as they dance, then drawing in her breath for a deeply exaggerated comment which she does not particularly mean.] Talk about—olddddd-olddddddd-olddddd-olddddddd—Negroes!

WALTER: [Stopping momentarily.] What kind of Negroes?
He says this in fun. He is not angry with her today, nor with anyone. He starts to
dance with his wife again.

BENEATHA: Old-fashioned.

WALTER: [As he dances with RUTH.] You know, when these New Negroes have their
convention— [Pointing at his sister.] —that is going to be the chairman of the
Committee on Unending Agitation. [He goes on dancing, then stops.] Race, race, race! ... Girl, I do believe you are the first person in the history of the entire
human race to successfully brainwash yourself. [BENEATHA breaks up and he
goes on dancing. He stops again, enjoying his tease.] Damn, even the N double A C P
takes a holiday sometimes! [BENEATHA and RUTH laugh. He dances with RUTH
some more and starts to laugh and stops and pantomimes someone over an operating
table.] I can just see that chick someday looking down at some poor cat on
an operating table before she starts to slice him, saying ... [Pulling his sleeves
back maliciously.] “By the way, what are your views on civil rights down
there? ...”

[He laughs at her again and starts to dance happily. The bell sounds.]

BENEATHA: Sticks and stones may break my bones but ... words will never hurt
me!

[BENEATHA goes to the door and opens it as WALTER and RUTH go on with the
clowning. BENEATHA is somewhat surprised to see a quiet-looking middle-aged white
man in a business suit holding his hat and a briefcase in his hand and consulting a
small piece of paper.]

MAN: Uh—how do you do, miss. I am looking for a Mrs.— [He looks at the slip of
paper.] Mrs. Lena Younger?

BENEATHA: [Smoothing her hair with slight embarrassment.] Oh—yes, that’s my
mother. Excuse me [She closes the door and turns to quiet the other two.] Ruth!
Brother! Somebody’s here. [Then she opens the door. The MAN casts a curious quick
glance at all of them.] Uh—come in please.

MAN: [Coming in.] Thank you.

BENEATHA: My mother isn’t here just now. Is it business?

MAN: Yes ... well, of a sort.

WALTER: [Freely, the Man of the House.] Have a seat. I’m Mrs. Younger’s son. I look
after most of her business matters.

[RUTH and BENEATHA exchange amused glances.]

MAN: [Regarding WALTER, and sitting.] Well—My name is Karl Lindner ... 

WALTER: [Stretching out his hand.] Walter Younger. This is my wife— [RUTH nods
politely.] —and my sister.

LINDNER: How do you do.

WALTER: [Amiably, as he sits himself easily on a chair, leaning with interest forward on
his knees and looking expectantly into the newcomer’s face.] What can we do for
you, Mr. Lindner?

LINDNER: [Some minor shuffling of the hat and briefcase on his knees.] Well—I am a
representative of the Clybourne Park Improvement Association—

LORRAINE HANSBERRY  A Raisin in the Sun, Act II  1663

WALTER: [Pointing.] Why don’t you sit your things on the floor?
LINDNER: Oh—yes. Thank you. [He slides the briefcase and hat under the chair.] And as I was saying—I am from the Clybourne Park Improvement Association and we have had it brought to our attention at the last meeting that you people—or at least your mother—has bought a piece of residential property at—[He digs for the slip of paper again.][four o six Clybourne Street . . .
WALTER: That’s right. Care for something to drink? Ruth, get Mr. Lindner a beer.
LINDNER: [Upset for some reason.] Oh—no, really. I mean thank you very much, but no thank you.
RUTH: [Innocently.] Some coffee?
LINDNER: Thank you, nothing at all.

[beneatha is watching the man carefully.]
LINDNER: Well, I don’t know how much you folks know about our organization. [He is a gentle man; thoughtful and somewhat labored in his manner.] It is one of these community organizations set up to look after—oh, you know, things like block upkeep and special projects and we also have what we call our New Neighbors Orientation Committee . . .
BENEATHA: [D dry.] Yes—and what do they do?
LINDNER: [Turning a little to her and then returning the main force to WALTER.][Turning a little to her and then returning the main force to WALTER.] Well—it’s what you might call a sort of welcoming committee, I guess. I mean they, we, I’m the chairman of the committee—go around and see the new people who move into the neighborhood and sort of give them the lowdown on the way we do things out in Clybourne Park.
BENEATHA: [With appreciation of the two meanings, which escape RUTH and WALTER.][With appreciation of the two meanings, which escape RUTH and WALTER.]
Un-huh.
LINDNER: And we also have the category of what the association calls—[He looks elsewhere.][He looks elsewhere.]—uh—special community problems . . .
BENEATHA: Yes—and what are some of those?
WALTER: Girl, let the man talk.
LINDNER: [With understated relief.] Thank you. I would sort of like to explain this thing in my own way. I mean I want to explain to you in a certain way.
WALTER: Go ahead.
LINDNER: Yes. Well. I’m going to try to get right to the point. I’m sure we’ll all appreciate that in the long run.
BENEATHA: Yes.
WALTER: Be still now!
LINDNER: Well—
RUTH: [Still innocently.] Would you like another chair—you don’t look comfortable.
LINDNER: [More frustrated than annoyed.] No, thank you very much. Please. Well—to get right to the point I—[A great breath, and he is off at last.] I am sure you people must be aware of some of the incidents which have happened in various parts of the city when colored people have moved into certain areas—[BENEATHA exhales heavily and starts tossing a piece of fruit up and down in the air.][BENEATHA exhales heavily and starts tossing a piece of fruit up and down in the air.][BENEATHA exhales heavily and starts tossing a piece of fruit up and down in the air.][BENEATHA exhales heavily and starts tossing a piece of fruit up and down in the air.][BENEATHA exhales heavily and starts tossing a piece of fruit up and down in the air.] Well—because we have what I think is going to be a unique type of organization in American community life—not only do we deplore that kind of thing—but we are trying to do something about it. [BENEATHA stops tossing and turns with a new and quizzical interest to the man.] We feel—[Gaining confidence in his mission
because of the interest in the faces of the people he is talking to.]—we feel that most of the trouble in this world, when you come right down to it—[He hits his knee for emphasis.]—most of the trouble exists because people just don’t sit down and talk to each other.

RUTH: [Nodding as she might in church, pleased with the remark.] You can say that again, mister.

LINDNER: [More encouraged by such affirmation.] That we don’t try hard enough in this world to understand the other fellow’s problem. The other guy’s point of view.

RUTH: Now that’s right.

[beneathA and Walter merely watch and listen with genuine interest.]

LINDNER: Yes—that’s the way we feel out in Clybourne Park. And that’s why I was elected to come here this afternoon and talk to you people. Friendly like, you know, the way people should talk to each other and see if we couldn’t find some way to work this thing out. As I say, the whole business is a matter of caring about the other fellow. Anybody can see that you are a nice family of folks, hard working and honest I’m sure. [beneathA frowns slightly, quizzically, her head tilted regarding him.] Today everybody knows what it means to be on the outside of something. And of course, there is always somebody who is out to take the advantage of people who don’t always understand.

WALTER: What do you mean?

LINDNER: Well—you see our community is made up of people who’ve worked hard as the dickens for years to build up that little community. They’re not rich and fancy people; just hard-working, honest people who don’t really have much but those little homes and a dream of the kind of community they want to raise their children in. Now, I don’t say we are perfect and there is a lot wrong in some of the things they want. But you’ve got to admit that a man, right or wrong, has the right to want to have the neighborhood he lives in a certain kind of way. And at the moment the overwhelming majority of our people out there feel that people get along better, take more of a common interest in the life of the community, when they share a common background. I want you to believe me when I tell you that race prejudice simply doesn’t enter into it. It is a matter of the people of Clybourne Park believing, rightly or wrongly, as I say, that for the happiness of all concerned that our Negro families are happier when they live in their own communities.

beneathA: [With a grand and bitter gesture.] This, friends, is the Welcoming Committee!

WALTER: [Dumfounded, looking at Lindner.] Is this what you came marching all the way over here to tell us?

LINDNER: Well, now we’ve been having a fine conversation. I hope you’ll hear me all the way through.

WALTER: [Tightly.] Go ahead, man.

LINDNER: You see—in the face of all things I have said, we are prepared to make your family a very generous offer . . .

beneathA: Thirty pieces and not a coin less!¹

WALTER: Yeah?

¹. See Matthew 26.15, in which Judas Iscariot is paid 30 pieces of silver to betray Jesus.
LINDNER: [Putting on his glasses and drawing a form out of the briefcase.] Our association is prepared, through the collective effort of our people, to buy the house from you at a financial gain to your family.

RUTH: Lord have mercy, ain’t this the living gall!

WALTER: All right, you through?

LINDNER: Well, I want to give you the exact terms of the financial arrangement—

WALTER: We don’t want to hear no exact terms of no arrangements. I want to know if you got any more to tell us ’bout getting together?

LINDNER: [Taking off his glasses.] Well—I don’t suppose that you feel...

WALTER: Nevermind how I feel—you got any more to say ’bout how people ought to sit down and talk to each other? ... Get out of my house, man.

[He turns his back and walks to the door.]

LINDNER: [Looking around at the hostile faces and reaching and assembling his hat and briefcase.] Well—I don’t understand why you people are reacting this way. What do you think you are going to gain by moving into a neighborhood where you just aren’t wanted and where some elements—well—people can get awful worked up when they feel that their whole way of life and everything they’ve ever worked for is threatened.

WALTER: Get out.

LINDNER: [At the door, holding a small card.] Well—I’m sorry it went like this.

WALTER: Get out.

LINDNER: [Almost sadly regarding WALTER.] You just can’t force people to change their hearts, son.

[He turns and put his card on a table and exits. WALTER pushes the door to with stinging hatred, and stands looking at it. RUTH just sits and BENEATHA just stands. They say nothing. MAMA and TRAVIS enter.]

MAMA: Well—this all the packing got done since I left out of here this morning. I testify before God that my children got all the energy of the dead. What time the moving men due?

BENEATHA: Four o’clock. You had a caller, Mama.

[She is smiling, teasingly.]

MAMA: Sure enough—who?

BENEATHA: [Her arms folded saucily.] The Welcoming Committee.

[WALTER and RUTH giggle.]

MAMA: [Innocently.] Who?

BENEATHA: The Welcoming Committee. They said they’re sure going to be glad to see you when you get there.

WALTER: [Devilishly.] Yeah, they said they can’t hardly wait to see your face.

[Laughter.]

MAMA: [Sensing their facetiousness.] What’s the matter with you all?

WALTER: Ain’t nothing the matter with us. We just telling you ’bout the gentleman who came to see you this afternoon. From the Clybourne Park Improvement Association.

MAMA: What he want?
RUTH: [In the same mood as Beneatha and Walter.] To welcome you, honey.

WALTER: He said they can’t hardly wait. He said the one thing they don’t have, that they just dying to have out there is a fine family of colored people! [To Ruth and Beneatha] Ain’t that right!

Ruth and Beneatha: [Mockingly.] Yeah! He left his card in case—

[They indicate the card, and Mama picks it up and throws it on the floor—understanding and looking off as she draws her chair up to the table on which she has put her plant and some sticks and some cord.]

MAMA: Father, give us strength. [Knowingly—and without fun.] Did he threaten us?

Beneatha: Oh—Mama—they don’t do it like that anymore. He talked Brotherhood. He said everybody ought to learn how to sit down and hate each other with good Christian fellowship.

[She and Walter shake hands to ridicule the remark.]

MAMA: [Sadly.] Lord, protect us . . .

Ruth: You should hear the money those folks raised to buy the house from us. All we paid and then some.

Beneatha: What they think we going to do—eat ’em?

Ruth: No, honey, marry ’em.

Mama: [Shaking her head.] Lord, Lord, Lord . . .

Ruth: Well—that’s the way the crackers crumble. Joke.

Beneatha: [Laughingly noticing what her mother is doing.] Mama, what are you doing?

Mama: Fixing my plant so it won’t get hurt none on the way . . .

Beneatha: Mama, you going to take that to the new house?

Mama: Un-huh—

Beneatha: That raggedy-looking old thing?

Mama: [Stopping and looking at her.] It expresses me.

Ruth: [With delight, to Beneatha.] So there, Miss Thing!

Walter: [His face lit, he slips down on his knees beside her, his arms still about her.]

Mama: Look out now, boy! You make me mess up my thing here!

Walter: [His face lit, he slips down on his knees beside her, his arms still about her.]

Mama . . . you know what it means to climb up in the chariot?

Mama: [Gruffly, very happy.] Get on away from me now . . .

Ruth: [Near the gift-wrapped package, trying to catch Walter’s eye.] Psst—

Walter: What the old song say, Mama . . .

Ruth: Walter—Now?

[She is pointing at the package.]

Walter: [Speaking the lines, sweetly, playfully, in his mother’s face.]

I got wings . . . you got wings . . .

All God’s Children got wings^2 . . .

2. Lines from an African American spiritual. Walter’s and Beneatha’s next lines are also from the song.
MAMA: Boy—get out of my face and do some work . . .

WALTER: When I get to heaven gonna put on my wings,
Gonna fly all over God's heaven . . .

BENEATHA: [Teasingly, from across the room.] Everybody talking 'bout heaven ain't going there!

WALTER: [To RUTH, who is carrying the box across to them.] I don't know, you think we ought to give her that . . . Seems to me she ain't been very appreciative around here.

MAMA: [Eying the box, which is obviously a gift.] What is that?

WALTER: [Taking it from RUTH and putting it on the table in front of MAMA.] Well—what you all think? Should we give it to her?

RUTH: Oh—she was pretty good today.

MAMA: I'll good you—

[She turns her eyes to the box again.]

BENEATHA: Open it, Mama.

[She stands up, looks at it, turns and looks at all of them, and then presses her hands together and does not open the package.]

WALTER: [Sweetly.] Open it, Mama. It's for you. [MAMA looks in his eyes. It is the first present in her life without its being Christmas. Slowly she opens her package and lifts out, one by one, a brand-new sparkling set of gardening tools. WALTER continues, prodding.] Ruth made up the note—read it . . .

MAMA: [Picking up the card and adjusting her glasses.] “To our own Mrs. Miniver”—Love from Brother, Ruth and Beneatha.” Ain’t that lovely . . .

TRAVIS: [Tugging at his father's sleeve.] Daddy, can I give her mine now?

WALTER: All right, son. [TRAVIS flies to get his gift.] Travis didn't want to go in with the rest of us, Mama. He got his own. [Somewhat amused.] We don't know what it is . . .

TRAVIS: [Racing back in the room with a large hatbox and putting it in front of his grandmother.] Here!

MAMA: Lord have mercy, baby. You done gone and bought your grandmother a hat?

TRAVIS: [Very proud.] Open it!

[She does and lifts out an elaborate, but very elaborate, wide gardening hat, and all the adults break up at the sight of it.]

RUTH: Travis, honey, what is that?

TRAVIS: [Who thinks it is beautiful and appropriate.] It's a gardening hat! Like the ladies always have on in the magazines when they work in their gardens.

BENEATHA: [Giggling fiercely.] Travis—we were trying to make Mama Mrs. Miniver—not Scarlett O'Hara! 4

MAMA: [Indignantly.] What's the matter with you all! This here is a beautiful hat! [Absurdly.] I always wanted me one just like it!

3. The courageous, charismatic title character of a 1942 film starring Greer Garson.
4. The glamorous, headstrong heroine in Gone with the Wind.
She pops it on her head to prove it to her grandson, and the hat is ludicrous and considerably oversized.

RUTH: Hot dog! Go, Mama!
WALTER: [Doubled over with laughter.] I'm sorry, Mama—but you look like you ready to go out and chop you some cotton sure enough!

[They all laugh except MAMA, out of deference to TRAVIS' feelings.]

MAMA: [Gathering the boy up to her.] Bless your heart—this is the prettiest hat I ever owned—[WALTER, RUTH and BENEATHA chime in—noisily, festively and insincerely congratulating TRAVIS on his gift.] What are we all standing around here for? We ain't finished packin' yet. Bennie, you ain't packed one book.

[The bell rings.]

BENEATHA: That couldn't be the movers... it's not hardly two good yet—

[BENEATHA goes into her room. MAMA starts for door.]

WALTER: [Turning, stiffening.] Wait—wait—I'll get it.

[He stands and looks at the door.]

MAMA: You expecting company, son?
WALTER: [Just looking at the door.] Yeah—yeah...

[MAMA looks at RUTH, and they exchange innocent and unfrightened glances.]

MAMA: [Not understanding.] Well, let them in, son.
BENEATHA: [From her room.] We need some more string.
MAMA: Travis—you run to the hardware and get me some string cord.

[MAMA goes out and WALTER turns and looks at RUTH. TRAVIS goes to a dish for money.]

RUTH: Why don't you answer the door, man?
WALTER: [Suddenly bounding across the floor to her.] 'Cause sometimes it hard to let the future begin! [Stooping down in her face.]

I got wings! You got wings!
All God's children got wings!

[He crosses to the door and throws it open. Standing there is a very slight little man in a not too prosperous business suit and with haunted frightened eyes and a hat pulled down tightly, brim up, around his forehead. TRAVIS passes between the men and exits. WALTER leans deep in the man's face, still in his jubilation.]

When I get to heaven gonna put on my wings,
Gonna fly all over God's heaven...

[The little man just stares at him.]

Heaven—

[Suddenly he stops and looks past the little man into the empty hallway.] Where's Willy, man?
BOBO: He ain’t with me.

WALTER: [Not disturbed.] Oh—come on in. You know my wife.

BOBO: [Dumbly, taking off his hat.] Yes—h’you, Miss Ruth.

RUTH: [Quietly, a mood apart from her husband already, seeing BOBO.] Hello, Bobo.

WALTER: You right on time today... Right on time. That’s the way! [He slaps BOBO on his back.] Sit down... lemme hear.

[RUTH stands stiffly and quietly in back of them, as though somehow she senses death, her eyes fixed on her husband.]

BOBO: [His frightened eyes on the floor, his hat in his hands.] Could I please get a drink of water, before I tell you about it, Walter Lee?

[WALTER does not take his eyes off the man. RUTH goes blindly to the tap and gets a glass of water and brings it to BOBO.]

WALTER: There ain’t nothing wrong, is there?

BOBO: Lemme tell you—

WALTER: Man—didn’t nothing go wrong?

BOBO: Lemme tell you—Walter Lee. [Looking at RUTH and talking to her more than to WALTER.] You know how it was. I got to tell you how it was. I mean first I got to tell you how it was all the way...I mean about the money I put in, Walter Lee...

WALTER: [With taut agitation now.] What about the money you put in?

BOBO: Well—it wasn’t much as we told you—me and Willy— [He stops.] I’m sorry, Walter. I got a bad feeling about it. I got a real bad feeling about it...

WALTER: Man, what you telling me about all this for?... Tell me whathappened in Springfield...

BOBO: Springfield.

RUTH: [Like a dead woman.] What was supposed to happen in Springfield?

BOBO: [To her.] This deal that me and Walter went into with Willy—Me and Willy was going to go down to Springfield and spread some money ‘round so’s we wouldn’t have to wait so long for the liquor license... That’s what we were going to do. Everybody said that was the way you had to do, you understand, Miss Ruth?

WALTER: Man—what happened down there?

BOBO: [A pitiful man, near tears.] I’m trying to tell you, Walter.

WALTER: [Screaming at him suddenly.] THEN TELL ME, GODDAMMIT... WHAT’S THE MATTER WITH YOU?

BOBO: Man...I didn’t go to no Springfield, yesterday.

WALTER: [Halted, life hanging in the moment.] Why not?

BOBO: [The long way, the hard way to tell.] ’Cause I didn’t have no reasons to...

WALTER: Man, what are you talking about!

BOBO: I’m talking about the fact that when I got to the train station yesterday morning—eight o’clock like we planned... Man—Willy didn’t never show up.

WALTER: Why... where was he... where is he?

BOBO: That’s what I’m trying to tell you... I don’t know... I waited six hours... I called his house... and I waited... six hours... I waited in that train station six hours... [Breaking into tears.] That was all the extra money I had in the world... [Looking up at WALTER with the tears running down his face.] Man, Willy is gone.
WALTER: Gone, what you mean Willy is gone? Gone where? You mean he went by himself? You mean he went off to Springfield by himself—to take care of getting the license—[Turns and looks anxiously at RUTH.] You mean maybe he didn’t want too many people in on the business down there? [Looks to RUTH again, as before.] You know Willy got his own ways. [Looks back to BOBO.] Maybe you was late yesterday and he just went on down there without you. Maybe—maybe—he’s been callin’ you at home tryin’ to tell you what happened or something. Maybe—maybe—he just got sick. He’s somewhere—he’s got to be somewhere. We just got to find him—me and you got to find him. [Grabs BOBO senselessly by the collar and starts to shake him.] We got to!

BOBO: [In sudden angry, frightened agony.] What’s the matter with you, Walter! When a cat take off with your money he don’t leave you no maps!

WALTER: [Turning madly, as though he is looking for Willy in the very room.] Willy! ... Willy ... don’t do it ... Please don’t do it ... Man, not with that money ... Man, please, not with that money ... Oh, God ... Don’t let it be true ... [He is wandering around, crying out for Willy and looking for him or perhaps for help from God.] Man ... I trusted you ... Man, I put my life in your hands ... [He starts to crumple down on the floor as RUTH just covers her face in horror. MAMA opens the door and comes into the room, with BENEATHA behind her.] Man ... [He starts to pound the floor with his fists, sobbing wildly.] That money is made out of my father’s flesh ...

BOBO: [Standing over him helplessly.] I’m sorry, Walter ... [Only WALTER’s sobs reply. BOBO puts on his hat.] I had my life staked on this deal, too ...

[Hes exits.]

MAMA: [To WALTER.] Son—[She goes to him, bends down to him, talks to his bent head.] Son ... Is it gone? Son, I gave you sixty-five hundred dollars. Is it gone? All of it? Beneatha’s money too?

WALTER: [Lifting his head slowly.] Mama ... I never ... went to the bank at all ...

MAMA: [Not wanting to believe him.] You mean ... your sister’s school money ... you used that too ... WALTER? ...

WALTER: Yessss! ... All of it ... It’s all gone ... [There is total silence. RUTH stands with her face covered with her hands; BENEATHA leans forlornly against a wall, fingering a piece of red ribbon from the mother’s gift. MAMA stops and looks at her son without recognition and then, quite without thinking about it, starts to beat him senselessly in the face. BENEATHA goes to them and stops it.]

BENEATHA: Mama!

[MAMA stops and looks at both of her children and rises slowly and wanders vaguely, aimlessly away from them.]

MAMA: I seen ... him ... night after night ... come in ... and look at that rug ... and then look at me ... the red showing in his eyes ... the veins moving in his head ... I seen him grow thin and old before he was forty ... working and working and working like somebody’s old horse ... killing himself ... and you—you give it all away in a day ...

BENEATHA: Mama—

MAMA: Oh, God ... [She looks up to Him.] Look down here—and show me the strength.

BENEATHA: Mama—
MAMA: [Folding over.] Strength . . .
BENEATHA: [plaintively.] Mama . . .
MAMA: Strength!

[CURTAIN.]

ACT III

An hour later.

At curtain, there is a sullen light of gloom in the living room, gray light not unlike that which began the first scene of Act I. At left we can see WALTER within his room, alone with himself. He is stretched out on the bed, his shirt out and open, his arms under his head. He does not smoke, he does not cry out, he merely lies there, looking up at the ceiling, much as if he were alone in the world.

In the living room BENEATHA sits at the table, still surrounded by the now almost ominous packing crates. She sits looking off. We feel that this is a mood struck perhaps an hour before, and it lingers now, full of the empty sound of profound disappointment. We see on a line from her brother’s bedroom the sameness of their attitudes. Presently the bell rings and BENEATHA rises without ambition or interest in answering. It is ASAGAI, smiling broadly, striding into the room with energy and happy expectation and conversation.

ASAGAI: I came over . . . I had some free time. I thought I might help with the packing. Ah, I like the look of packing crates! A household in preparation for a journey! It depresses some people . . . but for me . . . it is another feeling. Something full of the flow of life, do you understand? Movement, progress . . . It makes me think of Africa.

BENEATHA: Africa!
ASAGAI: What kind of a mood is this? Have I told you how deeply you move me?
BENEATHA: He gave away the money, Asagai . . .
ASAGAI: Who gave away what money?
BENEATHA: The insurance money. My brother gave it away.
ASAGAI: Gave it away?
BENEATHA: He made an investment! With a man even Travis wouldn’t have trusted.
ASAGAI: And it’s gone?
BENEATHA: Gone!
ASAGAI: I’m very sorry . . . And you, now?
BENEATHA: Me? . . . Me? . . . Me, I’m nothing . . . Me. When I was very small . . . we used to take our sleds out in the wintertime and the only hills we had were the ice-covered stone steps of some houses down the street. And we used to fill them in with snow and make them smooth and slide down them all day . . . and it was very dangerous you know . . . far too steep . . . and sure enough one day a kid named Rufus came down too fast and hit the sidewalk . . . and we saw his face just split open right there in front of us . . . And I remember standing there looking at his bloody open face thinking that was the end of Rufus. But the ambulance came and they took him to the hospital and they fixed the broken bones and they sewed it all up . . . and the next time I saw Rufus he just had a little line down the middle of his face . . . I never got over that . . .
[WALTER sits up, listening on the bed. Throughout this scene it is important that we feel his reaction at all times, that he visibly respond to the words of his sister and ASAGAI.]

ASAGAI: What?
BENEATHA: That that was what one person could do for another, fix him up—sew up the problem, make him all right again. That was the most marvelous thing in the world...I wanted to do that. I always thought it was the one concrete thing in the world that a human being could do. Fix up the sick, you know—and make them whole again. This was truly being God...
ASAGAI: You wanted to be God?
BENEATHA: No—I wanted to cure. It used to be so important to me. I wanted to cure. It used to matter. I used to care. I mean about people and how their bodies hurt...
ASAGAI: And you’ve stopped caring?
BENEATHA: Yes—I think so.
ASAGAI: Why?

[WALTER rises, goes to the door of his room and is about to open it, then stops and stands listening, leaning on the door jamb.]

BENEATHA: Because it doesn’t seem deep enough, close enough to what ails mankind—I mean this thing of sewing up bodies or administering drugs. Don’t you understand? It was a child’s reaction to the world. I thought that doctors had the secret to all the hurts... That’s the way a child sees things—or an idealist.
ASAGAI: Children see things very well sometimes—and idealists even better.
BENEATHA: I know that’s what you think. Because you are still where I left off—you still care. This is what you see for the world, for Africa. You with the dreams of the future will patch up all Africa—you are going to cure the Great Sore of colonialism with Independence——
ASAGAI: Yes!
BENEATHA: Yes—and you think that one word is the penicillin of the human spirit: “Independence!” But then what?
ASAGAI: That will be the problem for another time. First we must get there.
BENEATHA: And where does it end?
ASAGAI: End? Who even spoke of an end? To life? To living?
BENEATHA: An end to misery!
ASAGAI: [Smiling] You sound like a French intellectual.
BENEATHA: No! I sound like a human being who just had her future taken right out of her hands! While I was sleeping in my bed in there, things were happening in this world that directly concerned me—and nobody asked me, consulted me—they just went out and did things—and changed my life. Don’t you see there isn’t any real progress, Asagai, there is only one large circle that we march in, around and around, each of us with our own little picture—in front of us—our own little mirage that we think is the future.
ASAGAI: That is the mistake.
BENEATHA: What?
ASAGAI: What you just said—about the circle. It isn’t a circle—it is simply a long line—as in geometry, you know, one that reaches into infinity. And because we cannot see the end—we also cannot see how it changes. And it is very odd
but those who see the changes are called “idealists”—and those who cannot, or refuse to think, they are the “realists.” It is very strange, and amusing too, I think.

BENEATHA: You—you are almost religious.

ASAGAI: Yes . . . I think I have the religion of doing what is necessary in the world—and of worshipping man—because he is so marvelous, you see.

BENEATHA: Man is foul! And the human race deserves its misery!

ASAGAI: You see: you have become the religious one in the old sense. Already, and after such a small defeat, you are worshipping despair.

BENEATHA: From now on, I worship the truth—and the truth is that people are puny, small and selfish . . .

ASAGAI: Truth? Why is it that you despairing ones always think that only you have the truth? I never thought to see you like that. You! Your brother made a stupid, childish mistake—and you are grateful to him. So that now you can give up the ailing human race on account of it. You talk about what good is struggle; what good is anything? Where are we all going? And why are we bothering?

BENEATHA: And you cannot answer it! All your talk and dreams about Africa and Independence. Independence and then what? What about all the crooks and petty thieves and just plain idiots who will come into power to steal and plunder the same as before—only now they will be black and do it in the name of the new Independence—You cannot answer that.

ASAGAI: [Shouting over her.] I live the answer! [Pause.] In my village at home it is the exceptional man who can even read a newspaper . . . or who ever sees a book at all. I will go home and much of what I will have to say will seem strange to the people of my village . . . But I will teach and work and things will happen, slowly and swiftly. At times it will seem that nothing changes at all . . . and then again . . . the sudden dramatic events which make history leap into the future. And then quiet again. Retrogression even. Guns, murder, revolution. And I even will have moments when I wonder if the quiet was not better than all that death and hatred. But I will look about my village at the illiteracy and disease and ignorance and I will not wonder long. And perhaps . . . perhaps I will be a great man . . . I mean perhaps I will hold on to the substance of truth and find my way always with the right course . . . and perhaps for it I will be butchered in my bed some night by the servants of empire . . .

BENEATHA: The martyr!

ASAGAI: . . . or perhaps I shall live to be a very old man, respected and esteemed in my new nation . . . And perhaps I shall hold office and this is what I’m trying to tell you, Alaiyo; perhaps the things I believe now for my country will be wrong and outmoded, and I will not understand and do terrible things to have things my way or merely to keep my power. Don’t you see that there will be young men and women, not British soldiers then, but my own black countrymen . . . to step out of the shadows some evening and slit my then useless throat? Don’t you see they have always been there . . . that they always will be. And that such a thing as my own death will be an advance? They who might kill me even . . . actually replenish me!

BENEATHA: Oh, Asagai, I know all that.

ASAGAI: Good! Then stop moaning and groaning and tell me what you plan to do.

BENEATHA: Do?
ASAGAI: I have a bit of a suggestion.
BENEATHA: What?
ASAGAI: [Rather quietly for him.] That when it is all over—that you come home
with me—
BENEATHA: [Slapping herself on the forehead with exasperation born of misunderstanding.] Oh—Asagai—at this moment you decide to be romantic!
ASAGAI: [Quickly understanding the misunderstanding.] My dear, young creature of
the New World—I do not mean across the city—I mean across the ocean;
home—to Africa.
BENEATHA: [Slowly understanding and turning to him with murmured amazement.]
To—to Nigeria?
ASAGAI: Yes! . . . [Smiling and lifting his arms playfully.] Three hundred years later
the African Prince rose up out of the seas and swept the maiden back across
the middle passage over which her ancestors had come—
BENEATHA: [Unable to play.] Nigeria?
ASAGAI: Nigeria. Home. [Coming to her with genuine romantic flippancy.] I will show
you our mountains and our stars; and give you cool drinks from gourds and
teach you the old songs and the ways of our people—and, in time, we will
pretend that— [Very softly.] —you have only been away for a day—
[She turns her back to him, thinking. He swings her around and takes her full in
his arms in a long embrace which proceeds to passion.]
BENEATHA: [Pulling away.] You’re getting me all mixed up—
ASAGAI: Why?
BENEATHA: Too many things—too many things have happened today. I must sit
down and think. I don’t know what I feel about anything right this minute.
[She promptly sits down and props her chin on her fist.]
ASAGAI: [Charmed.] All right, I shall leave you. No—don’t get up. [Touching her,
gently, sweetly.] Just sit awhile and think . . . Never be afraid to sit awhile and
think. [He goes to door and looks at her.] How often I have looked at you and
said, “Ah—so this is what the New World hath finally wrought . . .”
[He exits. BENEATHA sits on alone. Presently WALTER enters from his room and
starts to rummage through things, feverishly looking for something. She looks up and
turns in her seat.]
BENEATHA: [Hissingly.] Yes—just look at what the New World hath wrought! . . .
Just look! [She gestures with bitter disgust.] There he is! Monsieur le petit bourgeois
noir—he himself! There he is—Symbol of a Rising Class! Entrepreneur! Titan of
the system! [WALTER ignores her completely and continues frantically and destructively
looking for something and hurling things to the floor and tearing things out
of their place in his search. BENEATHA ignores the eccentricity of his actions and goes
on with the monologue of insult.] Did you dream of yachts on Lake Michigan,
Brother? Did you see yourself on that Great Day sitting down at the Conference Table,
surrounded by all the mighty bald-headed men in America? All halted, waiting, breathless, waiting for your pronouncements on industry?
Waiting for you—Chairman of the Board? [WALTER finds what he is looking for—a
small piece of white paper—and pushes it in his pocket and puts on his coat and pushes
out without ever having looked at her. She shouts after him.] I look at you and I see
the final triumph of stupidity in the world!
[The door slams and she returns to just sitting again. RUTH comes quickly out of MAMA’s room.]

RUTH: Who was that?
BENEATHA: Your husband.
RUTH: Where did he go?
BENEATHA: Who knows—maybe he has an appointment at U.S. Steel.
RUTH: [Anxiously, with frightened eyes.] You didn’t say nothing bad to him, did you?
BENEATHA: Bad? Say anything bad to him? No—I told him he was a sweet boy and full of dreams and everything is strictly peachy keen, as the ofay kids say!

[MAMA enters from her bedroom. She is lost, vague, trying to catch hold, to make some sense of her former command of the world, but it still eludes her. A sense of waste overwhelms her gait; a measure of apology rides on her shoulders. She goes to her plant, which has remained on the table, looks at it, picks it up and takes it to the window sill and sits it outside, and she stands and looks at it a long moment. Then she closes the window, straightens her body with effort and turns around to her children.]

MAMA: Well—ain’t it a mess in here, though? [A false cheerfulness, a beginning of something.] I guess we all better stop moping around and gets some work done. All this unpacking and everything we got to do. [RUTH raises her head slowly in response to the sense of the line; and BENEATHA in similar manner turns very slowly to look at her mother.] One of you all better call the moving people and tell ’em not to come.

RUTH: Tell ’em not to come?
MAMA: Of course, baby. Ain’t no need in ’em coming all the way here and having to go back. They charges for that too. [She sits down, fingers to her brow, thinking.] Lord, ever since I was a little girl, I always remembers people saying, “Lena—Lena Eggleston, you aims too high all the time. You need to slow down and see life a little more like it is. Just slow down some.” That’s what they always used to say down home—“Lord, that Lena Eggleston is a high-minded thing. She’ll get her due one day!”

RUTH: No, Lena . . .
MAMA: Me and Big Walter just didn’t never learn right.
RUTH: Lena, no! We gotta go. Bennie—tell her . . . [She rises and crosses to BENEATHA with her arms outstretched. BENEATHA doesn’t respond.] Tell her we can still move . . . the notes ain’t but a hundred and twenty-five a month. We got four grown people in this house—we can work . . .

MAMA: [To herself.] Just aimed too high all the time—

RUTH: [Turning and going to MAMA fast—the words pouring out with urgency and desperation.] Lena—I’ll work . . . I’ll work twenty hours a day in all the kitchens in Chicago . . . I’ll strap my baby on my back if I have to and scrub all the floors in America and wash all the sheets in America if I have to—but we got to move . . . We got to get out of here . . .

[MAMA reaches out absently and pats RUTH’s hand.]

MAMA: No—I sees things differently now. Been thinking ’bout some of the things we could do to fix this place up some. I seen a second-hand bureau over on

5. White.
Maxwell Street“ just the other day that could fit right there. [She points to where
the new furniture might go. RUTH wanders away from her.] Would need some new
handles on it and then a little varnish and then it look like something brand-
new. And—we can put up them new curtains in the kitchen . . . Why this place
be looking fine. Cheer us all up so that we forget trouble ever came . . . [To
RUTH.] And you could get some nice screens to put up in your room round
the baby’s bassinet . . . [She looks at both of them, pleadingly.] Sometimes you just
got to know when to give up some things . . . and hold on to what you got.

[WALTER enters from the outside, looking spent and leaning against the door, his
can coat hanging from him.]

MAMA: Where you been, son?
WALTER: [Breathing hard.] Made a call.
MAMA: To who, son?
WALTER: To The Man.
MAMA: What man, baby?
WALTER: The Man, Mama. Don’t you know who The Man is?
RUTH: Walter Lee?
WALTER: The Man. Like the guys in the streets say—The Man. Captain Boss—
Mistuh Charley . . . Old Captain Please Mr. Bossman .
BENEATHA: [Suddenly.] Lindner!
WALTER: That’s right! That’s good. I told him to come right over.
BENEATHA: [Fiercely, understanding.] For what? What do you want to see him for!
WALTER: [Looking at his sister.] We going to do business with him.
MAMA: What you talking ’bout, son?
WALTER: Talking ’bout life, Mama. You all always telling me to see life like it is.
Well—I laid in there on my back today . . . and I figured it out. Life just like it
is. Who gets and who don’t get. [He sits down with his coat on and laughs.] Mama,
you know it’s all divided up. Life is. Sure enough. Between the takers and the
“tooken.” [He laughs.] I’ve figured it out finally. [He looks around at them.] Yeah.
Some of us always getting “tooken.” [He laughs.] People like Willy Harris, they
don’t never get “tooken.” And you know why the rest of us do? ’Cause we all
mixed up. Mixed up bad. We get to looking ’round for the right and the wrong,
and we worry about it and cry about it and stay up nights trying to figure
out ’bout the wrong and the right of things all the time . . . And all the time,
man, them takers is out there operating, just taking and taking. Willy Harris?
Shoot—Willy Harris don’t even count. He don’t even count in the big scheme
of things. But I’ll say one thing for old Willy Harris . . . he’s taught me some-
thing. He’s taught me to keep my eye on what counts in this world. Yeah—
[Shouting out a little.] Thanks, Willy!
RUTH: What did you call that man for, Walter Lee?
WALTER: Called him to tell him to come on over to the show. Gonna put on a
show for the man. Just what he wants to see. You see, Mama, the man came
here today and he told us that them people out there where you want us to
move—well they so upset they willing to pay us not to move out there. [He
laughs again.] And—and oh, Mama—you would of been proud of the way me
and Ruth and Bennie acted. We told him to get out . . . Lord have mercy! We

6. A street market southwest of the Loop.
told the man to get out. Oh, we was some proud folks this afternoon, yeah. [He lights a cigarette.] We were still full of that old-time stuff . . .

RUTH: [Coming toward him slowly.] You talking 'bout taking them people’s money to keep us from moving in that house?

WALTER: I ain’t just talking ‘bout it, baby—I’m telling you that’s what’s going to happen.

BENEATHA: Oh, God! Where is the bottom! Where is the real honest-to-God bottom so he can’t go any farther!

WALTER: See—that’s the old stuff. You and that boy that was here today. You all want everybody to carry a flag and a spear and sing some marching songs, huh? You wanna spend your life looking into things and trying to find the right and the wrong part, huh? Yeah. You know what’s going to happen to that boy someday—he’ll find himself sitting in a dungeon, locked in forever—and the takers will have the key! Forget it, baby! There ain’t no causes—there ain’t nothing but taking in this world, and he who takes most is smartest—and it don’t make a damn bit of difference how.

MAMA: You making something inside me cry, son. Some awful pain inside me.

WALTER: Don’t cry, Mama. Understand. That white man is going to walk in that door able to write checks for more money than we ever had. It’s important to him and I’m going to help him . . . I’m going to put on the show, Mama.

MAMA: Son—I come from five generations of people who was slaves and sharecroppers—but ain’t nobody in my family never let nobody pay ’em no money that was a way of telling us we wasn’t fit to walk the earth. We ain’t never been that poor. [Raising her eyes and looking at him.] We ain’t never been that dead inside.

BENEATHA: Well—we are dead now. All the talk about dreams and sunlight that goes on in this house. All dead.

WALTER: What’s the matter with you all! I didn’t make this world! It was give to me this way! Hell, yes, I want me some yachts someday! Yes, I want to hang some real pearls ’round my wife’s neck. Ain’t she supposed to wear no pearls? Somebody tell me—tell me, who decides which women is suppose to wear pearls in this world. I tell you I am a man—and I think my wife should wear some pearls in this world!

[This last line hangs a good while and WALTER begins to move about the room. The word “Man” has penetrated his consciousness; he mumbles it to himself repeatedly between strange agitated pauses as he moves about.]

MAMA: Baby, how you going to feel on the inside?

WALTER: Fine! . . . Going to feel fine . . . a man . . .

MAMA: You won’t have nothing left then, Walter Lee.

WALTER: [Coming to her.] I’m going to feel fine, Mama. I’m going to look that son-of-a-bitch in the eyes and say—[He falters.]—and say, “All right, Mr. Lindner—[He falters even more.]—that’s your neighborhood out there. You got the right to keep it like you want. You got the right to have it like you want. Just write the check and—the house is yours.” And, and I am going to say—[His voice almost breaks.] And you—you people just put the money in my hand and you won’t have to live next to this bunch of stinking niggers! . . . [He straightens up and moves away from his mother, walking around the room.] Maybe—maybe I’ll just get down on my black knees . . . [He does so; RUTH and BENNIE and MAMA
watch him in frozen horror.] Captain, Mistuh, Bossman. [He starts crying.] A-hee-hee-hee! [Wringing his hands in profoundly anguished imitation.] Yassss-suh! Great White Father, just gi’ ussen de money, fo’ God’s sake, and we’s ain’t gwine come out deh and dirty up yo’ white folks neighborhood …

[He breaks down completely, then gets up and goes into the bedroom.]

BENEATHA: That is not a man. That is nothing but a toothless rat.
MAMA: Yes—death done come in this here house. [She is nodding, slowly, reflectively.] Done come walking in my house. On the lips of my children. You what supposed to be my beginning again. You—what supposed to be my harvest. [To BENEATHA.] You—you mourning your brother?
BENEATHA: He’s no brother of mine.
MAMA: What you say?
BENEATHA: I said that that individual in that room is no brother of mine.
MAMA: That’s what I thought you said. You feeling like you better than he is today? [BENEATHA does not answer.] Yes? What you tell him a minute ago? That he wasn’t a man? Yes? You give him up for me? You done wrote his epitaph too—like the rest of the world? Well, who give you the privilege?
BENEATHA: Be on my side for once! You saw what he just did, Mama! You saw him—down on his knees. Wasn’t it you who taught me—to despise any man who would do that. Do what he’s going to do.
MAMA: Yes—I taught you that. Me and your daddy. But I thought I taught you something else too … I thought I taught you to love him.
BENEATHA: Love him? There is nothing left to love.
MAMA: There is always something left to love. And if you ain’t learned that, you ain’t learned nothing. [Looking at her.] Have you cried for that boy today? I don’t mean for yourself and for the family ’cause we lost the money. I mean for him; what he been through and what it done to him. Child, when do you think is the time to love somebody the most; when they done good and made things easy for everybody? Well then, you ain’t through learning—because that ain’t the time at all. It’s when he’s at his lowest and can’t believe in hisself ’cause the world done whipped him so. When you starts measuring somebody, measure him right, child, measure him right. Make sure you done taken into account what hills and valleys he come through before he got to wherever he is.

[TRAVIS bursts into the room at the end of the speech, leaving the door open.]

TRAVIS: Grandmama—the moving men are downstairs! The truck just pulled up.
MAMA: [Turning and looking at him.] Are they, baby? They downstairs?

[She sighs and sits. LINDNER appears in the doorway. He peers in and knocks lightly, to gain attention, and comes in. All turn to look at him.]

LINDNER: [Hat and briefcase in hand.] Uh—hello … [RUTH crosses mechanically to the bedroom door and opens it and lets it swing open freely and slowly as the lights come up on WALTER within, still in his coat, sitting at the far corner of the room. He looks up and out through the room to LINDNER.]

RUTH: He’s here.

[A long minute passes and WALTER slowly gets up.]

LINDNER: [Coming to the table with efficiency, putting his briefcase on the table and starting to unfold papers and unscrew fountain pens.] Well, I certainly was glad to
hear from you people. [WALTER has begun the trek out of the room, slowly and awkwardly, rather like a small boy, passing the back of his sleeve across his mouth from time to time.] Life can really be so much simpler than people let it be most of the time. Well—with whom do I negotiate? You, Mrs. Younger, or your son here? [MAMA sits with her hands folded on her lap and her eyes closed as WALTER advances. TRAVIS goes close to LINDNER and looks at the papers curiously.] Just some official papers, sonny.

RUTH: Travis, you go downstairs.

MAMA: [Opening her eyes and looking into WALTER’s.] No. Travis, you stay right here. And you make him understand what you doing, Walter Lee. You teach him good. Like Willy Harris taught you. You show where our five generations done come to. Go ahead, son—

WALTER: [Looks down into his boy’s eyes. TRAVIS grins at him merrily and WALTER draws him beside him with his arm lightly around his shoulders.] Well, Mr. Lindner. [BENEATHA turns away.] We called you— [There is a profound, simple groping quality in his speech.] —because, well, me and my family [He looks around and shifts from one foot to the other.] Well—we are very plain people...

LINDNER: Yes—

WALTER: I mean—I have worked as a chauffeur most of my life—and my wife here, she does domestic work in people’s kitchens. So does my mother. I mean—we are plain people . . .

LINDNER: Yes, Mr. Younger—

WALTER: [Really like a small boy, looking down at his shoes and then up at the man.] And—uh—well, my father, well, he was a laborer most of his life.

LINDNER: [Absolutely confused.] Uh, yes—

WALTER: [Looking down at his toes once again.] My father almost beat a man to death once because this man called him a bad name or something, you know what I mean?

LINDNER: No, I’m afraid I don’t.

WALTER: [Finally straightening up.] Well, what I mean is that we come from people who had a lot of pride. I mean—we are very proud people. And that’s my sister over there and she’s going to be a doctor—and we are very proud—

LINDNER: Well—I am sure that is very nice, but—

WALTER: [Starting to cry and facing the man eye to eye.] What I am telling you is that we called you over here to tell you that we are very proud and that this is—this is my son, who makes the sixth generation of our family in this country, and that we have all thought about your offer and we have decided to move into our house because my father—my father—he earned it. [MAMA has her eyes closed and is rocking back and forth as though she were in church, with her head nodding the amen yes.] We don’t want to make no trouble for nobody or fight no causes—but we will try to be good neighbors. That’s all we got to say. [He looks the man absolutely in the eyes.] We don’t want your money.

[LINDNER turns and walks away from the man.]

LINDNER: [Looking around at all of them.] I take it then that you have decided to occupy.

BENEATHA: That’s what the man said.

LINDNER: [To MAMA in her reverie.] Then I would like to appeal to you, Mrs. Younger. You are older and wiser and understand things better I am sure . . .

MAMA: [Rising.] I am afraid you don’t understand. My son said we was going to
move and there ain’t nothing left for me to say. [Shaking her head with double meaning.] You know how these young folks is nowadays, mister. Can’t do a thing with ’em. Good-bye.

LINDNER: [Folding up his materials.] Well—if you are that final about it . . . There is nothing left for me to say. [He finishes. He is almost ignored by the family, who are concentrating on WALTER LEE. At the door LINDNER halts and looks around.] I sure hope you people know what you’re doing.

[He shakes his head and exits.]

RUTH: [Looking around and coming to life.] Well, for God’s sake—if the moving men are here—LET’S GET THE HELL OUT OF HERE!

MAMA: [Into action.] Ain’t it the truth! Look at all this here mess. Ruth, put Travis’ good jacket on him . . . Walter Lee, fix your tie and tuck your shirt in, you look just like somebody’s hoodlum. Lord have mercy, where is my plant? [She flies to get it amid the general bustling of the family, who are deliberately trying to ignore the nobility of the past moment.] You all start on down . . . Travis child, don’t go empty-handed . . . Ruth, where did I put that box with my skillet in it? I want to be in charge of it myself . . . I’m going to make us the biggest dinner we ever ate tonight . . . Beneatha, what’s the matter with them stockings? Pull them things up, girl . . .

[The family starts to file out as two moving men appear and begin to carry out the heavier pieces of furniture, bumping into the family as they move about.]

BENEATHA: Mama, Asagai—asked me to marry him today and go to Africa—

MAMA: [In the middle of her getting-ready activity.] He did? You ain’t old enough to marry nobody— [Seeing the moving men lifting one of her chairs precariously.] Darling, that ain’t no bale of cotton, please handle it so we can sit in it again. I had that chair twenty-five years . . .

[The movers sigh with exasperation and go on with their work.]

BENEATHA: [Girlishly and unreasonably trying to pursue the conversation.] To go to Africa, Mama—be a doctor in Africa . . .

MAMA: [Distracted.] Yes, baby—

WALTER: Africa! What he want you to go to Africa for?

BENEATHA: To practice there . . .

WALTER: Girl, if you don’t get all them silly ideas out your head! You better marry yourself a man with some loot . . .

BENEATHA: [Angrily, precisely as in the first scene of the play.] What have you got to do with who I marry!

WALTER: Plenty. Now I think George Murchison—

[He and BENEATHA go out yelling at each other vigorously; BENEATHA is heard saying that she would not marry GEORGE MURCHISON if he were Adam and she were Eve, etc. The anger is loud and real till their voices diminish. RUTH stands at the door and turns to MAMA and smiles knowingly.]

MAMA: [Fixing her hat at last.] Yeah—they something all right, my children . . .

RUTH: Yeah—they’re something. Let’s go, Lena.

MAMA: [Stalling, starting to look around at the house.] Yes—I’m coming, Ruth—

RUTH: Yes?
MAMA: [Quietly, woman to woman.] He finally come into his manhood today, didn't he? Kind of like a rainbow after the rain...  
RUTH: [Biting her lip lest her own pride explode in front of MAMA.] Yes, Lena.  

[WALTER’s voice calls for them raucously.]  
MAMA: [Waving RUTH out vaguely.] All right, honey—go on down. I be down directly.  

[RUTH hesitates, then exits. MAMA stands, at last alone in the living room, her plant on the table before her as the lights start to come down. She looks around at all the walls and ceilings and suddenly, despite herself, while the children call below, a great heaving thing rises in her and she puts her fist to her mouth, takes a final desperate look, pulls her coat about her, pats her hat and goes out. The lights dim down. The door opens and she comes back in, grabs her plant, and goes out for the last time.]  

[CURTAIN.]  

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